

ATTN: ARCH. MIGUEL DALAO

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT

* OPTION 1 *

| QTY | U/M | MODEL / DESCRIPTION | SRP | DISCOUNTED PRICE | | AMOUNT |
|-------------------------|--------|---|------------|------------------|-----|------------|
| 9 | UNIT/S | MODEL: KS-IW25-MCA11201M32 KOLIN WALL MOUNTED CERTUS A/ SERIES AIRCONDITIONER 23,800 Kj/h (2.5HP) FULL DC INVERTER W/ WIFI R-32 | 50,995.00 | 31,756.20 | PHP | 285,805.80 |
| 3 | UNIT/S | MODEL: KLG-IF40-5G1M32 KOLIN FLOOR MOUNTED AIRCONDITIONER 37,980 Kj/h (3.0TR) FULL DC INVERTER R-32 SINGLE PHASE | 113,195.00 | 79,028.20 | PHP | 237,084.60 |
| OTHERS: DELIVERY CHARGE | | | | | PHP | 1,000.00 |
| TOTAL UNIT COST | | | | | PHP | 523,890.40 |

* OPTION 2 *

| QTY | U/M | MODEL / DESCRIPTION | SRP | DISCOUNTED PRICE | | AMOUNT |
|-------------------------|--------|---|------------|------------------|-----|------------|
| 9 | UNIT/S | MODEL: KS-IW25-MCA11201M32 KOLIN WALL MOUNTED CERTUS A/ SERIES AIRCONDITIONER 23,800 Kj/h (2.5HP) FULL DC INVERTER W/ WIFI R-32 | 50,995.00 | 31,756.20 | PHP | 285,805.80 |
| 3 | UNIT/S | MODEL: KL-IF60-G6H1M32 KOLIN FLOOR MOUNTED AIRCONDITIONER 58,140 Kj/h (5.0TR) FULL DC INVERTER R32 SINGLE PHASE | 165,995.00 | 112,156.20 | PHP | 336,468.60 |
| OTHERS: DELIVERY CHARGE | | | | | PHP | 1,000.00 |
| TOTAL UNIT COST | | | | | PHP | 623,274.40 |

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

* Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)

INSTALLATION:

* Initial Charge for 1 Wall Mounted AC: P7,500.00 (1.0HP-2.0HP) / P8,500.00 (2.5HP-3.0HP)

Inclusions: Labor, Outdoor Standard Bracket, Consumables, 10ft PVC Pipes ¾, 1st 10ft. Royal Cord Wire and 1st 10ft. Copper Tube.

Exclusions: Excess of 1st 10ft. Royal Cord 100/foot, Copper Tube 350/foot (1.0hp-2.0hp), 400/foot (2.5hp-3.0hp), Circuit Breaker (Nema), Special Designed Bracket.

* Initial Charge for 1 Floor Mounted AC: P11,000.00 (3tr.) / P14,000.00 (5tr.) / 20,000.00 (7.5tr) including Labor;

Consumables; 1st 10ft.PVC pipes; Royal cord wire (excess P100/foot); 1st 10ft. (3.0TR) Copper tube (excess P400/foot)

; 1st 10ft. (5.0TR) Copper tube (excess P600/foot); 1st 10ft. (7.5TR) Copper tube (excess P850/foot); circuit breaker 3,000.00.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

FOR FLOOR MOUNTED (Inverter): ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

*We suggest to do survey/ocular on area first to know estimated cost of installation before placing unit order.

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

KMI-QUOTE-11-25-0815-rev
OMF-24%/7K/14K

Approved By:

MS. EDITH M. FLORES
AVP - FINANCE

Conformer

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.

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