



May 9, 2025

MS. CLARISSA ORACION  
NO. 41 GALATIAN ST. ORO VISTA SUBD., BRGY. CONCEPCION UNO, MARIKINA CITY  
TEL#: 0933-3503662

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW15-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 12,660 Kj/h (1.5HP) REGULAR INVERTER R-32	32,995.00	21,076.20	PHP	21,076.20
TOTAL UNIT COST					PHP	21,076.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	9,945.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	31,621.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

**\*\* Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at [kmi\\_asst@kolinphil.com.ph](mailto:kmi_asst@kolinphil.com.ph)

Very Truly Yours,

  
JANELLEN S. LIM  
KMI-ASSISTANT

Noted by:

  
MART N. FLORES  
KMI-SUPERVISOR

Approved By:

  
MS. EDITHA M. FLORES  
AVP - FINANCE

KMI-QUOTE-05-25-0361-rev  
REG-24%/4K

Conforme:

SIGNATURE OVER PRINTED NAME





**KOLIN Philippines International Inc.**  
**Survey Form**

**Nº 003629**

Customer Name : CLASSY ORACION Date : 4-28-25  
 Address : NO 41 GALATIEN ST. OPD VISTA SWED. SJR No. : KS 2600  
BIOL CONCEPTS LTD. MARIKINA  
 Establishment Type : Residential ☒ Area Surveyed : LIVING AREA  
 Commercial ☐ Area Surveyed : \_\_\_\_\_  
 Recommended Product Model : KSM-1WK-WCT01M31

**Cooling Capacity Computation**

Floor Area : 17 sqm.  
 Ceiling Height : 2.6 mtr.

**note:** add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>17</u>	x	550 Btu/h	<u>9350</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	
Window Direct Sunlight		x	20% - 50%	<u>1870</u> Btu/h
Total Cooling Capacity				<u>11,220</u> Btu/h

**Add : Additional Heat Load**

No. of Person	<u>6</u>	x	300 Btu/h	<u>1800</u> Btu/h
No. of Ordinary Light (<40w)	<u>2</u>	x	200 Btu/h	<u>400</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer		x	150 Btu/h	
No. of Desktop Computer	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer		x	500 Btu/h	
No. of Photocopier		x	1000 Btu/h	
Total Cooling Capacity				<u>2820</u> Btu/h

**Recommended Cooling Capacity**

13820 Btu/h

**Note :** Compressor warranty will be reduced to \_\_\_\_ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

**Scope of Work Agreement**

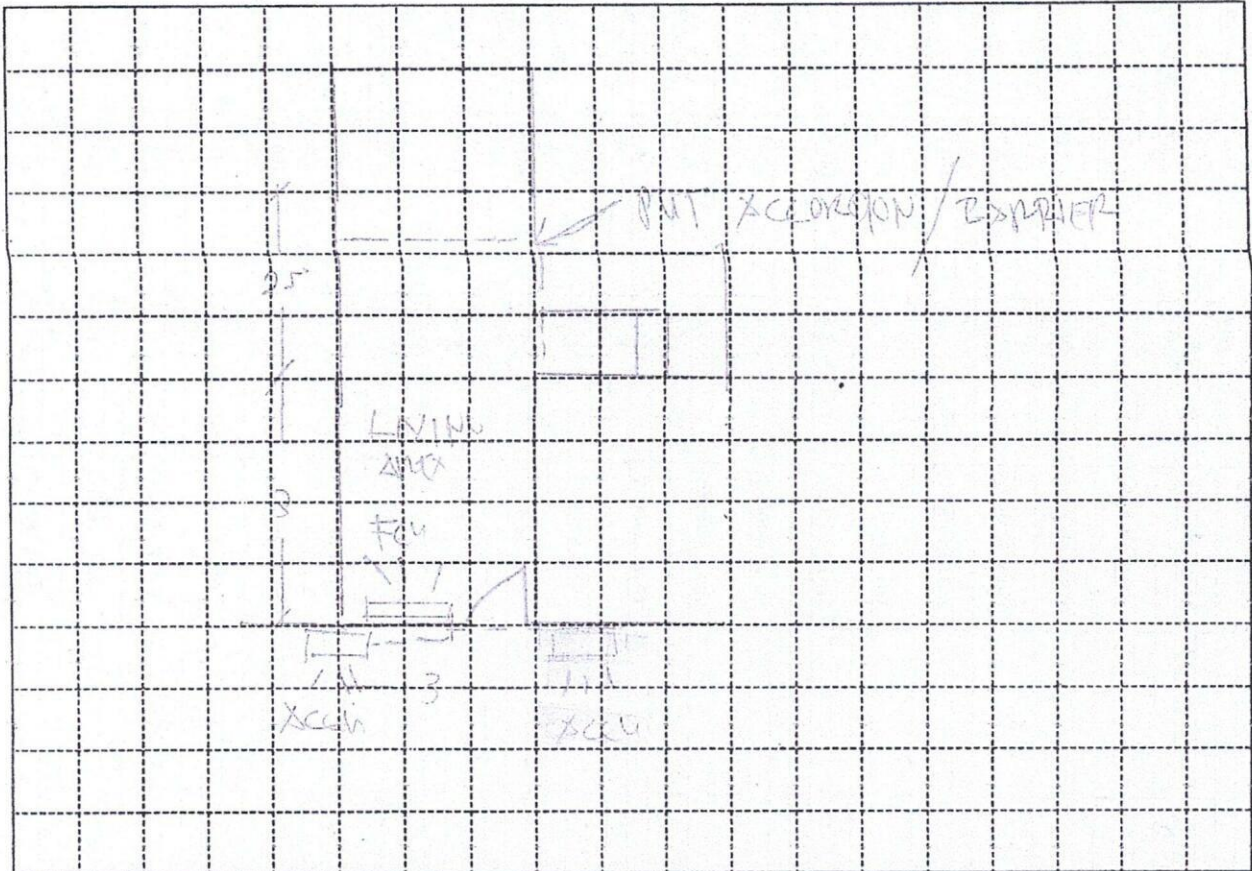
- |                                   |  |  |
|-----------------------------------|--|--|
| 1. Copper tube lay-out            | <input checked="" type="checkbox"/> Expose                 | <input type="checkbox"/> Embedded                                    |
| 2. Chipping                       | <input type="checkbox"/> Included                          | <input checked="" type="checkbox"/> Not Included                     |
| 3. Fabricated Bracket             | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input checked="" type="checkbox"/> No |
| 4. Service Ledge                  | <input type="checkbox"/> Yes                               | <input checked="" type="checkbox"/> No                               |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included                          | <input checked="" type="checkbox"/> Not Included                     |
| 6. Ducting                        | <input type="checkbox"/> Yes                               | <input checked="" type="checkbox"/> No                               |

**Dimension :**

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern;

CUSTOMER WILL PROVIDE ACCESS/PATH OK  
CORNER TO KITCHEN AND STAIRS.  
EXPOSE CONDENSATE AND DRAINAGE IN THE  
AREA.  
CUSTOMER NEED TO PROVIDE POWER SUPPLY AT  
THE OUTSIDE LOCATION.





Indoor Unit Location :

UP OF WINDOW, CENTER

Outdoor Unit Location :

HORIZONTAL IN WINDOW, AT PARKING AREA

Pipe Length :

10 FT

Special Note :

## Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620			
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	7 ft	100	700
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	7 ft	60	420
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1	1000	1000
Bracket (ODU) (Imptd. / Fabricated) ; (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2", 3/4"	1 pc	150	150
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Pump Hose WHITE 1/2"	7 ft	15	105
Chipping Works	mtr.		
Dismantling Fee (existing air-conditioner)			
Initial Charge			2500
TOTAL ESTIMATE		P 9,945	

## Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be deducted in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conforms:

Signature Over Printed Name