



November 27, 2025

STANDARD INSURANCE CO., INC. (NAIC, CAVITE)
ATTN: MR. BENJIE STO. TOMAS
Email: bstotomas@standard-insurance.com

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT

* OPTION 1 *

| QTY | U/M | MODEL / DESCRIPTION | SRP | DISCOUNTED PRICE | | AMOUNT |
|-----------------|--------|---|-----------|------------------|-----|-----------|
| 5 | UNIT/S | MODEL: KA-100MCARINV32 KOLIN WINDOW TYPE CREO SERIES AIRCONDITIONER 9,700 Kj/h (1.0HP) FULL DC INVERTER R-32 WITH REMOTE (WxDxH) 17.7"x26.6"x13.8" | 24,995.00 | 18,196.20 | PHP | 90,981.00 |
| TOTAL UNIT COST | | | | | PHP | 90,981.00 |

* OPTION 2 *

| QTY | U/M | MODEL / DESCRIPTION | SRP | DISCOUNTED PRICE | | AMOUNT |
|-----------------|--------|---|-----------|------------------|-----|------------|
| 5 | UNIT/S | MODEL: KAG-100WCINV KOLIN WINDOW TYPE QUAD SERIES AIRCONDITIONER 10,200 Kj/h (1.0HP) FULL DC INVERTER W/ WIFI R-32 (WxDxH) 18"x25"x14" | 28,995.00 | 20,736.20 | PHP | 103,681.00 |
| TOTAL UNIT COST | | | | | PHP | 103,681.00 |

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

INSTALLATION:

* Installation Charge for Window Type AC: Php 1,200.00 per Unit ; Angle Bracket (Optional): Php 450.00

WARRANTY:

FOR WINDOW TYPE: ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB, TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted By:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

KMI-QUOTE-11-25-0806
REG-24%/800/1.3K

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.
1854 Sta. Rita St., Guadalupe Nuevo, Makati City
Tel.: (632) 8852-6473
Fax: (632) 8852-2170 / (632) 8852-4792
www.kolinphil.com.ph / kolinphilippines