



May 16, 2025

MR. MONTIEL DELOS SANTOS
QUEENS STRAWBERRY FARM, SITIO HAWILIAN 2, BRGY. UPLI ALFONSO CAVITE
TEL#: 0917-7771961

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
8	UNIT/S	MODEL: KL-IF60-G6H1M32 KOLIN FLOOR MOUNTED AIRCONDITIONER 58,140 Kj/h (5.0TR) FULL DC INVERTER R32 SINGLE PHASE	165,995.00	112,156.20	PHP	897,249.60
2	UNIT/S	MODEL: KSG-IWF-30WFF-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 29,500 Kj/h (3.0HP) FULL DC INVERTER W/ WIFI R-32	76,595.00	51,212.20	PHP	102,424.40
3	UNIT/S	MODEL: KSM-IW25-WCT10M1M32 KOLIN WALL MOUNTED CERTUS AIRCONDITIONER 23,210 Kj/h (2.5HP) REGULAR INVERTER W/ WIFI R-32	49,995.00	33,996.20	PHP	101,988.60
3	UNIT/S	MODEL: KSM-IW20-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 18,990 Kj/h (2.0HP) REGULAR INVERTER R-32	41,995.00	27,916.20	PHP	83,748.60
TOTAL UNIT COST					PHP	1,185,411.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	312,545.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	1,497,956.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR FLOOR MOUNTED: ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

**** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

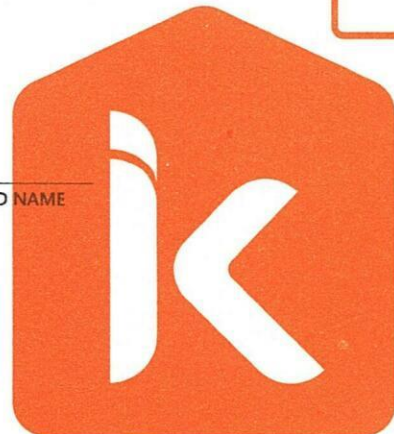
MS. EDITHA M. FLORES
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-05-25-0387
EMF-24%/14K/7K/4K

Kolin Marketing, Inc.
1854 Sta. Rita St., Guadalupe Nuevo, Makati City
Tel.: (632) 8852-6473
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www.kolinphil.com.ph / kolinphilippines



May 16, 2025

MONTIEL DE LOS SANTOS

Queens Strawberry Farm, Sitio Hawilian 2 , Brgy Upli Alfonso Cavite

[0917-7771961](tel:0917-7771961)

Model	Qty
KL-IF60-G61M32	8
KSG-IWF-30Wfy-8K1M32	2
KSM-IW25-WCT10M1M32	3
KSM-IW20-WCT10M1M32	3

FOOD PREPARATION AREA	Area ≈ 24 sq.m
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ACU 1	2.5hp Wallmounted Inverter	KSM-IW25-WCT10M1M32	
Estimated Pipe Length :	14	ft	
Estimated Royal Cord Length :	19	ft	
Initial Charge			P 8,500.00

Includes:

- Labor
- 10ft Copper Tube
- 10ft Royal Cord
- Outdoor Bracket (wall)
- Other Consumables

Additional Charges	Description	Unit	Price Per Unit	Subtotal
Copper Tube	1/4"x 1/2"	4 ft	P 350.00 / ft	P 1,400.00
Royal Cord	2.mm2 x 4C	9 ft	P 100.00 / ft	P 900.00
Royal Cord (ODU-Breaker)	3.5mm2 x 3C	5 ft	P 60.00 / ft	P 300.00
Circuit Breaker(NEMA)	20A/ 1Ph	1 pc(s)	P 1,000.00 / pc	P 1,000.00
PVC(Drainlne)	Blue-3/4"	2 pc(s)	P 150.00 / pc	P 300.00
				P 3,900.00

Estimated Charges	P 12,400.00
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EVENTS OFFICE	Area ≈ 20 sq.m
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ACU 2	2.0hp Wallmounted Inverter	KSM-IW20-WCT10M1M32	
Estimated Pipe Length :	14	ft	
Estimated Royal Cord Length :	19	ft	
Initial Charge			P 7,500.00

Includes:

- Labor
- 10ft Copper Tube
- 10ft Royal Cord
- Outdoor Bracket (wall)
- Other Consumables

Additional Charges	Description	Unit	Price Per Unit	Subtotal
Copper Tube	1/4"x 1/2"	4 ft	P 350.00 / ft	P 1,400.00
Royal Cord	2.mm2 x 4C	9 ft	P 100.00 / ft	P 900.00
Royal Cord (ODU-Breaker)	3.5mm2 x 3C	5 ft	P 60.00 / ft	P 300.00
Circuit Breaker(NEMA)	30A/ 1Ph	1 pc(s)	P 1,000.00 / pc	P 1,000.00
PVC(Drainlne)	Blue-3/4"	2 pc(s)	P 150.00 / pc	P 300.00
				P 3,900.00

Estimated Charges	P 11,400.00
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MALE CR	Area ≈ 20 sq.m
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ACU 3	2.0hp Wallmounted Inverter	KSM-IW20-WCT10M1M32	
Estimated Pipe Length :	20	ft	
Estimated Royal Cord Length :	25	ft	
Initial Charge			P 7,500.00

Includes:

- Labor
- 10ft Copper Tube
- 10ft Royal Cord
- Outdoor Bracket (wall)
- Other Consumables

Additional Charges	Description	Unit	Price Per Unit	Subtotal
Copper Tube	1/4"x 1/2"	10 ft	P 350.00 / ft	P 3,500.00
Royal Cord	2.mm2 x 4C	15 ft	P 100.00 / ft	P 1,500.00
Royal Cord (ODU-Breaker)	3.5mm2 x 3C	5 ft	P 60.00 / ft	P 300.00
Circuit Breaker(NEMA)	20A/ 1Ph	1 pc(s)	P 1,000.00 / pc	P 1,000.00
PVC(Drainlne)	Blue-3/4"	2 pc(s)	P 150.00 / pc	P 300.00
				P 6,600.00

Estimated Charges	P 14,100.00
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FEMALE CR							Area ≈ 28 sq.m	
ACU 4	2.5hp Wallmounted Inverter		KSM-IW25-WCT10M1M32					
	Estimated Pipe Length	:	14	ft				
	Estimated Royal Cord Length	:	19	ft				
	Initial Charge					P	8,500.00	
	Includes:							
	Labor							
	10ft Copper Tube							
	10ft Royal Cord							
	Outdoor Bracket (wall)							
	Other Consumables							
	Additional Charges	Description	Unit	Price Per Unit		Subtotal		
	Copper Tube	1/4"x 1/2"	4 ft	P	400.00 / ft	P	1,600.00	
	Royal Cord	2.mm2 x 4C	9 ft	P	100.00 / ft	P	900.00	
	Royal Cord (ODU-Breaker)	3.5mm2 x 3C	5 ft	P	60.00 / ft	P	300.00	
	Circuit Breaker(NEMA)	20A/ 1Ph	1 pc(s)	P	1,000.00 / pc	P	1,000.00	
	PVC(DrainIne)	Blue-3/4"	1 pc(s)	P	150.00 / pc	P	150.00	
						P	3,950.00	
	Estimated Charges						P	12,450.00

EVENTS PLACE							Area ≈ 296 sq.m	
ACU 5	6.0hp Floor mounted Inverter		KL-IF60-G6H1M32					
	Estimated Pipe Length	:	23	ft				
	Estimated Royal Cord Length	:	30	ft				
	Initial Charge					P	14,000.00	
	Includes:							
	Labor							
	10ft Copper Tube							
	10ft Royal Cord							
	Indoor Bracket							
	Other Consumables							
	Additional Charges	Description	Unit	Price Per Unit		Subtotal		
	Copper Tube	3/8"x 5/8"	13 ft	P	400.00 / ft	P	5,200.00	
	Royal Cord	2.mm2 x 4C	20 ft	P	100.00 / ft	P	2,000.00	
	Royal Cord (ODU-Breaker)	5.5mm2 x 3C	7 ft	P	70.00 / ft	P	490.00	
	Circuit Breaker(NEMA)	60A/ 1Ph	1 pc(s)	P	1,000.00 / pc	P	1,000.00	
	Outdoor Bracket(floor-special)	fabricated	1 pc(s)	P	5,000.00 / pc	P	5,000.00	
	PVC(DrainIne)	Blue-3/4"	2 pc(s)	P	150.00 / pc	P	300.00	
						P	13,990.00	
	Estimated Charges						P	27,990.00

ACU 6	6.0hp Floor mounted Inverter		KL-IF60-G6H1M32					
	Estimated Pipe Length	:	23	ft				
	Estimated Royal Cord Length	:	30	ft				
	Initial Charge					P	14,000.00	
	Includes:							
	Labor							
	10ft Copper Tube							
	10ft Royal Cord							
	Indoor Bracket							
	Other Consumables							
	Additional Charges	Description	Unit	Price Per Unit		Subtotal		
	Copper Tube	3/8"x 5/8"	13 ft	P	400.00 / ft	P	5,200.00	
	Royal Cord	2.mm2 x 4C	20 ft	P	100.00 / ft	P	2,000.00	
	Royal Cord (ODU-Breaker)	5.5mm2 x 3C	7 ft	P	70.00 / ft	P	490.00	
	Circuit Breaker(NEMA)	60A/ 1Ph	1 pc(s)	P	1,000.00 / pc	P	1,000.00	
	Outdoor Bracket(floor-special)	fabricated	1 pc(s)	P	5,000.00 / pc	P	5,000.00	
	PVC(DrainIne)	Blue-3/4"	2 pc(s)	P	150.00 / pc	P	300.00	
						P	13,990.00	
	Estimated Charges						P	27,990.00

ACU 7 6.0hp Floor mounted Inverter *KL-IF60-G6H1M32*
 Estimated Pipe Length : 23 ft
 Estimated Royal Cord Length : 30 ft
 Initial Charge P 14,000.00

Includes:

Labor
 10ft Copper Tube
 10ft Royal Cord
 Indoor Bracket
 Other Consumables

Additional Charges	Description	Unit	Price Per Unit	Subtotal
Copper Tube	3/8"x 5/8"	13 ft P	400.00 / ft P	5,200.00
Royal Cord	2.mm2 x 4C	20 ft P	100.00 / ft P	2,000.00
Royal Cord (ODU-Breaker)	5.5mm2 x 3C	7 ft P	70.00 / ft P	490.00
Circuit Breaker(NEMA)	60A/ 1Ph	1 pc(s) P	1,000.00 / pc P	1,000.00
Outdoor Bracket(floor-special)	fabricated	1 pc(s) P	5,000.00 / pc P	5,000.00
PVC(DrainIne)	Blue-3/4"	1 pc(s) P	150.00 / pc P	150.00
Drain Hose	White -1/2"	7 ft P	25.00 / ft P	175.00 P 14,015.00

Estimated Charges P 28,015.00

ACU 8 6.0hp Floor mounted Inverter *KL-IF60-G6H1M32*
 Estimated Pipe Length : 23 ft
 Estimated Royal Cord Length : 30 ft
 Initial Charge P 14,000.00

Includes:

Labor
 10ft Copper Tube
 10ft Royal Cord
 Indoor Bracket
 Other Consumables

Additional Charges	Description	Unit	Price Per Unit	Subtotal
Copper Tube	3/8"x 5/8"	13 ft P	400.00 / ft P	5,200.00
Royal Cord	2.mm2 x 4C	20 ft P	100.00 / ft P	2,000.00
Royal Cord (ODU-Breaker)	5.5mm2 x 3C	7 ft P	70.00 / ft P	490.00
Circuit Breaker(NEMA)	60A/ 1Ph	1 pc(s) P	1,000.00 / pc P	1,000.00
Outdoor Bracket(floor-special)	fabricated	1 pc(s) P	5,000.00 / pc P	5,000.00
PVC(DrainIne)	Blue-3/4"	1 pc(s) P	150.00 / pc P	150.00
Drain Hose	White -1/2"	7 ft P	25.00 / ft P	175.00 P 14,015.00

Estimated Charges P 28,015.00

ACU 9 6.0hp Floor mounted Inverter *KL-IF60-G6H1M32*
 Estimated Pipe Length : 23 ft
 Estimated Royal Cord Length : 30 ft
 Initial Charge P 14,000.00

Includes:

Labor
 10ft Copper Tube
 10ft Royal Cord
 Indoor Bracket
 Other Consumables

Additional Charges	Description	Unit	Price Per Unit	Subtotal
Copper Tube	3/8"x 5/8"	13 ft P	400.00 / ft P	5,200.00
Royal Cord	2.mm2 x 4C	20 ft P	100.00 / ft P	2,000.00
Royal Cord (ODU-Breaker)	5.5mm2 x 3C	7 ft P	70.00 / ft P	490.00
Circuit Breaker(NEMA)	60A/ 1Ph	1 pc(s) P	1,000.00 / pc P	1,000.00
Outdoor Bracket(floor-special)	fabricated	1 pc(s) P	5,000.00 / pc P	5,000.00
PVC(DrainIne)	Blue-3/4"	2 pc(s) P	150.00 / pc P	300.00 P 13,990.00

Estimated Charges P 27,990.00

ACU 10 6.0hp Floor mounted Inverter**KL-IF60-G6H1M32**

Estimated Pipe Length : 23 ft

Estimated Royal Cord Length : 30 ft

Initial Charge

P 14,000.00

Includes:

Labor

10ft Copper Tube

10ft Royal Cord

Indoor Bracket

Other Consumables

Additional Charges	Description	Unit	Price Per Unit	Subtotal
Copper Tube	3/8"x 5/8"	13 ft P	400.00 / ft	5,200.00
Royal Cord	2.mm2 x 4C	20 ft P	100.00 / ft	2,000.00
Royal Cord (ODU-Breaker)	5.5mm2 x 3C	7 ft P	70.00 / ft	490.00
Circuit Breaker(NEMA)	60A/ 1Ph	1 pc(s) P	1,000.00 / pc	1,000.00
Outdoor Bracket(floor-special)	fabricated	1 pc(s) P	5,000.00 / pc	5,000.00
PVC(DrainIne)	Blue-3/4"	1 pc(s) P	150.00 / pc	150.00
Drain Hose	White -1/2"	7 ft P	25.00 / ft	175.00
				P 14,015.00

Estimated Charges	P 28,015.00
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ACU 11 6.0hp Floor mounted Inverter**KL-IF60-G6H1M32**

Estimated Pipe Length : 23 ft

Estimated Royal Cord Length : 30 ft

Initial Charge

P 14,000.00

Includes:

Labor

10ft Copper Tube

10ft Royal Cord

Indoor Bracket

Other Consumables

Additional Charges	Description	Unit	Price Per Unit	Subtotal
Copper Tube	3/8"x 5/8"	13 ft P	400.00 / ft	5,200.00
Royal Cord	2.mm2 x 4C	20 ft P	100.00 / ft	2,000.00
Royal Cord (ODU-Breaker)	5.5mm2 x 3C	7 ft P	70.00 / ft	490.00
Circuit Breaker(NEMA)	60A/ 1Ph	1 pc(s) P	1,000.00 / pc	1,000.00
Outdoor Bracket(floor-special)	fabricated	1 pc(s) P	5,000.00 / pc	5,000.00
Scaffoldings	3sets	1 P	1,500.00	1,500.00
PVC(DrainIne)	Blue-3/4"	2 pc(s) P	150.00 / pc	300.00
				P 15,490.00

Estimated Charges	P 29,490.00
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FEMALE CR

Area ≈ 32 sq.m

ACU 12 2.5hp Wallmounted Inverter**KSM-IW25-WCT10M1M32**

Estimated Pipe Length : 10 ft

Estimated Royal Cord Length : 15 ft

Initial Charge

P 8,500.00

Includes:

Labor

10ft Copper Tube

10ft Royal Cord

Outdoor Bracket (wall)

Other Consumables

Additional Charges	Description	Unit	Price Per Unit	Subtotal
Royal Cord	2.mm2 x 4C	5 ft P	100.00 / ft	500.00
Royal Cord (ODU-Breaker)	3.5mm2 x 3C	5 ft P	60.00 / ft	300.00
Circuit Breaker(NEMA)	30A/ 1Ph	1 pc(s) P	1,000.00 / pc	1,000.00
PVC(DrainIne)	Blue-3/4"	2 pc(s) P	150.00 / pc	300.00
				P 2,100.00

Estimated Charges	P 10,600.00
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MALE CR						Area ≈ 32 sq.m	
ACU 13	2.0hp Wallmounted Inverter		KSM-IW20-WCT10M1M32				
	Estimated Pipe Length :	10	ft				
	Estimated Royal Cord Length :	15	ft				
	Initial Charge					P	7,500.00
	Includes:						
	Labor						
	10ft Copper Tube						
	10ft Royal Cord						
	Outdoor Bracket (wall)						
	Other Consumables						
	Additional Charges	Description	Unit	Price Per Unit		Subtotal	
	Royal Cord	2.mm2 x 4C	5 ft	P	100.00 / ft	P	500.00
	Royal Cord (ODU-Breaker)	3.5mm2 x 3C	5 ft	P	60.00 / ft	P	300.00
	Circuit Breaker(NEMA)	30A/ 1Ph	1 pc(s)	P	1,000.00 / pc	P	1,000.00
	PVC(Drainlne)	Blue-3/4"	2 pc(s)	P	150.00 / pc	P	300.00
						P	2,100.00
Estimated Charges						P	9,600.00
DUPLEX ROOM1						Area ≈ 32 sq.m	
ACU 14	3.0hp Wallmounted Inverter		KSG-IWF-30Wfy-8K1M32				
	Estimated Pipe Length :	10	ft				
	Estimated Royal Cord Length :	15	ft				
	Initial Charge					P	8,500.00
	Includes:						
	Labor						
	10ft Copper Tube						
	10ft Royal Cord						
	Outdoor Bracket (wall)						
	Other Consumables						
	Additional Charges	Description	Unit	Price Per Unit		Subtotal	
	Royal Cord	2.mm2 x 4C	5 ft	P	100.00 / ft	P	500.00
	Royal Cord (ODU-Breaker)	3.5mm2 x 3C	5 ft	P	60.00 / ft	P	300.00
	Circuit Breaker(NEMA)	30A/ 1Ph	1 pc(s)	P	1,000.00 / pc	P	1,000.00
	PVC(Drainlne)	Blue-3/4"	2 pc(s)	P	150.00 / pc	P	300.00
						P	2,100.00
Estimated Charges						P	10,600.00
DUPLEX ROOM2						Area ≈ 32 sq.m	
ACU 15	3.0hp Wallmounted Inverter		KSG-IWF-30Wfy-8K1M32				
	Estimated Pipe Length :	10	ft				
	Estimated Royal Cord Length :	15	ft				
	Initial Charge					P	8,500.00
	Includes:						
	Labor						
	10ft Copper Tube						
	10ft Royal Cord						
	Outdoor Bracket (wall)						
	Other Consumables						
	Additional Charges	Description	Unit	Price Per Unit		Subtotal	
	Royal Cord	2.mm2 x 4C	5 ft	P	100.00 / ft	P	500.00
	Royal Cord (ODU-Breaker)	3.5mm2 x 3C	5 ft	P	60.00 / ft	P	300.00
	Circuit Breaker(NEMA)	30A/ 1Ph	1 pc(s)	P	1,000.00 / pc	P	1,000.00
	PVC(Drainlne)	Blue-3/4"	2 pc(s)	P	150.00 / pc	P	300.00
						P	2,100.00
Estimated Charges						P	10,600.00

PREMIUM SUITE ROOM	Area ≈ 56 sq.m
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ACU 16 6.0hp Floor mounted Inverter

KL-IF60-G6H1M32

Estimated Pipe Length : 14 ft
Estimated Royal Cord Length : 19 ft

Initial Charge P 14,000.00

Includes:

Labor
10ft Copper Tube
10ft Royal Cord
Indoor Bracket
Other Consumables

Additional Charges	Description	Unit		Price Per Unit		Subtotal
Copper Tube	3/8"x 5/8"	4 ft	P	400.00 / ft	P	1,600.00
Royal Cord	2.mm2 x 4C	9 ft	P	100.00 / ft	P	900.00
Royal Cord (ODU-Breaker)	5.5mm2 x 3C	7 ft	P	70.00 / ft	P	490.00
Circuit Breaker(NEMA)	60A/ 1Ph	1 pc(s)	P	1,000.00 / pc	P	1,000.00
Outdoor Bracket(wall)	fabricated	1 pc(s)	P	5,000.00 / pc	P	5,000.00
PVC(Drainline)	Blue-3/4"	2 pc(s)	P	150.00 / pc	P	300.00
					P	9,290.00

Estimated Charges	P 23,290.00
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Total Estimated Charges	P 312,545.00
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Validity: This quotation is valid for a period of fifteen (15) days from the date thereof, subject to our confirmation thereafter.

Note:

- 1 Location based in floor plan not yet final, need some site visit for final location all areas, recommendation only
- 2 AC drain line will be tapped to the nearest drain provision provided by the customer's contractor.
- 3 Need for markings and site visit before installation with the installer.
- 4 Working days: Monday to Saturday, 8am- 5pm with parking.
- 5 Mechanical Plans, Permits, Electrical permits not included.
- 6 Deflectors, masonry, carpentry, chipping & plastering (finishing & restoration) are not included in the installation.
- 7 Electrical power supply (feeder line) **220v/ 60hz/ 1ph** , is not included in the scope of work of Kolin.
- 8 **Final charges will be based on actual installation.**

Prepared by:

Customer Conformance:

Jeffrey Dadios

Field Surveyor

Signature Over Printed Name

Reviewed by:

Engr. Kenneth Zamora

Service Supervisor

Field and Shop Operation

