



November 27, 2025

MS. MONETTE DELA CRUZ
UNIT 1207 BUILDING 10, SMD C FIELD RESIDENCES, DR. ARCADIO SANTOS AVE. PARAÑAQUE CITY (BESIDE SM SUCAT)
ATTN: MR. CASIO ANTIPOLLO
TEL#: 0946-4478925

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

* OPTION 1 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW20-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 18,990 Kj/h (2.0HP) REGULAR INVERTER W/ WIFI R-32	41,995.00	27,916.20	PHP	27,916.20
TOTAL UNIT COST					PHP	27,916.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	16,525.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	45,041.20

* OPTION 2 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KS-IW20-MCA1201M32 KOLIN WALL MOUNTED CERTUS A/ SERIES AIRCONDITIONER 19,000 Kj/h (2.0HP) FULL DC INVERTER W/ WIFI R-32	42,995.00	26,176.20	PHP	26,176.20
TOTAL UNIT COST					PHP	26,176.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	16,525.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	43,301.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

* Unit/s: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)

* Installation: Will be provided by assigned installer.

** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted By:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

KMI-QUOTE-11-25-0821
ECY-24%/4K/6.5K

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

Conformer

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792

www.kolinphil.com.ph / kolinphilippines

KOLIN Philippines International Inc.
Survey Form

No. 003705

Customer Name: MONETTE DE LA CRUZ Date: 11-27-25
 Address: UNIT 708, 72 LDB, 10 SMOCK FIELD RESIDENCE SJR No.: 181871
 Establishment Type: Residential ☒ Area Surveyed: UNIT 708
 Commercial ☐ Area Surveyed: _____

Recommended Product Model: LSM-1W20-WCT01MM32

Cooling Capacity Computation

Floor Area: 23 sqm.
 Ceiling Height: 2.7 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area:	<u>23.3</u>	x	550 Btu/h	<u>12,815</u> Btu/h
Ceiling Height (excess of 3 mtrs.):	_____	x	20%	_____ Btu/h
Window Direct Sunlight	_____	x	20% - 50%	<u>2568</u> Btu/h
Total Cooling Capacity				<u>15,378</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>2</u>	x	300 Btu/h	<u>600</u> Btu/h
No. of Ordinary Light (<40w)	<u>2</u>	x	200 Btu/h	<u>400</u> Btu/h
No. of Special Light (>40w)	_____	x	400 Btu/h	<u>400</u> Btu/h
No. of Refrigerator (< 6 cu.ft.)	<u>1</u>	x	400 Btu/h	_____ Btu/h
No. of Refrigerator (> 6 cu.ft.)	_____	x	800 Btu/h	_____ Btu/h
No. of Cooking Range	_____	x	1500 Btu/h	_____ Btu/h
No. of Laptop Computer	_____	x	150 Btu/h	_____ Btu/h
No. of Desktop Computer	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer	_____	x	500 Btu/h	_____ Btu/h
No. of Photocopier	_____	x	1000 Btu/h	_____ Btu/h
Total Cooling Capacity				<u>1800</u> Btu/h

Recommended Cooling Capacity

17,178 Btu/h

Note : Compressor warranty will be reduced to ____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

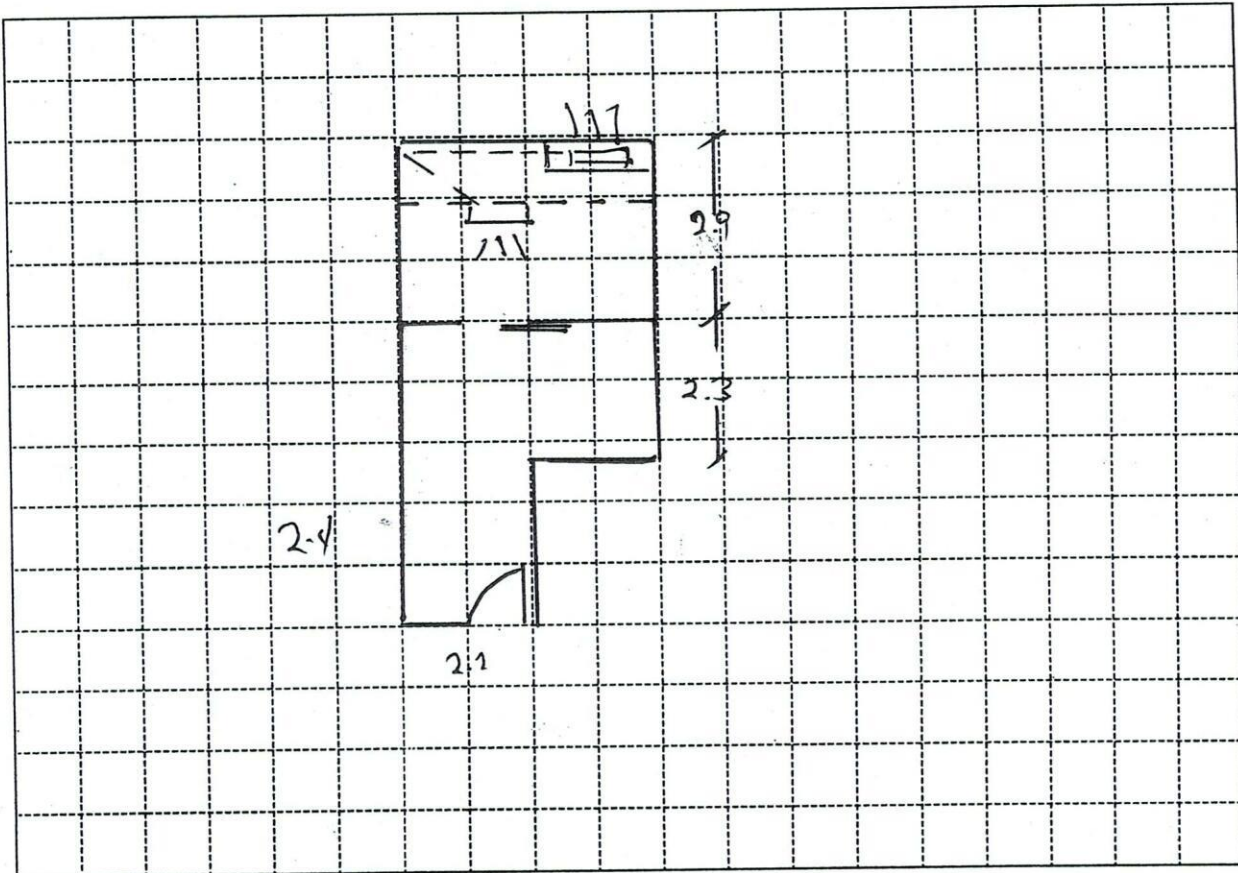
Scope of Work Agreement

- | | | |
|-----------------------------------|--|--|
| 1. Copper tube lay-out | <input checked="" type="checkbox"/> Expose | <input type="checkbox"/> Embedded |
| 2. Chipping | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included |
| 3. Fabricated Bracket | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input checked="" type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included |
| 6. Ducting | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |

Dimension : _____

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern;

LAY-OUT NEW COPPERTUBE, AND WINGS (WALL COV)
NEED TO OPEN THE WALL FOR THE COPPERTUBE.
BRING PLYWOOD FOR INDOOR BS CRIB.
NEED PERMIT WITH PM PM KINC
WORKING DAYS: MONDAY TO FRIDAY, 8AM-5PM



Indoor Unit Location : AT BEDROOM FRONTING DOOR
 Outdoor Unit Location : LOWER SIDE OF BEDROOM
 Pipe Length : 25 FT
 Special Note : _____

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	15 FT	350	5,250
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	20 FT	100	2,000
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	5 FT	60	300
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1		1060
Bracket (ODU) (Imptd. / Fabricated) (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2" 3/4"	2	150	300
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Hose WHITE 1/2"	7 FT	25	175
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner)			
Initial Charge			7500
TOTAL ESTIMATE		P 16,525 -	

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be deducted in the installation fee.

Prepared by:

[Signature]
 Signature Over Printed Name

Customer Conforms:

Signature Over Printed Name