



November 24, 2025

ATTY. CONSTANTINO DELA CRUZ
31B JALUAR TRIGLE ST. NIA VILLAGE, TANDANG SORA, QUEZON CITY
TEL#: 0917-8574446

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW10-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 9,800 Kj/h (1.0HP) REGULAR INVERTER W/ WIFI R-32	29,995.00	18,796.20	PHP	18,796.20
TOTAL UNIT COST					PHP	18,796.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	15,700.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	35,096.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

* Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)

* Installation: Will be provided by assigned installer.

** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted By:
MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-11-25-0793-rev
REG-24%/4K

Kolin Marketing, Inc.
1854 Sta. Rita St., Guadalupe Nuevo, Makati City
Tel.: (632) 8852-6473
Fax: (632) 8852-2170 / (632) 8852-4792
www.kolinphil.com.ph / kolinphilippines



KOLIN Philippines International Inc.
Survey Form

Nº 003701

Customer Name : ATI CONSTRUCTION DE LA CRUZ Date : 11-22-15
 Address : 213 JAGUAR ST. ZONE 3, PIA VILLAGE SJR No. : 180961
 Establishment Type : Residential ☒ Area Surveyed : WILLIAMS RM
 Commercial ☐ Area Surveyed : _____
 Recommended Product Model : KSM-1W10-WCT10W1M32

Cooling Capacity Computation

Floor Area : 6 sqm.
 Ceiling Height : 2.4 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>6</u>	x	550 Btu/h	<u>3300</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	
Window Direct Sunlight		x	20% - 50%	
Total Cooling Capacity				<u>3300</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>2</u>	x	300 Btu/h	<u>600</u> Btu/h
No. of Ordinary Light (<40w)	<u>1</u>	x	200 Btu/h	<u>200</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer		x	150 Btu/h	
No. of Desktop Computer	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer		x	500 Btu/h	
No. of Photocopier		x	1000 Btu/h	
Total Cooling Capacity				<u>1400</u> Btu/h

Recommended Cooling Capacity

4700 Btu/h

Note : Compressor warranty will be reduced to ____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

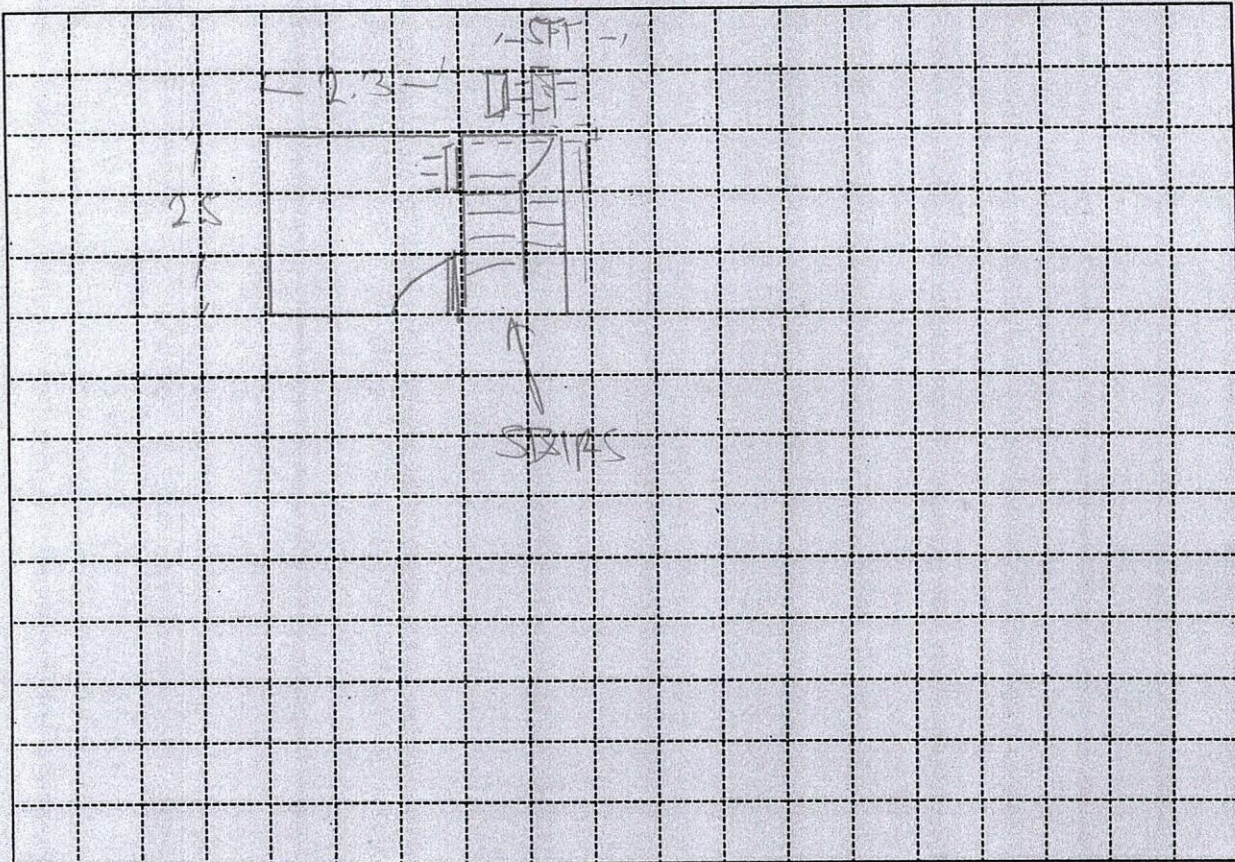
Scope of Work Agreement

- | | | |
|-----------------------------------|---|--|
| 1. Copper tube lay-out | <input checked="" type="checkbox"/> Expose | <input type="checkbox"/> Embedded |
| 2. Chipping | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included |
| 3. Fabricated Bracket | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> Shop | <input checked="" type="checkbox"/> Site <input type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included |
| 6. Ducting | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |

Dimension : _____

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern;

CUSTOMER NEED TO PROVIDE POWER SUPPLY
FEEDER LINE AT OUTDOOR LOCATION, ROOF AREA
EXPOSED OUTDOOR BRACKET, SPECIAL DESIGN
NEED SE-SUPPLY FOR WATER PROOFING EXPOSE
COMPONENT (AIR) WITH DRAIN LINE, NEED PLYWOOD
FOR INDOOR BRACKING, PLY WOOD WALL
(OPTIONAL: NEED ROOF OF OUTDOOR IF THERE IS RAIN WATER)
CUSTOMER'S AWARENESS.



Indoor Unit Location : RIGHT CORNER OF WALL
 Outdoor Unit Location : IN THE ROOF, 5 FT FROM EDGE OF ROOF
 Pipe Length : 19 FT
 Special Note : _____

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	9 FT	350	3150
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	10 FT	100	1000
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	5 FT	60	300
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph			1000
Bracket (ODU) <u>ON SITE</u> (Imptd. / Fabricated) (Floor / Wall)	1	1	2500
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2", 3/4"	2	150	300
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Pump Hose <u>WHITE 1/2"</u>	14 FT	25	350
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner)			
Initial Charge <u>LESS OUTDOOR BRACKET</u>		1	6700
TOTAL ESTIMATE		P	15,700 =

Note :

- Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
- Survey fee will be **deducted** in the installation fee.

Prepared by:

JEFFREY D. D. 105
 Signature Over Printed Name

Customer Conforms:

MAKING
 Signature Over Printed Name