



October 13, 2025

MR. CHOI KAPUNAN
DONA CONSOLACION BUILDING, 122 JUPITER ST., BRGY. BEL AIR, MAKATI CITY
TEL#: 0966-8156122 / 0917-5366284

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

* OPTION 1 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW25-WCT10M1M32 KOLIN WALL MOUNTED CERTUS AIRCONDITIONER 23,210 Kj/h (2.5HP) REGULAR INVERTER W/ WIFI R-32	49,995.00	33,996.20	PHP	33,996.20
TOTAL UNIT COST					PHP	33,996.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	14,475.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	49,071.20

* OPTION 2 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-25WFY-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 25,560 Kj/h (2.5HP) FULL DC INVERTER W/ WIFI R-32	68,995.00	45,436.20	PHP	45,436.20
TOTAL UNIT COST					PHP	45,436.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	14,475.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	60,511.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

**** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).**

***** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted By:

MARTIN MANUEL R. FLORES
KMI-SUPERVISOR

Approved By:

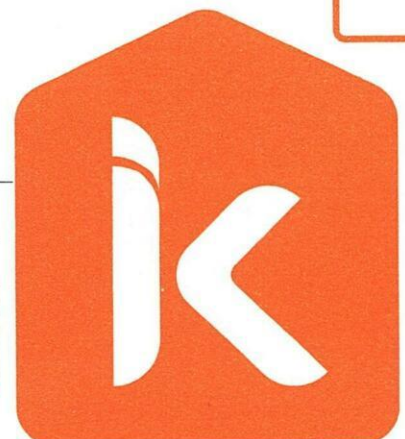
MS. EDITHA M. FLORES
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-10-25-0741
JCY-24%/4K/7K

Kolin Marketing, Inc.
1854 Sta. Rita St., Guadalupe Nuevo, Makati City
Tel.: (632) 8852-6473
Fax: (632) 8852-2170 / (632) 8852-4792
www.kolinphil.com.ph / kolinphilippines



KOLIN Philippines International Inc.
Survey Form

Nº 003691

Customer Name : OTD1. KARMANX Date : 10-11-25
 Address : DOZ CORSEJOYON RWD. 1225 WITTE ST. B107 SJR No. : 27025

Establishment Type : Residential ☐ Area Surveyed : _____
 Commercial ☒ Area Surveyed : OFFICE

Recommended Product Model : KSM-1005-WCT10/MW32

Cooling Capacity Computation

Floor Area : 21.3 sqm.
 Ceiling Height : 2.8 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>21.3</u>	x	550 Btu/h	<u>11,715</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	
Window Direct Sunlight		x	20% - 50%	
Total Cooling Capacity				<u>13,715</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>5</u>	x	300 Btu/h	<u>1,500</u> Btu/h
No. of Ordinary Light (<40w)	<u>15</u>	x	200 Btu/h	<u>3,000</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer	<u>3</u>	x	150 Btu/h	<u>450</u> Btu/h
No. of Desktop Computer	<u>1</u>	x	400 Btu/h	<u>400</u> Btu/h
No. of Printer		x	500 Btu/h	<u>500</u> Btu/h
No. of Photocopier		x	1000 Btu/h	
Total Cooling Capacity				<u>18,100</u> Btu/h

Recommended Cooling Capacity 2.1
19,465 Btu/h

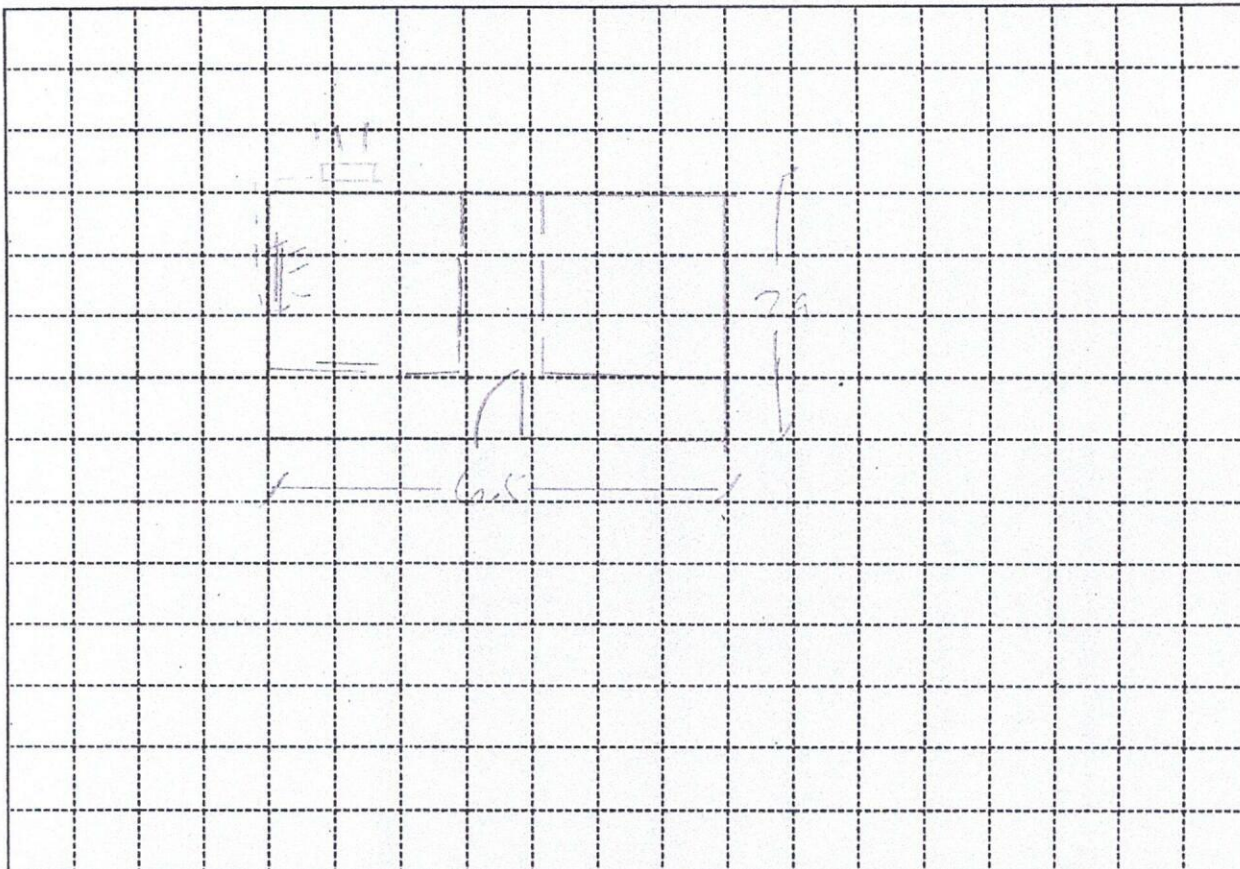
Note : Compressor warranty will be reduced to ____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Work Agreement

- | | | |
|-----------------------------------|------------------------------------------------------------|----------------------------------------------------------------------|
| 1. Copper tube lay-out | <input type="checkbox"/> Expose | <input type="checkbox"/> Embedded |
| 2. Chipping | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included |
| 3. Fabricated Bracket | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input checked="" type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included |
| 6. Ducting | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |

Dimension : _____

7. Plastering, carpentry and restoration works are to be done by the customer.
 8. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
 9. Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
 10. Other concern: CUSTOMER WILL REMOVE THE CABINET.
USE EXISTING BRACES - LAY-OUT NEW
COPPER TUBE AND WINDS.



Indoor Unit Location :

LEFT OF WALL, EXISTING

Outdoor Unit Location :

AT THE BACK OF EXIST, EXISTING

Pipe Length :

20 FT

Special Note :

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	10 FT	400	4000
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	10 FT	100	1000
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	5 FT	60	300
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph			
Bracket (ODU) (Imptd. / Fabricated) ; (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2" , 3/4"			
PVC Pipe (electrical) 3/4" , 1"			
Drain Pump			
Drain Pump-Hose WHITE 1/2	3 FT	2	175
Chipping Works mtr.			
Dismantling Fee (existing air-conditioner)			
Initial Charge			800
TOTAL ESTIMATE		P 14,475	

Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be deducted in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conforms:

Signature Over Printed Name