



May 22, 2025

ATTY. BENEDICT LINTONJUA  
ATTN: MS. MICHELLE LINTONJUA  
U-4A TWIN TOWER, AYALA AVENUE, BRGY. URDANETA BEL-AIR, MAKATI CITY  
TEL#: 0920-9509294

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

**\*\* MICHELLE'S ROOM**

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW20-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 18,990 Kj/h (2.0HP) REGULAR INVERTER R-32	41,995.00	27,916.20	PHP	27,916.20
TOTAL UNIT COST					PHP	/ 27,916.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	, 11,975.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	40,491.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.


PRICES IS VAT INCLUSIVE.

**\*\* Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).**

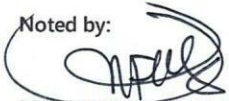
We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi\_asst@kolinphil.com.ph

Very Truly Yours,

  
JANELLEN S. LIM  
KMI-ASSISTANT

Noted by:

  
MART NATHANIEL R. FLORES  
KMI-SUPERVISOR

Approved By:

  
MS. EDITHA M. FLORES  
AVP - FINANCE

KMI-QUOTE-05-25-0412  
ADR-24%/4K

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.  
1854 Sta. Rita St., Guadalupe Nuevo, Makati City  
Tel.: (632) 8852-6473  
Fax: (632) 8852-2170 / (632) 8852-4792  
 www.kolinphil.com.ph / kolinphilippines





**KOLIN Philippines International Inc.**  
**Survey Form**

**No 003640**

Customer Name : MTY BERNARD LITONIA Date : 5-19-25  
 Address : 11-A2 TWIN TOWER, AVILA AVE. BAYVIEW, MANILA SJR No. : 25459  
 Establishment Type : Residential ☒ Area Surveyed : MICHELLE ROOM  
 Commercial ☐ Area Surveyed : \_\_\_\_\_  
 Recommended Product Model : KSM-1W20-WCT10MM32

**Cooling Capacity Computation**

Floor Area : 18 sqm.  
 Ceiling Height : 2.5 mtr.

**note:** add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>18</u>	x	550 Btu/h	<u>9900</u>	Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%		Btu/h
Window Direct Sunlight		x	20% - 50%	<u>1980</u>	Btu/h
Total Cooling Capacity				<u>11880</u>	Btu/h

**Add : Additional Heat Load**

No. of Person	<u>2</u>	x	300 Btu/h	<u>600</u>	Btu/h
No. of Ordinary Light (<40w)	<u>6</u>	x	200 Btu/h	<u>1200</u>	Btu/h
No. of Special Light (>40w)		x	400 Btu/h		Btu/h
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h		Btu/h
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h		Btu/h
No. of Cooking Range		x	1500 Btu/h		Btu/h
No. of Laptop Computer		x	150 Btu/h		Btu/h
No. of Desktop Computer	<u>1</u>	x	400 Btu/h	<u>400</u>	Btu/h
No. of Printer		x	500 Btu/h		Btu/h
No. of Photocopier		x	1000 Btu/h		Btu/h
Total Cooling Capacity				<u>2200</u>	Btu/h

**Recommended Cooling Capacity**

14080 Btu/h

**Note :** Compressor warranty will be reduced to \_\_\_\_ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

**Scope of Work Agreement**

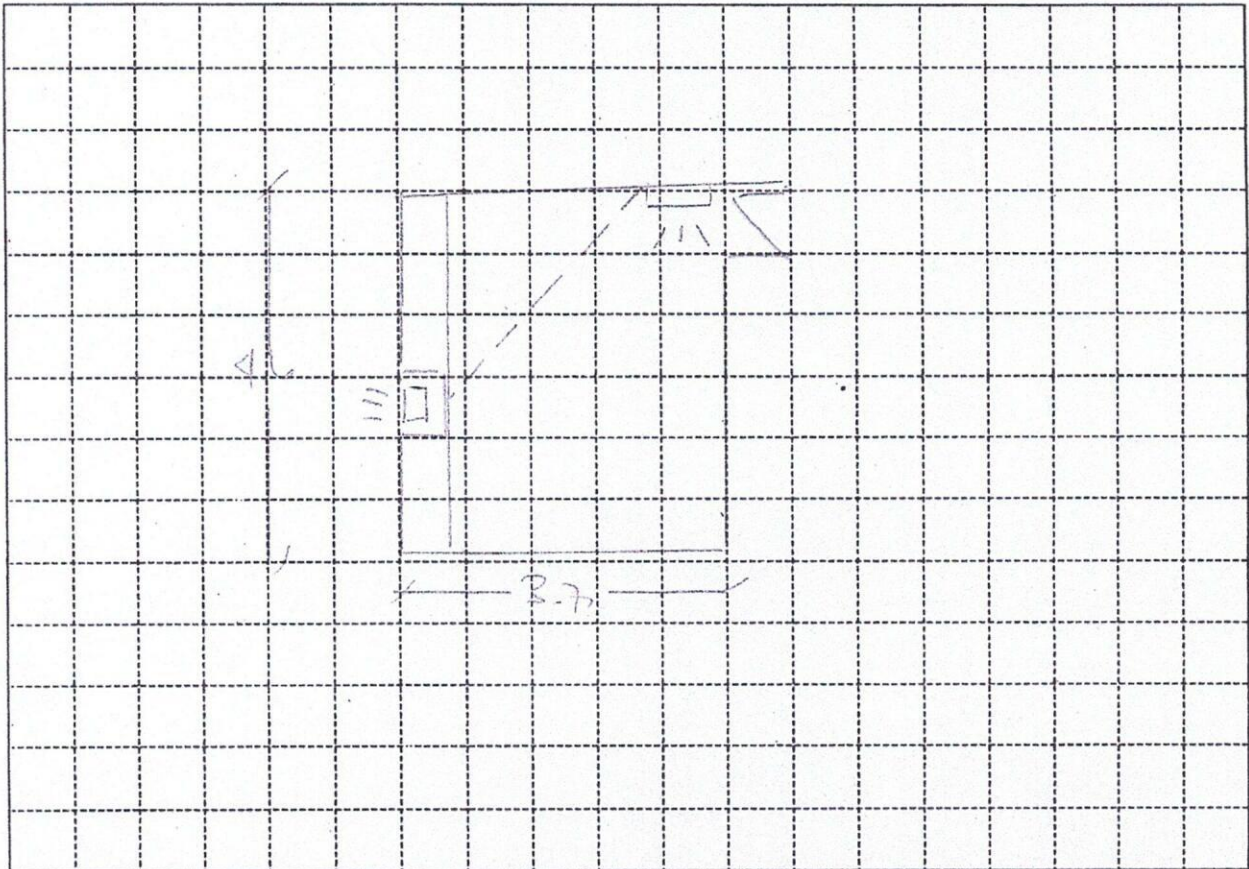
- |                                   |  |   |
|-----------------------------------|--|---|
| 1. Copper tube lay-out            | <input type="checkbox"/> Expose                            | <input checked="" type="checkbox"/> Embedded              |
| 2. Chipping                       | <input type="checkbox"/> Included                          | <input type="checkbox"/> Not Included                     |
| 3. Fabricated Bracket             | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input type="checkbox"/> No |
| 4. Service Ledge                  | <input type="checkbox"/> Yes                               | <input checked="" type="checkbox"/> No                    |
| 5. Dismantling of existing Aircon | <input checked="" type="checkbox"/> Included               | <input type="checkbox"/> Not Included                     |
| 6. Ducting                        | <input type="checkbox"/> Yes                               | <input checked="" type="checkbox"/> No                    |

**Dimension :**

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern;

DEMONTAGE (EXISTING) AND INSTALLATION OF  
MTY UNIT IF EXISTING COMPARTMENT IS SATISFACTORY.  
EXISTING WALL 12" THICK.  
NEW CONCRETE IF EXISTING FAULT.  
NEED TO OPEN CEILING AND THE WALL  
GOING UP.





Indoor Unit Location : NEAR DOOR, SAME LOCATION  
 Outdoor Unit Location : AT DESIGNATED OUTDOOR LOCATION / SAME  
 Pipe Length 25 : 10 FT  
 Special Note : \_\_\_\_\_

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620			
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C			
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C			
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph			
Bracket (ODU) (Imptd. / Fabricated) ; (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2", 3/4"			
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Pump Hose WHITE 1/2"	7FT	8	175
Chipping Works EXISTING 1/2" x 1/4"	mtr. 1		1200
Dismantling Fee (existing air-conditioner) 20	1		2000
Initial Charge			335
TOTAL ESTIMATE		P 11,975	

## Note :

- Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
- Survey fee will be **deducted** in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conforms:

Signature Over Printed Name