

ATTY. ARVIN SANTOS
33 ROXAS ST. XAVIERVILLE 3, BRGY. LOYOLA HEIGHTS, QUEZON CITY
TEL#: 0917-8055154

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED		AMOUNT
1	UNIT/S	MODEL: KSM-IW20-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 18,990 Kj/h (2.0HP) REGULAR INVERTER R-32	41,995.00	27,916.20	РНР	27,916.20
1	UNIT/S	MODEL: KSM-IW15-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 12,660 Kj/h (1.5HP) REGULAR INVERTER R-32	32,995.00	21,076.20	PHP	21,076.20
1	UNIT/S	MODEL: KSM-IW10-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 9,800 KJ/h (1.0HP) REGULAR INVERTER R-32	29,995.00	18,796.20 1	РНР	18,796.20
TOTAL	UNIT COST	PHP	ງ 67,788.60			
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	57,300.00
TOTAL	ESTIMATED	COST OF THE PROJECT			PHP	125,088.60

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM

Noted by:

MART WATHANIEL R FLORES

KMI-QUOTE-05-25-0332-rev

REG-24%/4K

MS. EDITHA M. FLORES

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792

www.kolinphil.com.ph / kolinphilippines





May 6, 2025

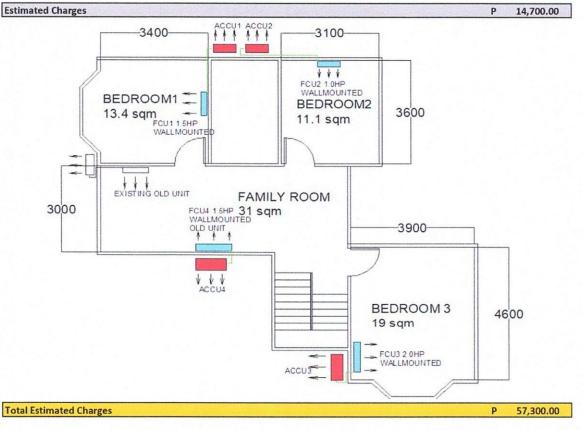
ATTY ARVIN SANTOS

33 Roxas St. Xavierville 3, Brgy loyola Heights, Quezon City $\underline{0917\text{-}8055154}$

Model	Qty
KSM-IW20-WCT10M1M32	1
KSM-IW15-WCT10M1M32	1
KSM-IW10-WCT10M1M32	1

Estimated Pipe Length : 20 ft Estimated Royal Cord Length : 25 ft Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Outdoor Bracket Circuit Breaker(NEMA) 20A/ IPh 1 pc(s) P 10hy Wallmounted Inverter Estimated Royal Cord Length : 35 ft Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Outdoor Bracket Copper Tube 3/8"x 1/4" 10 ft P 350.00 / ft P 3,500.00 Royal Cord (DDU-Breaker) 3,5mm2 x 3C 5 ft P 60.00 / ft P 1,500.00 PVC(Drainline) Blue-3/4" 3 pc(s) P 150.00 / pc P 1,000.00 P 6,750.00 Estimated Charges P 14,250.00 DROOM2 Royal Cord Outdoor Bracket (wall) Outdoor Bracket (wall) Outdoor Bracket (wall) Copper Tube 10ft Royal Cord Outdoor Bracket (wall) Copper Tube 10ft Royal Cord Copper Tube 3/8"x 1/4" 20 ft P 350.00 / ft P 7,000.00 Royal Cord (DDU-Breaker) 3,5mm2 x 3C 5 ft P 100.00 / ft P 2,500.00 Royal Cord (DDU-Breaker) 3,5mm2 x 3C 5 ft P 60.00 / ft P 300.00 For Public Royal Cord Circuit Breaker(NEMA) 20 A/ 1Ph 1 pc(s) P 1,000.00 / pc P 450.00 P 11,250.00 Royal Cord (DDU-Breaker) 3,5mm2 x 3C 5 ft P 60.00 / ft P 300.00 For Public Resker(NEMA) 20 A/ 1Ph 1 pc(s) P 1,000.00 / pc P 450.00 P 11,250.00 Royal Cord (DDU-Breaker) 3,5mm2 x 3C 5 ft P 60.00 / ft P 300.00 Royal Cord (DDU-Breaker) 3,5mm2 x 3C 5 ft P 60.00 / pc P 450.00 P 11,250.00 Estimated Royal Cord Length : 10 ft Estimated Royal Cord Length : 15 ft	EDROC	DM1						Area	≈	13.4 sq.m
Estimated Royal Cord Length : 25 ft	CU 1	1.5hp Wallmounted Inverter		KSM-IW15-V	VCT1	0M1M32				
Initial Charge		Estimated Pipe Length :	20	ft						
Includes:		Estimated Royal Cord Length:	25	ft						
Includes:		Initial Charge							Р	7.500.00
10ft Copper Tube 10ft Royal Cord Outdoor Bracket Other Consumables Other Con		Includes:								
10ft Copper Tube 10ft Royal Cord Outdoor Bracket Other Consumables Other Con		Labor								
10ft Royal Cord Outdoor Bracket (wall) Out										
Outdoor Bracket Other Consumables Other										
Other Consumables Additional Charges Addition			(wall)							
Additional Charges Description Unit			(Wall)							
CopperTube 3/8"x 1/4" 10 ft P 350,00 / ft P 3,500,00										
Royal Cord 2.mm2 x 4C 15 ft P 10.00 / ft P 1,500.00					_					
Royal Cord (ODU-Breaker) 3.5mm2 x 3C 5 ft P 60.00 / ft P 300.00						The state of the s		The second second		
Circuit Breaker(NEMA) 20A/1Ph 1 pc(s) P 1,000.00 / pc P 1,000.00								1,500.00		
PVC(Drainline) Blue-3/4" 3 pc(s) P 150.00 / pc P 450.00 P 6,750.00		Royal Cord (ODU-Breaker)	3.5mm2 x 3C	5 ft	P	60.00 / ft	P	300.00		
Estimated Charges			20A/ 1Ph	1 pc(s)	P	1,000.00 / pc	P	1,000.00		
DROOMS Area 11 sq.m		PVC(Drainline)	Blue-3/4"	3 pc(s)	P	150.00 / pc	P	450.00	Ρ.	6,750.00
U. 2		Estimated Charges							P	14,250.0
U. 2	DPOC	06//2						Avea		11
Estimated Pipe Length : 30 ft Estimated Royal Cord Length : 35 ft Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Outdoor Bracket Other Consumables Additional Charges Description Royal Cord OUTD-Breaker) 20, 15m2 x 4C 25 ft P 100.00 / ft P 300.00 Circuit Breaker(NEMA) 20, 1 ph Blue-3/4" 3 pc(s) P 150.00 / pc P 1,000.00 Estimated Charges P 7,500.00 Royal Cord DROOM3 Unit Price Per Unit Subtotal Subto				KSM-IW10-V	VCT1	0M1M32		Area	~	11 Sq.m
Estimated Royal Cord Length : 35 ft Initial Charge P 7,500.00 Includes: Labor 10ft Copper Tube 10ft Royal Cord Outdoor Bracket Other Consumables Additional Charges Description Unit Price Per Unit Subtotal Copper Tube 3/8"x 1/4" 20 ft P 350.00 / ft P 7,000.00 Royal Cord Comm2 x 4C 25 ft P 100.00 / ft P 300.00 Circuit Breaker(NEMA) 20A/ 1Ph			30							
Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Outdoor Bracket (wall) Other Consumables Oth										
Includes:			33	it						7 500 00
Labor 10ft Copper Tube 10ft Royal Cord Outdoor Bracket (wall) Other Consumables Additional Charges Description Copper Tube 3/8"×1/4" 20 ft P 350.00 / ft P 7,000.00 Royal Cord Royal Cord 2.mm2 x 4C 25 ft P 100.00 / ft P 2,500.00 Royal Cord (ODU-Breaker) 3.5mm2 x 3C 5 ft P 60.00 / ft P 300.00 Circuit Breaker(NEMA) 20A/ 1Ph 1 pc(s) P 1,000.00 / pc P 1,000.00 PVC(Drainline) Blue-3/4" 3 pc(s) P 150.00 / pc P 450.00 P 11,250.00 Estimated Charges P 18,750.00 DROOM3 U3 2.0hp Wallmounted Inverter Estimated Royal Cord Length: 10 ft Estimated Royal Cord Length: 15 ft Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Outdoor Bracket (wall) Other Consumables Additional Charges Description Unit Price Per Unit Subtotal Royal Cord Outdoor Bracket (wall) Other Consumables Additional Charges Description Unit Price Per Unit Subtotal Royal Cord (ODU-Breaker) 3.5mm2 x 3C 5 ft P 100.00 / ft P 300.00 Circuit Breaker(NEMA) 30A/1Ph 1 pc(s) P 1,000.00 / pc P 1,000.00		0							P	7,500.00
10ft Copper Tube 10ft Royal Cord Outdoor Bracket (wall) Other Consumables Additional Charges Description Royal Cord Outdoor Bracket Opper Tube 3/8"x 1/4" 20 ft P 350.00 / ft P 7,000.00 Royal Cord (2.mm2 x 4C 25 ft P 100.00 / ft P 300.00 Royal Cord (ODU-Breaker) S.5mm2 x 3C 5 ft P 60.00 / ft P 300.00 PVC(Drainline) Blue-3/4" 3 pc(s) P 1,000.00 / pc P 1,000.00 PVC(Drainline) Estimated Charges P 18,750.0 CIrcuit Breaker(NEMA) 20A/ 1Ph 1 pc(s) P 1,000.00 / pc P 1,000.00 PVC(Drainline) Blue-3/4" 3 pc(s) P 150.00 / pc P 450.00 P 11,250.00 Estimated Charges P 18,750.0 CDROOM3 Area ≈ 19 sq.m DROOM3 Labor 10 ft Estimated Royal Cord Length : 15 ft Initial Charge Includes: Labor 10ft Copper Tube 10ft Royal Cord Outdoor Bracket Other Consumables Additional Charges Description Unit Price Per Unit Subtotal Royal Cord Outdoor Bracket Other Consumables Additional Charges Description Royal Cord (DU-Breaker) Royal Cord (DU-Breaker) 3.5mm2 x 3C 5 ft P 100.00 / ft P 500.00 Circuit Breaker(NEMA) 30A/ 1Ph 1 pc(s) P 1,000.00 / pc P 1,000.00										
10ft Royal Cord Outdoor Bracket Other Consumables Additional Charges Description Royal Cord Royal										
Outdoor Bracket Other Consumables Additional Charges Description Outdoor Bracket Other Consumables Additional Charges Description Outdoor Bracket Other Consumables Additional Charges Description Royal Cord Royal Cord Royal Cord Royal Cord (ODU-Breaker) 3.5mm2 x 3C 5 ft P 100.00 / ft P 2,500.00 Royal Cord (ODU-Breaker) 3.5mm2 x 3C 5 ft P 60.00 / ft P 300.00 Circuit Breaker(NEMA) 20A/ 1Ph 1 pc(s) P 1,000.00 / pc P 1,000.00 P 11,250.00 P 18,750.00 Area ≈ 19 sq.m CDROOM3 Area ≈ 19 sq.m Estimated Charges F 15 ft Initial Charge Includes: Labor 1.0ft Copper Tube 1.0ft Copper Tube 1.0ft Royal Cord Outdoor Bracket (wall) Other Consumables Additional Charges Description Unit Price Per Unit Subtotal Royal Cord Royal Cord Royal Cord 2.mm2 x 4C 5 ft P 100.00 / ft P 500.00 Circuit Breaker(NEMA) 30A/ 1Ph 1 pc(s) P 1,000.00 / pc P 1,000.00 P 1,000.00										
Other Consumables Additional Charges Description Unit Price Per Unit Subtotal Copper Tube 3/8"x 1/4" 20 ft P 350.00 / ft P 7,000.00 Royal Cord 2.mm2 x 4C 25 ft P 100.00 / ft P 2,500.00 Royal Cord (ODU-Breaker) 3.5mm2 x 3C 5 ft P 60.00 / ft P 300.00 Circuit Breaker(NEMA) 20A/ 1Ph 1 pc(s) P 1,000.00 / pc P 1,000.00 PVC(Drainline) Blue-3/4" 3 pc(s) P 150.00 / pc P 450.00 P P 11,250.00 Description KSM-IW20-WCT10M1M32 Estimated Pipe Length: 10 ft SM-IW20-WCT10M1M32 Estimated Royal Cord Length: 15 ft Initial Charge P 7,500.00		10ft Royal Cord								
Additional Charges		Outdoor Bracket	(wall)							
Copper Tube 3/8" x 1/4" 20 ft P 350.00 / ft P 7,000.00		Other Consumables								
Copper Tube 3/8" x 1/4" 20 ft P 350.00 / ft P 7,000.00		Additional Charges	Description	Unit		Price Per Unit		Subtotal		
Royal Cord 2.mm2 x 4C 25 ft P 100.00 / ft P 2,500.00		Copper Tube	3/8"x 1/4"	20 ft	Р		Р	7.000.00		
Royal Cord (ODU-Breaker) 3.5mm2 x 3C 5 ft P 60.00 / ft P 300.00		200 to 100 to	The same of the sa	25 ft	P			AT BUSINESS AND STREET		
Circuit Breaker(NEMA) 20A/1Ph 1 pc(s) P 1,000.00 / pc P 1,000.00					100					
PVC(Drainline) Blue-3/4" 3 pc(s) P 150.00 / pc P 450.00 P 11,250.00										
Estimated Charges			The state of the s						_	
Area ≈ 19 sq.m		PVC(Urainline)	Blue-3/4"	3 pc(s)	Р	150.00 / pc	Р	450.00	Ρ.	11,250.0
2.01 2.01 2.01 2.01 2.01 2.01 2.01 2.01		Estimated Charges							P	18,750.0
2.0hp Wallmounted Inverter Estimated Pipe Length : 10 ft Estimated Royal Cord Length : 15 ft Initial Charge	DROC	OM3						Area	≈	19 sg.m
Estimated Royal Cord Length: 15 ft Initial Charge	U 3	2.0hp Wallmounted Inverter		KSM-IW20-V	VCT1	OM1M32				
Initial Charge		Estimated Pipe Length :	10	ft						
Includes: Labor			15	ft						
Includes: Labor		Initial Charge							P	7,500.00
Labor 10ft Copper Tube 10ft Royal Cord Outdoor Bracket (wall) Other Consumables Additional Charges Description Royal Cord 2.mm2 x 4C 5 ft P 100.00 / ft P 500.00 Royal Cord (ODU-Breaker) 3.5mm2 x 3C 5 ft P 60.00 / ft P 300.00 Circuit Breaker(NEMA) 30A/ 1Ph 1 pc(s) P 1,000.00 / pc P 1,000.00									362	
10ft Copper Tube 10ft Royal Cord Outdoor Bracket (wall) Other Consumables Additional Charges Description Royal Cord 2.mm2 x 4C 5 ft P 100.00 / ft P 500.00 Royal Cord (ODU-Breaker) 3.5mm2 x 3C 5 ft P 60.00 / ft P 300.00 Circuit Breaker(NEMA) 30A/ 1Ph 1 pc(s) P 1,000.00 / pc P 1,000.00										
10ft Royal Cord Outdoor Bracket (wall) Other Consumables Additional Charges Description Vinit Price Per Unit Subtotal Royal Cord 2.mm2 x 4C 5 ft P 100.00 / ft P 500.00 Royal Cord (ODU-Breaker) 3.5mm2 x 3C 5 ft P 60.00 / ft P 300.00 Circuit Breaker(NEMA) 30A/ 1Ph 1 pc(s) P 1,000.00 / pc P 1,000.00		2								
Outdoor Bracket Other Consumables (wall) Other Consumables Other Consumables Description Unit Price Per Unit Subtotal Royal Cord 2.mm2 x 4C 5 ft P 100.00 / ft P 500.00 Royal Cord (ODU-Breaker) 3.5mm2 x 3C 5 ft P 60.00 / ft P 300.00 Circuit Breaker(NEMA) 30A/ 1Ph 1 pc(s) P 1,000.00 / pc P 1,000.00		2010								
Other Consumables Additional Charges Description Unit Price Per Unit Subtotal Royal Cord 2.mm2 x 4C 5 ft P 100.00 / ft P 500.00 Royal Cord (ODU-Breaker) 3.5mm2 x 3C 5 ft P 60.00 / ft P 300.00 Circuit Breaker(NEMA) 30A/ 1Ph 1 pc(s) P 1,000.00 / pc P 1,000.00			/ W							
Additional Charges Description Unit Price Per Unit Subtotal Royal Cord 2.mm2 x 4C 5 ft P 100.00 / ft P 500.00 Royal Cord (ODU-Breaker) 3.5mm2 x 3C 5 ft P 60.00 / ft P 300.00 Circuit Breaker(NEMA) 30A/ 1Ph 1 pc(s) P 1,000.00 / pc P 1,000.00			(wall)							
Royal Cord 2.mm2 x 4C 5 ft P 100.00 / ft P 500.00 Royal Cord (ODU-Breaker) 3.5mm2 x 3C 5 ft P 60.00 / ft P 300.00 Circuit Breaker(NEMA) 30A/ 1Ph 1 pc(s) P 1,000.00 / pc P 1,000.00			Description	Unit		Drice Per Unit		Subtotal		
Royal Cord (ODU-Breaker) 3.5mm2 x 3C 5 ft P 60.00 / ft P 300.00 Circuit Breaker(NEMA) 30A/ 1Ph 1 pc(s) P 1,000.00 / pc P 1,000.00			and the same of th		D		D			
Circuit Breaker(NEMA) 30A/ 1Ph 1 pc(s) P 1,000.00 / pc P 1,000.00						THE RESERVE THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TWO IS NAMED IN COLUMN TWIND TWO IS NAMED IN COLUMN TWO IS NAMED IN COLUMN TWO IS NAMED IN				
		Control of the Contro								
PVC(Drainline) Blue-3/4" 2 pc(s) P 150.00 / pc P 300.00 P 2,100.00			20A / 1Dh	1 nc(s)	P	1,000.00 / pc	P	1,000.00		
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FAMILY	ROOM						Area	≈	31 sq.m
ACU 4	1.5hp Wallmounted Inverter		KSM-15MB1	INV					
	Estimated Pipe Length :	10	ft						
	Estimated Royal Cord Length:	15	ft						
	Labor Charge							P	7,600.00
	Dismantle/Relocate Indoor and outdoor unit								
	Additional Charges	Description	Unit		Price Per Unit		Subtotal		
	Copper Tube	1/4"x 1/2"	10 ft	P	350.00 / ft	P	3,500.00		
	Royal Cord	2.mm2 x 4C	5 ft	P	100.00 / ft	P	500.00		
	Royal Cord (ODU-Breaker)	3.5mm2 x 3C	5 ft	P	60.00 / ft	P	300.00		
	Circuit Breaker(NEMA)	30A/1Ph	1 pc(s)	P	1,000.00 / pc	P	1,000.00		
	PVC(Drainline)	Blue-3/4"	2 pc(s)	P	150.00 / pc	P	300.00		
	General Cleaning	1.5hp	1 pc(s)	P	1,500.00 / pc	P	1,500.00	P	7,100.00



Validity: This quotation is valid for a period of fifteen (15) days from the date thereof, subject to our confirmation thereafter.

Note:

- 1 Location of indoor units were agreed by the customer and Kolin's surveyor. Outdoor is recommendation only, for confirmation.
- 2 AC drain line will be tapped to the nearest drain provision provided by the customer's contractor.
- 3 Customer need to provide power supply at the outdoor location/breaker each units.
- 4 Coppertube, wires and drainline expose in the area.
- 5 Need for site visit and meeting with installer for final location and markings of area, drainline and coppertube lay-out.
- 6 ACU4 ;old unit existing .use existing breaker, bracket and communication wires. Coppertube if still serviceable.
- 7 Working days: Monday to Saturday, 8am-5pm with parking.
- 8 Mechanical Plans, Permits, Electrical permits not included.
- 9 Deflectors, masonry, carpentry, chipping & plastering (finishing & restoration) are not included in the installation.
- 10 Electrical power supply (feeder line) 220v/60hz/1ph, is not included in the scope of work of Kolin.
- 10 Final charges will be based on actual installation.

Prepared by:	Customer Conformee:
Jeoffrey Dadios	
Field Surveyor	Signature Over Printed Name

Engr | Kenneth Zamora Service Supervisor Field and Shop Operation

Reviewed by