



May 23, 2025

IPRINT LABELS & PACKAGING CORP.
138 KAYTIKLING CABRERA RD., BRGY. DOLORES, TAYTAY RIZAL
ATTN: MS. CHERRY CABALLERO
Email: purchasing@iprintcorp.com

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

**** OPTION 1 (CENTER OF AREA, OPPOSITE OF EXISTING UNIT)**

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KLM-IC40-AA1M32 KOLIN FLOOR/CEILING AIRCONDITIONER 37,980 Kj/h (3.0TR) DC INVERTER R-32	117,995.00	89,676.20	PHP	89,676.20
TOTAL UNIT COST					PHP	89,676.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	53,040.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	143,316.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR FLOOR/CEILING: ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

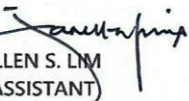
PRICES IS VAT INCLUSIVE.

**** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).**

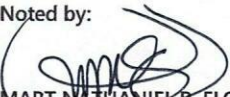
We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,


JANELLE S. LIM
KMI-ASSISTANT

Noted by:


MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:


MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-05-25-0415
REG-24%

Conforme:

SIGNATURE OVER PRINTED NAME



Customer Name : PRINT LABELS & PACKAGING CO. INC. Date : 5-20-21
 Address : 38 KALIKUPAN RD. BAYAN, DAVAO DEL SUR, PHILIPPINES SJR No. : 256402

Establishment Type : Residential ☐ Area Surveyed : _____
 Commercial ☒ Area Surveyed : CONFIDENT ROOM

Recommended Product Model : KLM-1C40-AMM32

Cooling Capacity Computation

Floor Area : 73.2 sqm.
 Ceiling Height : 3.7 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>73.2</u>	x	550 Btu/h	<u>40,260</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :	<u>3.7</u>	x	20%	<u>8,052</u> Btu/h
Window Direct Sunlight		x	20% - 50%	_____ Btu/h
Total Cooling Capacity				<u>48,312</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>2</u>	x	300 Btu/h	<u>600</u> Btu/h
No. of Ordinary Light (<40w)	<u>20</u>	x	200 Btu/h	<u>4,000</u> Btu/h
No. of Special Light (>40w)	_____	x	400 Btu/h	_____ Btu/h
No. of Refrigerator (< 6 cu.ft.)	_____	x	400 Btu/h	_____ Btu/h
No. of Refrigerator (> 6 cu.ft.)	_____	x	800 Btu/h	_____ Btu/h
No. of Cooking Range	_____	x	1500 Btu/h	_____ Btu/h
No. of Laptop Computer	_____	x	150 Btu/h	_____ Btu/h
No. of Desktop Computer	_____	x	400 Btu/h	_____ Btu/h
No. of Printer	_____	x	500 Btu/h	_____ Btu/h
No. of Photocopier	_____	x	1000 Btu/h	_____ Btu/h
Total Cooling Capacity				<u>4600</u> Btu/h

Recommended Cooling Capacity 58 52,912 Btu/h

Note : Compressor warranty will be reduced to ____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

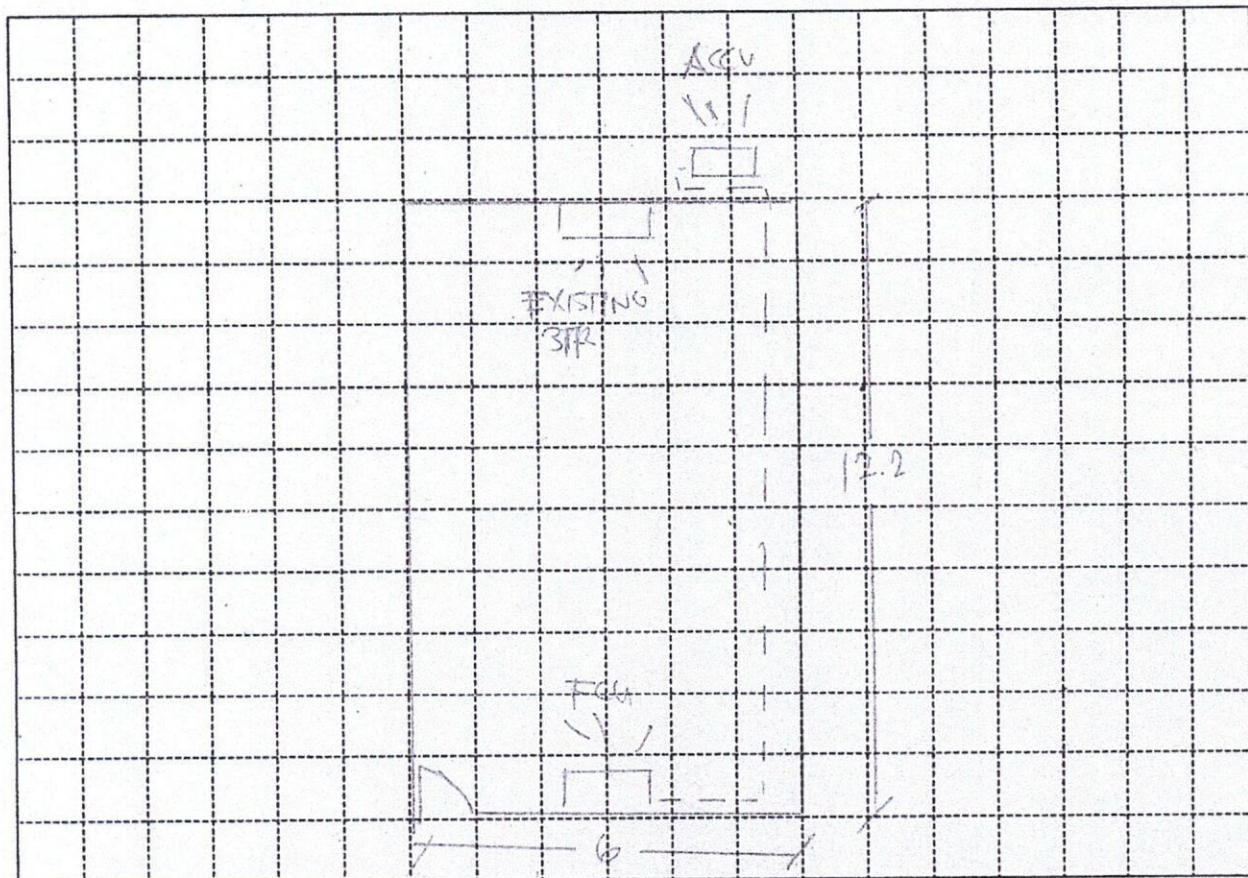
Scope of Work Agreement

- | | | |
|-----------------------------------|---|---|
| 1. Copper tube lay-out | ☒ Expose | ☐ Embedded |
| 2. Chipping | ☐ Included | ☐ Not Included |
| 3. Fabricated Bracket | ☒ Yes ☐ Shop | ☐ Site ☐ No |
| 4. Service Ledge | ☐ Yes | ☒ No |
| 5. Dismantling of existing Aircon | ☐ Included | ☒ Not Included |
| 6. Ducting | ☐ Yes | ☒ No |

Dimension : _____

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern:

BACK UP UNIT. CONVERT AMPS TO WATTAGE.
CUSTOMER REPT TO PROVIDE POWER SUPPLY AT THE OUTLET. 1500W.
USE DRAIN PUMP FOR DRAIN LINE.
CUSTOMER PROVIDE SCAFFOLDING AROUND UNIT AT CARPET BASE / PUMP SPOT, NEXT UNIT (1 HOUR).



Indoor Unit Location : CENTER OF AREA, OPPOSITE OF EXISTING UNIT.
 Outdoor Unit Location : AT THE COLONY, LEFT OF EXISTING OUTDOOR UNIT.
 Pipe Length : 73 FT / 22 METERS
 Special Note : _____

Installation Cost Estimate

Material Description	Qty	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	103.7	400	25,200
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	70 FT	100	7,000
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm / x 3C	77 FT	70	4,900
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1	1,000	1,000
Bracket (ODU) Fabricated : (Floor / Wall)	1	1,500	1,500
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2" (3/4")	5	150	750
PVC Pipe (electrical) 3/4", 1"			
Drain Pump FULL THROTTLE	4	150	600
Drain Pump Hose			
Chipping Works 1/8 x 3/4 x 6 mtr.	10	330	3,300
Dismantling Fee (existing air-conditioner) SAC			1,200
Initial Charge			
TOTAL ESTIMATE			P 53,040

Note :

- Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
- Survey fee will be **deducted** in the installation fee.

Prepared by:

Signature Over Printed Name
 JERRY P. D20105

Customer Conforms:

Signature Over Printed Name
 CHERRY M. CORDILLERO