



November 25, 2025

SWARA SUG MEDIA CORPORATION  
ACQ TOWER FORMER JACINTO BLDG. STA. RITA ST., BRGY. GUADALUPE NUEVO, MAKATI CITY  
TEL#: 0916-6380554 / 0995-2849117

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION - POST PRD. ROOM

\* OPTION 1 \*

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW25-WCT10M1M32 KOLIN WALL MOUNTED CERTUS AIRCONDITIONER 23,210 Kj/h (2.5HP) REGULAR INVERTER W/ WIFI R-32	49,995.00	33,996.20	PHP	33,996.20
TOTAL UNIT COST					PHP	33,996.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	24,645.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	58,641.20

\* OPTION 2 \*

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KS-IW25-MCA11201M32 KOLIN WALL MOUNTED CERTUS A/ SERIES AIRCONDITIONER 23,800 Kj/h (2.5HP) FULL DC INVERTER W/ WIFI R-32	50,995.00	31,756.20	PHP	31,756.20
TOTAL UNIT COST					PHP	31,756.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	24,645.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	56,401.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

\* Unit/s: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)

\* Installation: Will be provided by assigned installer.

\*\* You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

\*\* Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi\_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM  
KMI-ASSISTANT

Noted By:

MART NATHANIEL R. FLORES  
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES  
AVP - FINANCE

KMI-QUOTE-11-25-0817  
REG-24%/4K/7K

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792

www.kolinphil.com.ph / kolinphilippines

**KOLIN Philippines International Inc.**  
**Survey Form**

Nº 003702

Customer Name : SUNAZA SUN MEDIA CORPORATION Date : 11-8-8  
 Address : NEW TOWER FOR JACINTO BLDG STA LITA ST SJR No. : 281730  
BLDG. CUBA/CLUT. ABOVE MARKET

Establishment Type : Residential ☐ Area Surveyed : \_\_\_\_\_  
 Commercial ☒ Area Surveyed : 1051-1200. 1200M

Recommended Product Model : KSM 12K WCT01M31

**Cooling Capacity Computation**

Floor Area : 20 sqm.  
 Ceiling Height : 2.4 mtr.

**note:** add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>20</u>	x	550 Btu/h	<u>11000</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	
Window Direct Sunlight		x	20% - 50%	<u>2200</u> Btu/h
Total Cooling Capacity				<u>13200</u> Btu/h

**Add : Additional Heat Load**

No. of Person	<u>10</u>	x	300 Btu/h	<u>3000</u> Btu/h
No. of Ordinary Light (<40w)	<u>4</u>	x	200 Btu/h	<u>800</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer		x	150 Btu/h	
No. of Desktop Computer	<u>12</u>	x	400 Btu/h	<u>4800</u> Btu/h
No. of Printer		x	500 Btu/h	
No. of Photocopier		x	1000 Btu/h	
Total Cooling Capacity				<u>8600</u> Btu/h
				<u>25</u>
Recommended Cooling Capacity				<u>21200</u> Btu/h

**Note :** Compressor warranty will be reduced to \_\_\_\_ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

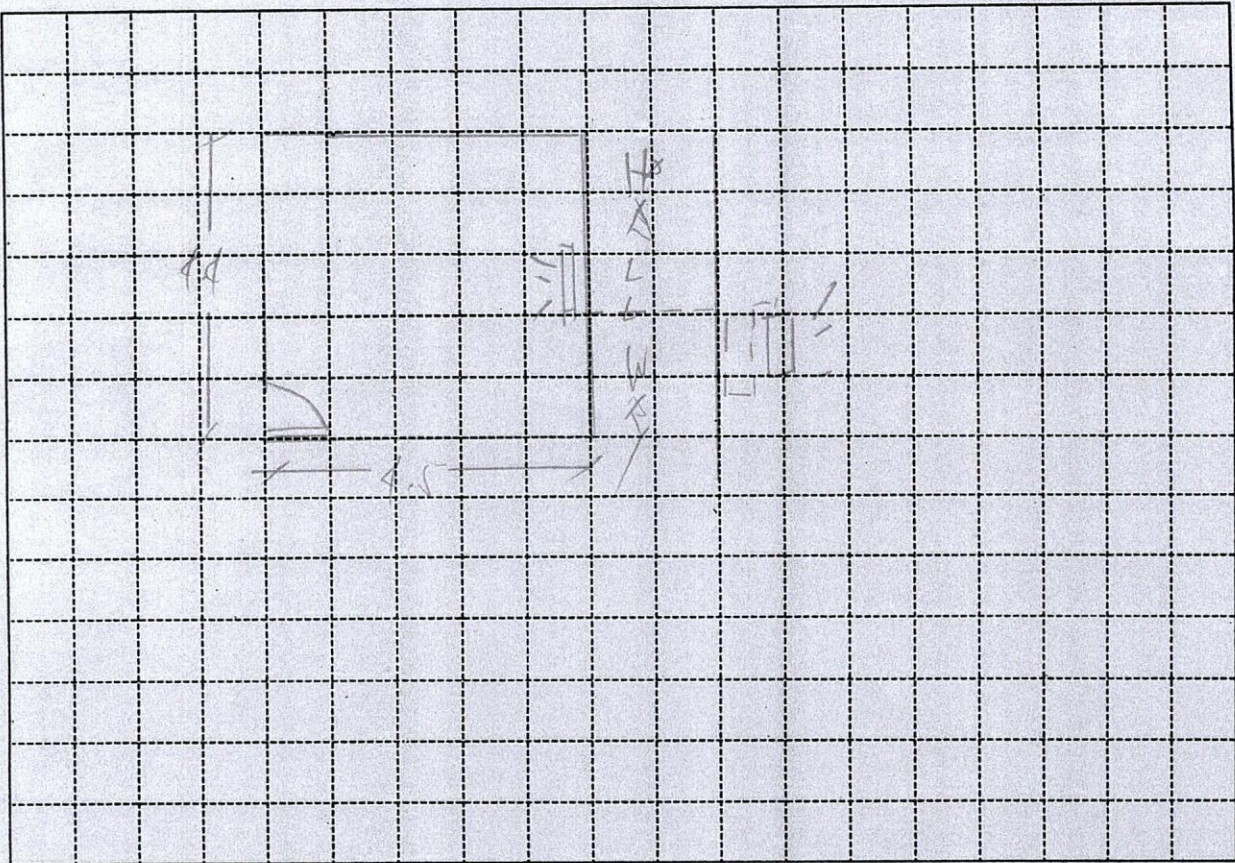
**Scope of Work Agreement**

- |                                   |  |  |
|-----------------------------------|--|--|
| 1. Copper tube lay-out            | <input type="checkbox"/> Expose                            | <input type="checkbox"/> Embedded                                    |
| 2. Chipping                       | <input type="checkbox"/> Included                          | <input checked="" type="checkbox"/> Not Included                     |
| 3. Fabricated Bracket             | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input checked="" type="checkbox"/> No |
| 4. Service Ledge                  | <input type="checkbox"/> Yes                               | <input checked="" type="checkbox"/> No                               |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included                          | <input type="checkbox"/> Not Included                                |
| 6. Ducting                        | <input type="checkbox"/> Yes                               | <input checked="" type="checkbox"/> No                               |

**Dimension :** \_\_\_\_\_

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern;

DISMANTLE OUTDOOR ONLY. USE EXISTING  
OUTDOOR BRACKET. EXPOSE COIL/PIPE X12  
DISCONNECT IN THE X12X.  
CUSTOMER WILL COAT THE BACKING OF  
PIPE UNIT.



Indoor Unit Location : CENTER OF WALL  
 Outdoor Unit Location : AT THE BALCONY EXISTING  
 Pipe Length : 35 FT  
 Special Note :

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	25 FT	400	10,000
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	30 FT	100	3000
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	7 FT	60	420
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1		1000
Bracket (ODU) (Imptd. / Fabricated) (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2", 3/4"	2	150	300
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Pump Hose WHITE 1/2"	7 FT	25	175
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner) 2.5 HP			1250
Initial Charge			800
TOTAL ESTIMATE		P 24,645-	

## Note :

- Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
- Survey fee will be deducted in the installation fee.

Prepared by:

JEFFREY D30105  
 Signature Over Printed Name

Customer Conforms:

BEAUFIE REIS  
 Signature Over Printed Name