



November 4, 2025

MR. MIKI DE OCAMPO
2ND FLOOR - ELIGARDI BLDG., 976 QUIRINO AVE. COR. MODESTO, MALATE MANILA
ATTN: MS. KHIA COQUINCO
TEL#: 0945-5684933

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

* OPTION 2 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KLG-IF40-5G1M32 KOLIN FLOOR MOUNTED AIRCONDITIONER 37,980 Kj/h (3.0TR) FULL DC INVERTER R-32 SINGLE PHASE	113,195.00	79,028.20	PHP	79,028.20
1	UNIT/S	MODEL: KS-IW20-MCAI1201M32 KOLIN WALL MOUNTED CERTUS A/ SERIES AIRCONDITIONER 19,000 Kj/h (2.0HP) FULL DC INVERTER W/ WIFI R-32	42,995.00	28,676.20	PHP	28,676.20
1	UNIT/S	MODEL: KS-IW15-MCAI1201M32 KOLIN WALL MOUNTED CERTUS A/ SERIES AIRCONDITIONER 12,880 Kj/h (1.5HP) FULL DC INVERTER W/ WIFI R-32	33,995.00	21,836.20	PHP	21,836.20
TOTAL UNIT COST					PHP	129,540.60
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	48,970.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	179,110.60

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

- * Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)
- * Installation: Will be provided by assigned installer.
- ** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

WARRANTY:

FOR FLOOR MOUNTED (Inverter): ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.
FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

*** Need to sign waiver agreement due to under capacity of unit choice.

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted By:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-11-25-0776
JCY-24%/4K

Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792

www.kolinphil.com.ph / kolinphilippines





GNASIT AIRCONDITIONING SERVICES

2173 PASIGLINE ST, STA ANA, ZONE 86, BGY 790, MANILA
MOBILE #: 0917-557-1506 / (02)8353-1027

October 29,2025

Ms.Miki De Ocampo
2nd Floor Eligardi Bldg
976 Quirino Ave.cor.Modesto
Malate,Manila

Attention: Ms.Miki

Good day!

We are pleased to submit our quotation price for your air-con unit Installation
Here's the breakdown as your reference.

Recommendation: FLOOR MOUNTED 4HP

Location: Office Area

Floor Area: 44.64sqm (COPPER TUBE 14FT / ROYAL CORD 17FFT)

Installation Cost Initial Charge Php 11,000.00

FREE: (COPPER TUBE & ROYAL CORD of 10ft/3meters)

Additional Cost in existing of 10ft

Cooper Tube	4ft/400	1,600.00
Royal Cord	7ft/100 (2mm/4c)	700.00
Royal Cord	4ft/60 (3.5mm/3c)	240.00
Breaker (40amp)		1,000.00
Bracket (fabricated outdoor)		2,000.00
Dismantling Fee		2,500.00
Total Estimation cost		Php 19,040.00

Recommendation: SPLIT TYPE 2HP

Location: Office Area

Floor Area: 26.52sqm (COPPER TUBE 15FT/ ROYAL CORD 17FT)

Installation Cost Initial Charge Php 7,500.00

FREE: (COPPER TUBE & ROYAL CORD of 10ft/3meters)

Additional Cost in existing of 10ft

Copper Tube	5ft/350	1,750.00
Royal Cord	7ft/100	700.00
Royal Cord	4ft/ 60 (3.5mm/3c)	240.00
Breaker (20amp)		1,000.00
Bracket (fabricated outdoor)		1,500.00



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Dismantling Fee	2,500.00
Total Estimation cost	Php 15,190.00

Recommendation: SPLIT TYPE 1.5HP

Location: Office Area

Floor Area: 22.57sqm (COPPER TUBE 14FT/ ROYAL CORD 16FT)

Installation Cost	Initial Charge	Php 7,500.00
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FREE: (COPPER TUBE & ROYAL CORD of 10ft/3meters)

Additional Cost in existing of 10ft

Copper Tube	4ft/350	1,400.00
Royal Cord	6ft/100	600.00
Royal Cord	4ft/ 60 (3.5mm/3c)	240.00
Breaker (20amp)		1,000.00
Bracket (fabricated outdoor)		1,500.00
Dismantling Fee		2,500.00
Total Estimation cost		Php 14,740.00

TOTAL COST

Php 48,970.00 //

NOTE : (Carpentry.Masonry,Electrical are not include in the scope of work)
(Carpenter should provide by customer)

Mode of Payment

*GCASH (0917-800-0725 MARIA CRISTINA T.)

*GNASIT AIRCONDITIONING SERVICES (METROBANK ACCNT NO.231-3-231743856

(50% down payment for the materials needed,and full payment upon the completion of work)

Should you approve the above offer...Please sign the conforme on the space below

If you have questions or concern regarding the quote, please don't hesitate to get in touch with us.
Call/TEXT 0917-557-1506, (02) 8353-1027

Sincerely,
Melvin B. Tisang

Conforme:



GNASIT AIRCONDITIONING SERVICES

Customer Name : DE OCAMPO,MIKI

Date: NOV.3,2025

Customer Address : 2ND FLOOR ELIGARDI BLDG.,,976 QUIRINO AVE.COR.MODESTO BRGY.MALATE MANILA

Please be informed that the air-conditioner you intend to purchase is under capacity as compared to the following unit that we proposed:

Location	Area	Recommendation	Customer's Choice	Remarks
OFFICE AREA	26.52 sqm	2.5HP	2HP	Computed capacity 2.1 HP, undersize by .1 HP (Full warranty)

Since the unit of your choice is under capacity, it is probable that you may experience the following;

1. Capacity of the unit to cool the area will take longer or it will not cool the area at all that may lead to your dissatisfaction with the cooling performance of our unit.
2. Power consumption will be higher due to frequent running of compressor for not reaching the desired temperature within the normal parameter.
3. Useful life of compressor will be shortened due to excessive running beyond the normal run cycle.

Considering the conditions stated above, we regret to inform you that the efficient performance of the unit cannot be guaranteed. Furthermore, the warranty coverage shall be as follows:

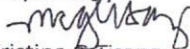
Labor Warranty 1 (one) year

PCB Parts Warranty 3 year(s)

Compressor warranty 10 year(s)

For your guidance and information

Prepared by:


Kristina G. Tisang

Signature over Printed Name

Customer Conforme:

Signature over Printed Name