



November 6, 2025

DR. CARLYLE VIVAR & DRA. KRISTEN YAYEN-VIVAR
UNIT 110 DIPOLOG BLDG. BONIFACIO HEIGHTS CONDO, LAWTON AVE. FOURTH ANDRES, BRGY. FORT BONIFACIO, TAGUIG CITY
TEL#: 0915-4160605

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

* OPTION 1 *

| QTY | U/M | MODEL / DESCRIPTION | SRP | DISCOUNTED PRICE | | AMOUNT |
|------------------------------------------------------|--------|-------------------------------------------------------------------------------------------------------------------------------------------------|-----------|------------------|-----|-----------|
| 2 | UNIT/S | MODEL: KAG-100WCINV KOLIN WINDOW TYPE QUAD SERIES AIRCONDITIONER 10,200 Kj/h (1.0HP) FULL DC INVERTER W/ WIFI R-32 (WxDxH) 18"x25"x14" | 28,995.00 | 20,736.20 | PHP | 41,472.40 |
| TOTAL UNIT COST | | | | | PHP | 41,472.40 |
| ESTIMATED COST OF INSTALLATION (please see attached) | | | | | PHP | 3,300.00 |
| OTHERS: DELIVERY CHARGE | | | | | PHP | 600.00 |
| TOTAL ESTIMATED COST OF THE PROJECT | | | | | PHP | 45,372.40 |

* OPTION 2 *

| QTY | U/M | MODEL / DESCRIPTION | SRP | DISCOUNTED PRICE | | AMOUNT |
|------------------------------------------------------|--------|-------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|------------------|-----|-----------|
| 2 | UNIT/S | MODEL: KA-100MCARINV32 KOLIN WINDOW TYPE CREO SERIES AIRCONDITIONER 9,700 Kj/h (1.0HP) FULL DC INVERTER R-32 WITH REMOTE (WxDxH) 17.7"x26.6"x13.8" | 24,995.00 | 18,196.20 | PHP | 36,392.40 |
| TOTAL UNIT COST | | | | | PHP | 36,392.40 |
| ESTIMATED COST OF INSTALLATION (please see attached) | | | | | PHP | 3,300.00 |
| OTHERS: DELIVERY CHARGE | | | | | PHP | 600.00 |
| TOTAL ESTIMATED COST OF THE PROJECT | | | | | PHP | 40,292.40 |

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

* Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)

* Installation: Will be provided by assigned installer.

** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

WARRANTY:

FOR WINDOW TYPE: ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB, TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted By:
MARTIN ANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-11-25-0780
REG-24%/1.3K/800

Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792

www.kolinphil.com.ph / kolinphilippines



KOLIN Philippines International Inc.
Survey Form

Nº 003693

Customer Name : SHEX NORLE Date : 11-05-78
 Address : UNIT 110 P110000 Bldg. BOPLEX 90 HGT'S SJR No. : 278828
CONDO CANTOP XE 1514 BOPLEX 90 X 606
 Establishment Type : Residential ☐ Area Surveyed : MASTOL BFD/100m
 Commercial ☒ Area Surveyed : MASTOL BFD/100m
 Recommended Product Model : KXG-100W91P

Cooling Capacity Computation

Floor Area : 11 sqm.
 Ceiling Height : 2.4 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area : 11 x 550 Btu/h 6050 Btu/h
 Ceiling Height (excess of 3 mtrs.) : x 20% Btu/h
 Window Direct Sunlight x 20% - 50% 1210 Btu/h
 Total Cooling Capacity 7260 Btu/h

Add : Additional Heat Load

No. of Person 4 x 300 Btu/h 1200 Btu/h
 No. of Ordinary Light (<40w) x 200 Btu/h 800 Btu/h
 No. of Special Light (>40w) x 400 Btu/h Btu/h
 No. of Refrigerator (< 6 cu.ft.) x 400 Btu/h Btu/h
 No. of Refrigerator (> 6 cu.ft.) x 800 Btu/h Btu/h
 No. of Cooking Range x 1500 Btu/h Btu/h
 No. of Laptop Computer x 150 Btu/h Btu/h
 No. of Desktop Computer x 400 Btu/h Btu/h
 No. of Printer x 500 Btu/h Btu/h
 No. of Photocopier x 1000 Btu/h Btu/h
 Total Cooling Capacity 1200 Btu/h

Recommended Cooling Capacity

8460 Btu/h

Note : Compressor warranty will be reduced to yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

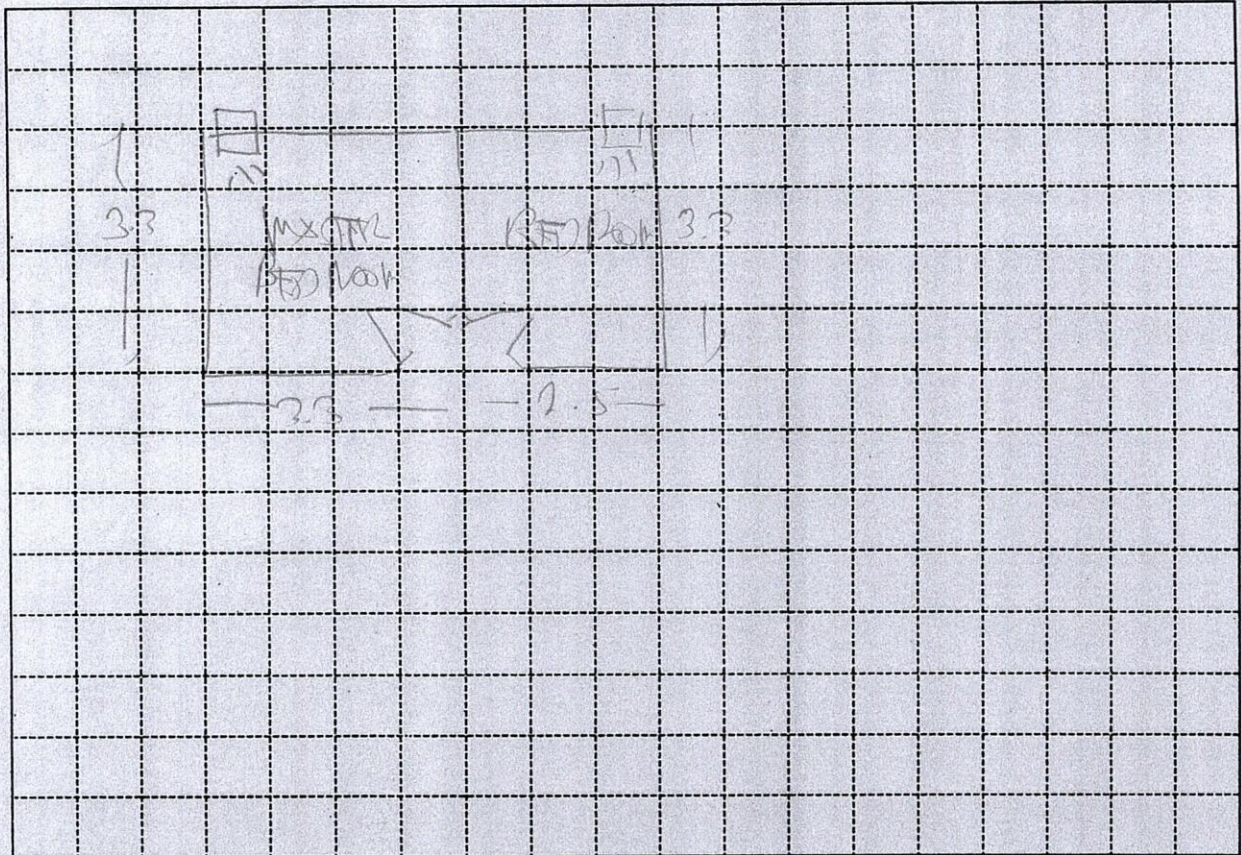
Scope of Work Agreement

- | | | |
|-----------------------------------|------------------------------------------------------------|-----------------------------------------------------------|
| 1. Copper tube lay-out | <input type="checkbox"/> Expose | <input type="checkbox"/> Embedded |
| 2. Chipping | <input type="checkbox"/> Included | <input type="checkbox"/> Not Included |
| 3. Fabricated Bracket | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included | <input type="checkbox"/> Not Included |
| 6. Ducting | <input type="checkbox"/> Yes | <input type="checkbox"/> No |

Dimension :

7. Plastering, carpentry and restoration works are to be done by the customer.
 8. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
 9. Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
 10. Other concern:

UNIT DIMENSION: (WxDxH) (456 X 640 X 35cm)
HOLE: (60 X 40) cm



Indoor Unit Location :

Outdoor Unit Location :

Pipe Length :

Special Note :

Installation Cost Estimate

| Material Description | Qty. | Unit Cost | Total Cost |
|-------------------------------------------------|----------------------------------------|-----------|------------|
| Copper Tube (excess of 10 ft.) | 2330, 2430, 2520, 3520, 4620 | | |
| Wire (Royal Cord-signal wire) (excess of 10ft.) | 2.0mmx4C | | |
| Wire (Royal Cord - Breaker to ODU) | 3.5mm / 5.5mm x 3C | | |
| Circuit Breaker | 20A, 30A, 40A/1ph, 40A/3ph | | |
| Bracket (ODU) | (Imptd. / Fabricated) ; (Floor / Wall) | | |
| Bracket (WAC) | Angle Type | 1 | 40 |
| PVC Pipe (drain) | 1/2" , 3/4" | | |
| PVC Pipe (electrical) | 3/4" , 1" | | |
| Drain Pump | | | |
| Drain Pump Hose | | | |
| Chipping Works | mtr. | | |
| Dismantling Fee (existing air-conditioner) | | | |
| Initial Charge | | | 120 |
| TOTAL ESTIMATE | | P 1650 | |

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be deducted in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conforms:

Signature Over Printed Name

KOLIN Philippines International Inc.
Survey Form

No 003694

Customer Name : SHIEN NOBLE Date : 11-05-11
 Address : U-110 DILIMAN BPO BOMEXCO HALL SJR No. : 178808
CORP, CANTON XE PORT BOMEXCO TSGU
 Establishment Type : Residential ☒ Area Surveyed : BEDROOM
 Commercial ☐ Area Surveyed : _____
 Recommended Product Model : KXG-100WQHX

Cooling Capacity Computation

Floor Area : 8.2 sqm.
 Ceiling Height : 2.8 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

| | | | | | |
|--------------------------------------|------------|---|-----------|-------------|-------|
| Floor Area : | <u>8.2</u> | x | 550 Btu/h | <u>4510</u> | Btu/h |
| Ceiling Height (excess of 3 mtrs.) : | | x | 20% | | Btu/h |
| Window Direct Sunlight | | x | 20% - 50% | <u>902</u> | Btu/h |
| Total Cooling Capacity | | | | <u>5412</u> | Btu/h |

Add : Additional Heat Load

| | | | | | |
|----------------------------------|----------|---|------------|-------------|-------|
| No. of Person | <u>2</u> | x | 300 Btu/h | <u>600</u> | Btu/h |
| No. of Ordinary Light (<40w) | <u>5</u> | x | 200 Btu/h | <u>1000</u> | Btu/h |
| No. of Special Light (>40w) | | x | 400 Btu/h | | Btu/h |
| No. of Refrigerator (< 6 cu.ft.) | | x | 400 Btu/h | | Btu/h |
| No. of Refrigerator (> 6 cu.ft.) | | x | 800 Btu/h | | Btu/h |
| No. of Cooking Range | | x | 1500 Btu/h | | Btu/h |
| No. of Laptop Computer | | x | 150 Btu/h | | Btu/h |
| No. of Desktop Computer | | x | 400 Btu/h | | Btu/h |
| No. of Printer | | x | 500 Btu/h | | Btu/h |
| No. of Photocopier | | x | 1000 Btu/h | | Btu/h |
| Total Cooling Capacity | | | | <u>1600</u> | Btu/h |

Recommended Cooling Capacity

7012 Btu/h

Note : Compressor warranty will be reduced to ____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

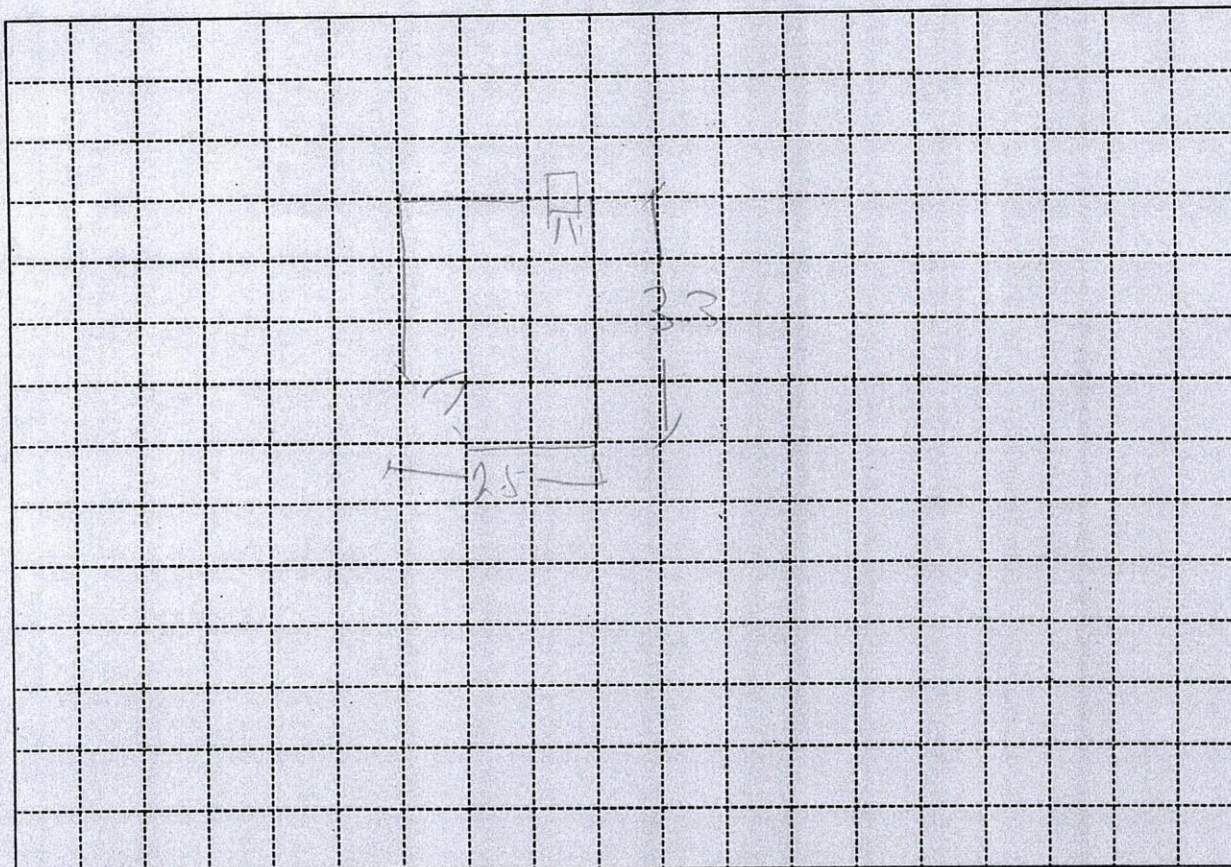
Scope of Work Agreement

- | | | |
|-----------------------------------|------------------------------------------------------------|-----------------------------------------------------------|
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| 4. Service Ledge | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included | <input type="checkbox"/> Not Included |
| 6. Ducting | <input type="checkbox"/> Yes | <input type="checkbox"/> No |

Dimension :

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern;

PIPE - 1/2" x 1/2" x 11 (450 x 610 x 35 mm)
Hole 600 x 450 mm



Indoor Unit Location :

Outdoor Unit Location :

Pipe Length :

Special Note :

Installation Cost Estimate

| Material Description | Qty. | Unit Cost | Total Cost |
|-------------------------------------------------|----------------------------------------|-----------|------------|
| Copper Tube (excess of 10 ft.) | 2330, 2430, 2520, 3520, 4620 | | |
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| Wire (Royal Cord - Breaker to ODU) | 3.5mm / 5.5mm x 3C | | |
| Circuit Breaker | 20A, 30A, 40A/1ph, 40A/3ph | | |
| Bracket (ODU) | (Imptd. / Fabricated) ; (Floor / Wall) | | |
| Bracket (WAC) | Angle Type | 400 | 450 |
| PVC Pipe (drain) | 1/2" , 3/4" | | |
| PVC Pipe (electrical) | 3/4" , 1" | | |
| Drain Pump | | | |
| Drain Pump Hose | | | |
| Chipping Works | mtr. | | |
| Dismantling Fee (existing air-conditioner) | | | 1200 |
| Initial Charge | | | |
| TOTAL ESTIMATE | | P 1650 | |

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be **deducted** in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conforme:

Signature Over Printed Name