



November 13, 2025

BROWLESQUE AESTHETIC CLINIC  
2ND FLOOR, BEL-AIR PETRON, BRGY. BEL-AIR, MAKATI CITY  
ATTN: MR. RB ZALAMEA  
TEL#: 0917-8230572

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

\* OPTION 1 \*

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KVM-20VAH1M-O KOLIN VERSAMATCH SERIES AIRCONDITIONER 18,990 kJ/h (2.0HP) OUTDOOR UNIT INVERTER R32	42,995.00	32,676.20	PHP	32,676.20
2	UNIT/S	MODEL: KVM-10IWAH-I KOLIN VERSAMATCH SERIES AIRCONDITIONER INVERTER 9,495 kJ/h (1.0HP) WALL MOUNTED INDOOR UNIT R32	10,995.00	8,356.20	PHP	16,712.40
2	UNIT/S	MODEL: KSG-IWF-30WFF-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 29,500 kJ/h (3.0HP) FULL DC INVERTER W/ WIFI R-32	76,595.00	51,212.20	PHP	102,424.40
TOTAL UNIT COST					PHP	151,813.00
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	141,240.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	293,653.00

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

\* Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)

\* Installation: Will be provided by assigned installer.

\*\* You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

WARRANTY:

FOR VERSAMATCH: ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

\*\* Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi\_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM  
KMI-ASSISTANT

Noted By:

MART NATHANIEL R. FLORES  
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES  
AVP - FINANCE

KMI-QUOTE-11-25-0792  
REG-24%/7K

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792

www.kolinphil.com.ph / kolinphilippines

NOVEMBER 11, 2025  
 BROWLESQUE AESTHETIC CLINIC  
 2nd Floor, Bel-Air Petron, Brgy Bel- Air Makati City  
 0917-8230672

MODEL	Qty
KVM-20VAH1M-O	1
KVM-10IWAH-I	2
KSG-IWF-30Wfy8K1M32	2

#### OPTION 1

<b>LOUNGE</b>	Area	57 sqm
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ACU 1	3.0 HP Wall Mounted Inverter	KSG-IWF-30Wfy8K1M32			
	Estimated Pipe Length	= 53 ft			
	Estimated Royal Cord Length	= 58 ft			
	Initial Charge				₱ 7,700.00
	Includes:				Less Outdoor bracket
	10ft Copper Tube				
	10ft Royal Cord				
	Outdoor Bracket (Wall)				
	Consumables				
	<b>Installation Materials</b>	<b>Description</b>	<b>Qty</b>	<b>Price per qty</b>	<b>Subtotal</b>
	Copper Tube	Ø 1/4" x Ø 5/8"	43 ft	₱ 400.00/ft	₱ 17,200.00
	Royal Cord (comm. wire)	2.mm2 x 4C	48 ft	₱ 100.00/ft	₱ 4,800.00
	Royal Cord (ACCU-Breaker)	3.5mm x 3c	5 ft	₱ 60.00/ft	₱ 300.00
	Circuit Breaker waterproof	30A	1 pc/s	₱ 1,000.00/pc	₱ 1,000.00
	Rubber Insulation	2 1/8" x 3/4" x 6'	8 pc/s	₱ 350.00/pc	₱ 2,800.00
	Rubber Insulation(DRAINLINE)	1 1/8" x 3/4" x 6'	4 pc/s	₱ 230.00/pc	₱ 920.00
	Full thread	3/8" x 10'	2 pc/s	₱ 150.00/pc	₱ 300.00
	Metal Clamp	3"	12 pc/s	₱ 120.00/pc	₱ 1,440.00
	Outdoor bracket	Fabricated floor	1 pc/s	₱ 2,500.00/pc	₱ 2,500.00
	PVC blue	3/4" x 10'	4 pc/s	₱ 150.00/pc	₱ 600.00
					₱ 31,860.00
	<b>Estimated Charges</b>				₱ 39,560.00

ACU 2	3.0 HP Wall Mounted Inverter	KSG-IWF-30Wfy8K1M32			
	Estimated Pipe Length	= 53 ft			
	Estimated Royal Cord Length	= 58 ft			
	Initial Charge				₱ 7,700.00
	Includes:				Less Outdoor bracket
	Labor				
	10ft Copper Tube				
	10ft Royal Cord				
	Consumables				
	<b>Installation Materials</b>	<b>Description</b>	<b>Qty</b>	<b>Price per qty</b>	<b>Subtotal</b>
	Copper Tube	Ø 1/4" x Ø 5/8"	43 ft	₱ 400.00/ft	₱ 17,200.00
	Royal Cord (comm. wire)	2.mm2 x 4C	48 ft	₱ 100.00/ft	₱ 4,800.00
	Royal Cord (ACCU-Breaker)	3.5mm x 3c	5 ft	₱ 60.00/ft	₱ 300.00
	Circuit Breaker waterproof	30A	1 pc/s	₱ 1,000.00/pc	₱ 1,000.00
	Rubber Insulation	2 1/8" x 3/4" x 6'	8 pc/s	₱ 350.00/pc	₱ 2,800.00
	Rubber Insulation(DRAINLINE)	1 1/8" x 3/4" x 6'	4 pc/s	₱ 230.00/pc	₱ 920.00
	Full thread	3/8" x 10'	2 pc/s	₱ 150.00/pc	₱ 300.00
	Metal Clamp	3"	12 pc/s	₱ 120.00/pc	₱ 1,440.00
	Outdoor bracket	Fabricated floor	1 pc/s	₱ 2,500.00/pc	₱ 2,500.00
	PVC blue	3/4" x 10'	4 pc/s	₱ 150.00/pc	₱ 600.00
					₱ 31,860.00
	<b>Estimated Charges</b>				₱ 39,560.00

<b>MAKE UP ROOM</b>		Area	10.7 sqm
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<b>ACU 3</b>	<b>2.0 hp Versamatch</b>	<b>KVM-20VAHIM-O</b>	
	<b>Initial Charge</b>		
	Consumables		
	<b>Installation Materials</b>	<b>Description</b>	<b>Qty Price per qty Subtotal</b>
	Royal Cord (ACCU-Breaker)	5.5mm x 3c	5 ft ₱ 70.00/ft ₱ 350.00
	Circuit Breaker waterproof	40 A/ 1PH	1 pc/s ₱ 1,000.00/pc ₱ 1,000.00
	Outdoor bracket	Fabricated floor	1 pc/s ₱ 2,500.00/pc ₱ 2,500.00
			<b>₱ 3,850.00</b>

<b>FCU3A</b>	<b>1.0 HP Wall Mounted Inverter</b>	<b>KVM-10IWAH-I</b>	
	Estimated Pipe Length = 37 ft		
	Estimated Royal Cord Length = 42 ft		
	<b>Initial Charge</b>		<b>₱ 8,500.00</b>
	Includes:		
	Labor		
	10ft Copper Tube		
	10ft Royal Cord		
	Consumables		
	<b>Installation Materials</b>	<b>Description</b>	<b>Qty Price per qty Subtotal</b>
	Copper Tube	1/4" X 3/8"	27 ft ₱ 350.00/ft ₱ 9,450.00
	Royal Cord (comm. wire)	2.mm2 x 4C	32 ft ₱ 100.00/ft ₱ 3,200.00
	Rubber Insulation	2 1/8" x 3/4" x 6'	2 pc/s ₱ 350.00/pc ₱ 700.00
	Rubber Insulation(DRAINLINE)	1 1/8" x 3/4" x 6'	8 pc/s ₱ 230.00/pc ₱ 1,840.00
	Full thread	3/8" x 10'	2 pc/s ₱ 150.00/pc ₱ 300.00
	Metal Clamp	3"	4 pc/s ₱ 120.00/pc ₱ 480.00
	PVC blue	3/4" x 10'	4 pc/s ₱ 150.00/pc ₱ 600.00
			<b>₱ 16,570.00</b>

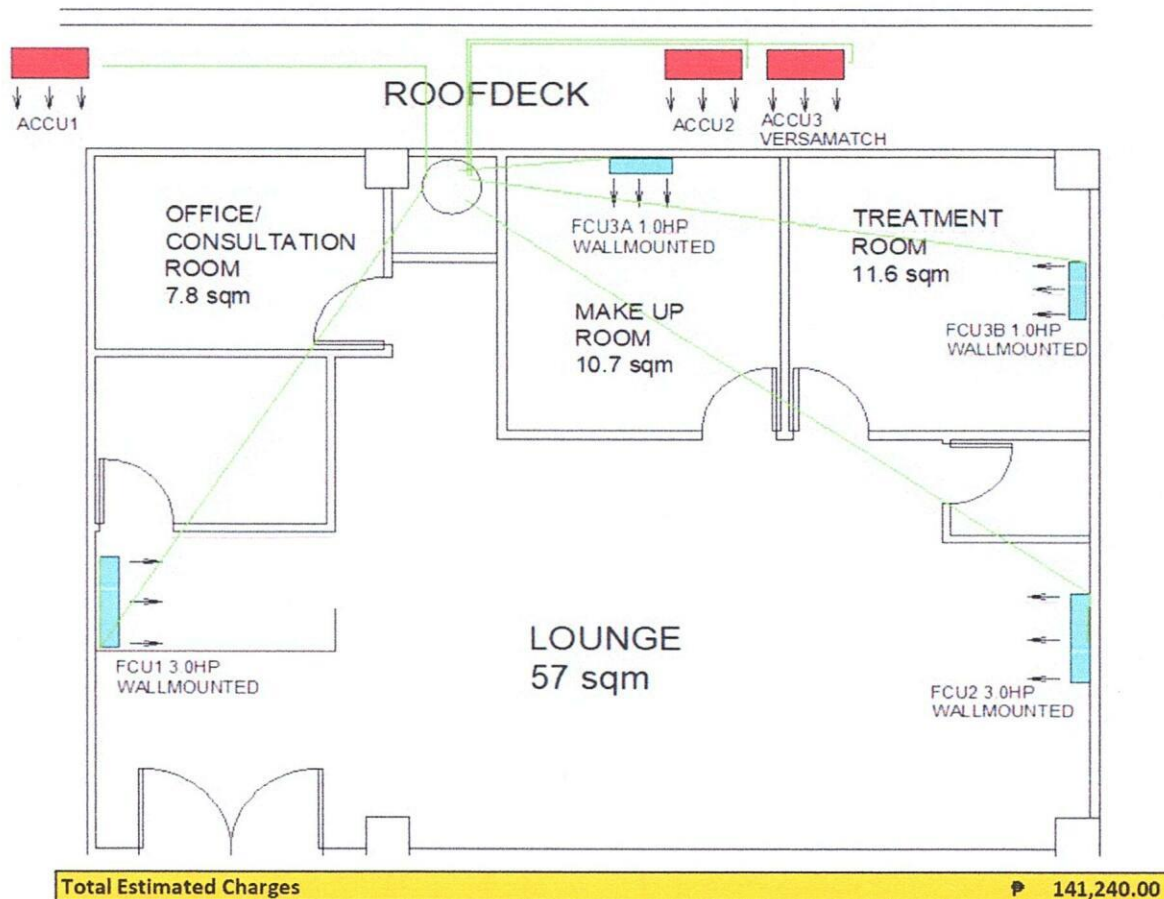
<b>Estimated Charges</b>	<b>₱ 28,920.00</b>
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<b>TREATMENT ROOM</b>		Area	10.7 sqm
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<b>FCU3B</b>	<b>1.0 HP Wall Mounted Inverter</b>	<b>KVM-10IWAH-I</b>	
	Estimated Pipe Length = 53 ft		
	Estimated Royal Cord Length = 58 ft		
	<b>Initial Charge</b>		<b>₱ 8,500.00</b>
	Labor		
	10ft Copper Tube		
	10ft Royal Cord		
	Consumables		
	<b>Installation Materials</b>	<b>Description</b>	<b>Qty Price per qty Subtotal</b>
	Copper Tube	1/4" X 3/8"	43 ft ₱ 350.00/ft ₱ 15,050.00
	Royal Cord (comm. wire)	2.mm2 x 4C	48 ft ₱ 100.00/ft ₱ 4,800.00
	Rubber Insulation	2 1/8" x 3/4" x 6'	6 pc/s ₱ 350.00/pc ₱ 2,100.00
	Rubber Insulation(DRAINLINE)	1 1/8" x 3/4" x 6'	4 pc/s ₱ 230.00/pc ₱ 920.00
	Full thread	3/8" x 10'	2 pc/s ₱ 150.00/pc ₱ 300.00
	Metal Clamp	3"	9 pc/s ₱ 120.00/pc ₱ 1,080.00
	PVC blue	3/4" x 10'	3 pc/s ₱ 150.00/pc ₱ 450.00
			<b>₱ 24,700.00</b>

<b>Estimated Charges</b>	<b>₱ 33,200.00</b>
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**Validity:** This quotation is valid for a period of fifteen (15) days from the date thereof, subject to our confirmation thereafter.

**Installation notes:**

- 1 Location of indoor and outdoor units were agreed by the customer and Kolin's surveyor.
- 2 Mechanical Plans, Permits, Electrical permits not included.
- 3 All Units Need backing for indoor. Customer contractor will chip the floor and wall for drainline.
- 4 Need for site visit, and marking, for the lay out of drainline and copper tube expose copper tube in the area.
- 5 Deflectors, masonry, carpentry, chipping & plastering (finishing & restoration) are not included in the installation.
- 6 Air conditioning drain line and Electrical power supply (feeder line) **220v/ 60hz/ 1ph**, should be provided by customer's contractor.
- 7 **Final charges will be based on actual installation.**

Prepared by:

**Jeffrey T. Dadios**

Field Surveyor

Customer Conformer:

Signature Over Printed Name

Reviewed by:

**Engr. Kenneth Zamora**

Service Supervisor Shop and  
Field Operation