

MR. BIT SANTOS  
10 ROXAS ST., XAVIERVILLE 3 SUBD., BRGY. LOYOLA HEIGHTS, QUEZON CITY  
TEL#: 0917-5790719

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

\* OPTION 1 - revision \*

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-30WFF-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 29,500 Kj/h (3.0HP) FULL DC INVERTER W/ WIFI R-32	76,595.00	51,212.20 ✓	PHP	51,212.20
1	UNIT/S	MODEL: KSG-IWF-25WFF-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 25,560 Kj/h (2.5HP) FULL DC INVERTER W/ WIFI R-32	68,995.00	45,436.20 ✓	PHP	45,436.20
1	UNIT/S	MODEL: KSG-IWF-20WFF-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 19,000 Kj/h (2.0HP) FULL DC INVERTER W/ WIFI R-32	59,595.00	38,292.20 ✓	PHP	38,292.20
TOTAL UNIT COST					PHP	134,940.60
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	51,760.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	187,300.60

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

- \* Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)
- \* Installation: Will be provided by assigned installer.
- \*\* You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: \*\*\* Need to sign waiver agreement due to under capacity of unit choice.

PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

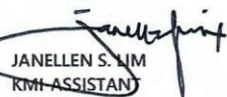
PRICES IS VAT INCLUSIVE.

\*\* Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi\_asst@kolinphil.com.ph

Very Truly Yours,

  
JANELLE S. LIM  
KMI-ASSISTANT

Noted By:  
  
MART NATHANIEL R. FLORES  
KMI-SUPERVISOR

Approved By:  
  
MS. EDITHA M. FLORES  
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-10-25-0744-rev2  
REG-24%/7K



October 23, 2025

BIT SANTOS

10 Roxas St. Xavierville 3 Subd. Brgy Loyola Heights, Quezon City

0917-5790719

MODEL	Qty
KSG-IWF-30Wfy8K1M32	1
KSG-IWF-25Wfy8K1M32	1
KSG-IWF-20Wfy8K1M32	1

OPTION 1- rev2

**GROUND FLOOR**

DINING AREA	Area	23 sqm
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ACU 1	2.5 HP Wall Mounted Inverter	KSG-IWF-25Wfy8K1M32	
	Estimated Pipe Length = 30 ft		
	Estimated Royal Cord Length = 35 ft		
	Initial Charge		₱ 8,500.00

Includes:

Labor

10ft Copper Tube

10ft Royal Cord

Outdoor Bracket (Wall)

Consumables

Installation Materials	Description	Qty	Price per qty	Subtotal
Copper Tube	Ø 1/4" x Ø 5/8"	20 ft	₱ 400.00/ft	₱ 8,000.00
Royal Cord (comm. wire)	2.mm2 x 4C	25 ft	₱ 100.00/ft	₱ 2,500.00
Royal Cord (ACCU-Breaker)	3.5mm x 3c	5 ft	₱ 60.00/ft	₱ 300.00
Circuit Breaker waterproof	30A / 1Ph	1 pc/s	₱ 1,000.00/pc	₱ 1,000.00
Rubber Insulation	2 1/8" x 3/4" x 6'	2 pc/s	₱ 350.00/pc	₱ 700.00
Full thread	3/8" x 10'	2 pc/s	₱ 150.00/pc	₱ 300.00
Metal Clamp	3"	4 pc/s	₱ 120.00/pc	₱ 480.00
PVC blue	3/4" x 10'	2 pc/s	₱ 150.00/pc	₱ 300.00
				₱ 13,580.00

Estimated Charges	₱ 22,080.00
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LIVING AREA	Area	23 sqm
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ACU 2	2.0 HP Wall Mounted Inverter	KSG-IWF-20Wfy8K1M32	
	Estimated Pipe Length = 23 ft		
	Estimated Royal Cord Length = 28 ft		
	Initial Charge		₱ 7,500.00

Includes:

Labor

10ft Copper Tube

10ft Royal Cord

Outdoor Bracket (Wall)

Consumables

Installation Materials	Description	Qty	Price per qty	Subtotal
Copper Tube	Ø 1/4" x Ø 1/2"	13 ft	₱ 350.00/ft	₱ 4,550.00
Royal Cord (comm. wire)	2.mm2 x 4C	18 ft	₱ 100.00/ft	₱ 1,800.00
Royal Cord (ACCU-Breaker)	3.5mm x 3c	5 ft	₱ 60.00/ft	₱ 300.00
Circuit Breaker waterproof	30A / 1Ph	1 pc/s	₱ 1,000.00/pc	₱ 1,000.00
Rubber Insulation	2 1/8" x 3/4" x 6'	2 pc/s	₱ 350.00/pc	₱ 700.00
Full thread	3/8" x 10'	2 pc/s	₱ 150.00/pc	₱ 300.00
Metal Clamp	3"	4 pc/s	₱ 120.00/pc	₱ 480.00
PVC blue	3/4" x 10'	2 pc/s	₱ 150.00/pc	₱ 300.00
				₱ 9,430.00

Estimated Charges	₱ 16,930.00
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**2ND FLOOR****OFFICE/FAMILY ROOM**

Area 36 sqm

**ACU 3 3.0 HP Wall Mounted Inverter****KSG-IWF-30Wfy8K1M32**

Estimated Pipe Length = 14 ft

Estimated Royal Cord Length = 19 ft

**Initial Charge**

₱ 8,500.00

Includes:

Labor

10ft Copper Tube

10ft Royal Cord

Outdoor Bracket (Wall)

Consumables

**Installation Materials**

Description	Qty	Price per qty	Subtotal
Copper Tube	4 ft	₱ 400.00/ft	₱ 1,600.00
Royal Cord (comm. wire)	9 ft	₱ 100.00/ft	₱ 900.00
Royal Cord (ACCU-Breaker)	5 ft	₱ 60.00/ft	₱ 300.00
Circuit Breaker waterproof	1 pc/s	₱ 1,000.00/pc	₱ 1,000.00
PVC blue	3 pc/s	₱ 150.00/pc	₱ 450.00
			<b>₱ 4,250.00</b>

**Estimated Charges**

₱ 12,750.00

**Total Estimated Charges**

, ₱ 51,760.00

**Validity:** This quotation is valid for a period of fifteen (15) days from the date thereof, subject to our confirmation thereafter.

**Installation notes:**

- 1 Location based in floor plan. Recommendation not yet final.
- 2 AC drain line will be tapped to the nearest drain provision provided by the customer's contractor.
- 3 Need for markings of each units and site visit before installation.need to open the ceiling.
- 4 Need waiver for ACU2, LIVING AREA, ACU3 FAMILY ROOM due to undercapacity.**
- 5 Working days: Monday to Saturday, 8am- 5pm with parking.Need working permit.
- 6 Mechanical Plans, Permits, Electrical permits not included.
- 7 Deflectors, masonry, carpentry, chipping & plastering (finishing
- 8 Air conditioning drain line and Electrical power supply (feeder
- 9 Final charges will be based on actual installation.**

Prepared by:

**Jeoffrey Dadios**

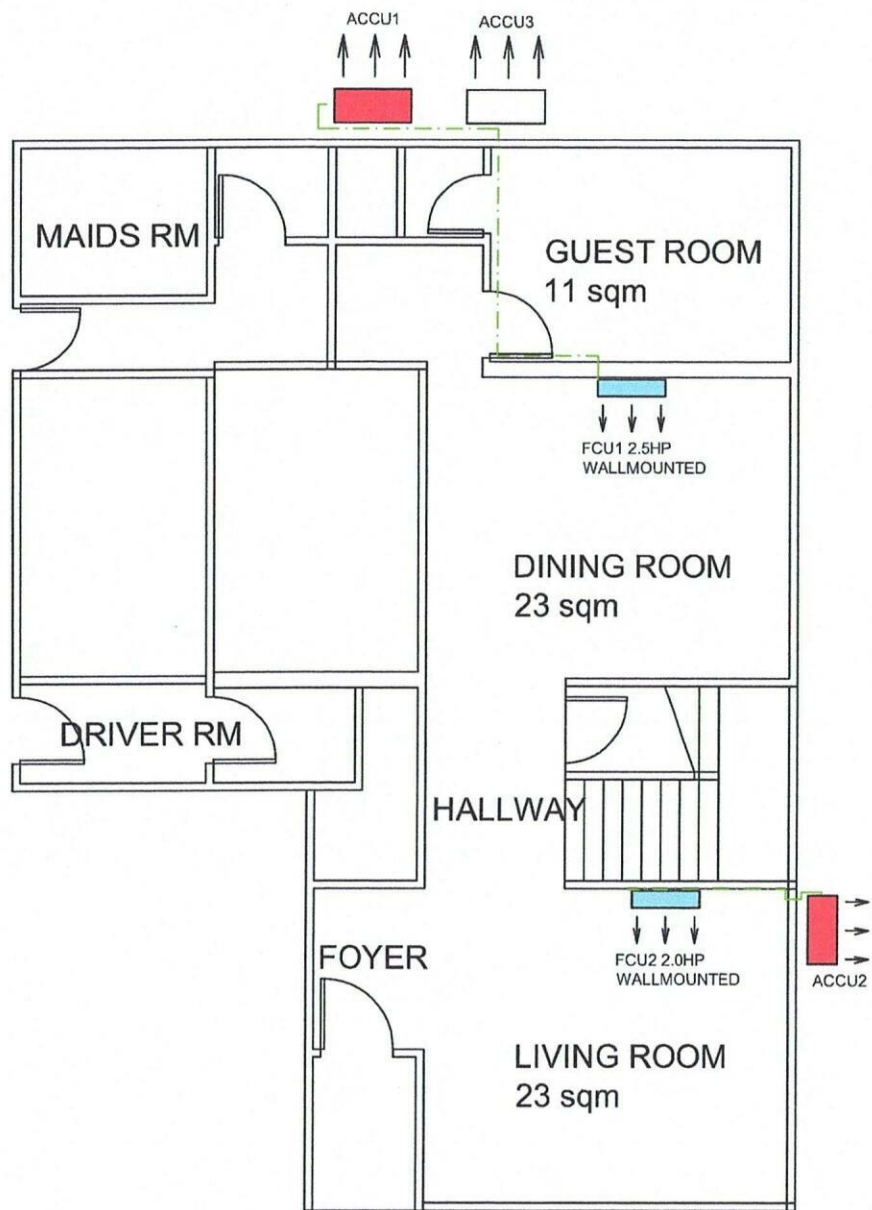
Field Surveyor

Customer Conformee:

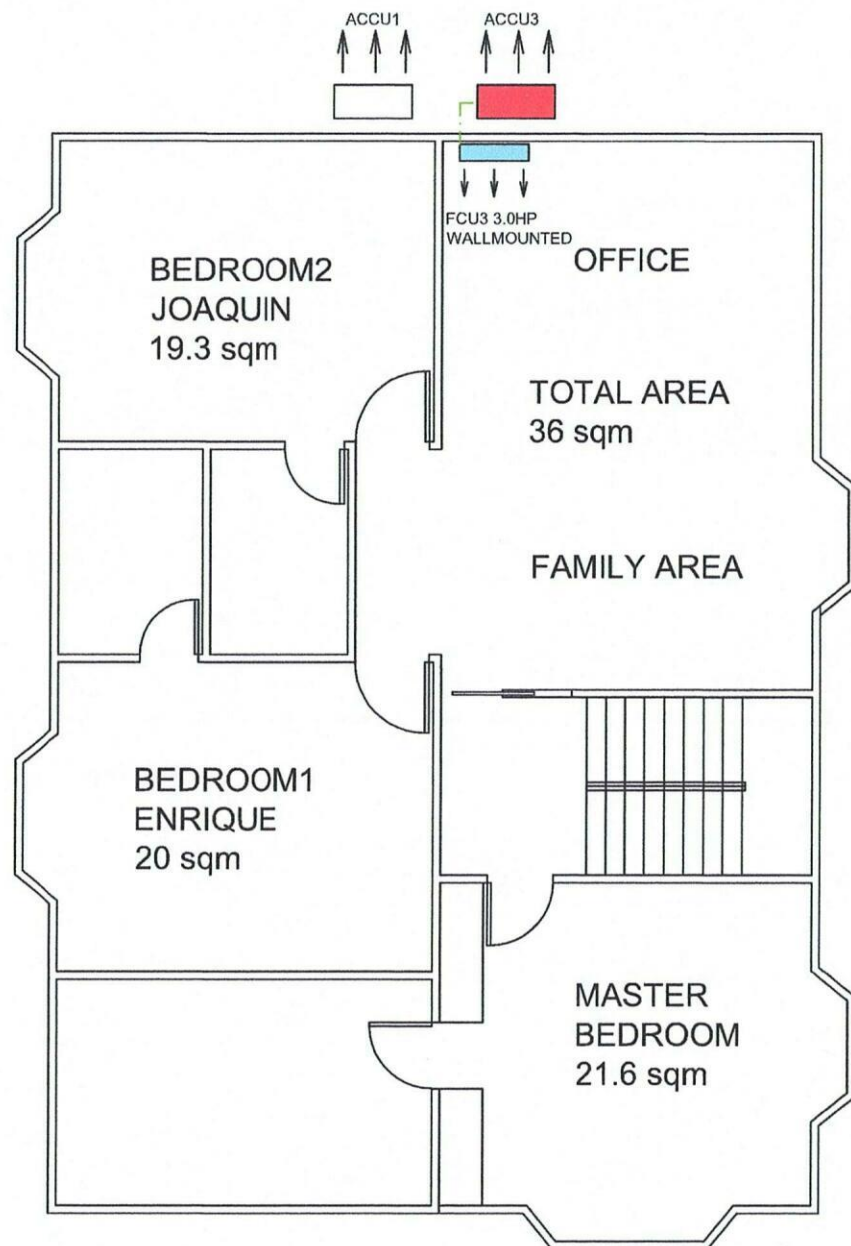
\_\_\_\_\_  
Signature Over Printed Name

Reviewed by:

**Engr. Kenneth Zamora**Service Supervisor Shop and  
Field Operation



GROUND FLOOR



SECOND FLOOR

October 23, 2025  
BIT SANTOS  
10 Roxas St. Xavierville 3 Subd. Brgy Loyola Heights, Quezon City  
0917-5790719

Please be informed that the air-conditioner you intend to purchase is under capacity as compared to the following unit that we proposed:

Location	Area	Kolin's Recommendation	Customer's Choice	Remarks
LIVING AREA	23 sqm	KSG-IWF-25WFY8K1M32	KSG-IWF-20WFY8K1M32	Calculated 2.2hp under by 0.2hp
FAMILY ROOM/ OFFICE	36 sqm	KSG-IWF-20WFY8K1M32 2UNITS	KSG-IWF-30WFY8K1M32	Calculated 3.2hp under by 0.2hp

Since the unit of your choice is under capacity, it is probable that you may experience the following;

1. Capacity of the unit to cool the area will take longer or it will not cool the area at all that may lead to your dissatisfaction with the cooling performance of our unit.
2. Power consumption will be higher due to frequent running of compressor for not reaching the desired temperature within the normal parameter.
3. Useful life of compressor will be shortened due to excessive running beyond the normal run cycle.

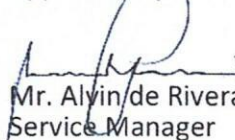
Considering the above conditions, we regret to inform you that we cannot guarantee the efficient performance of unit. **Also, One (1) year warranty for parts (compressor-10 years).**

For your guidance and information

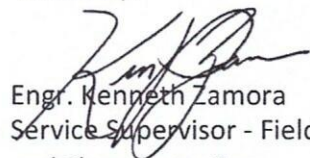
Prepared by:

Jeoffrey T. Dadios  
Surveyor

Approved by:

  
10/23/2025  
Mr. Alvin de Rivera  
Service Manager

Noted by:

  
Engr. Kenneth Zamora  
Service Supervisor - Field  
and Shop Operation

Customer Conforme:

Signature Over Printed Name