



October 16, 2025

SPIA PRODUCT CONFORMITY AUDIT SERVICES, INC.
UNIT 202/214/215 VIVALDI RESIDENCES, EURO TOWER, 628 EDSA CUBAO, QUEZON CITY
ATTN: MS. IMEE CANEZO
TEL#: 0915-5555135

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
2	UNIT/S	MODEL: KVM-50VAH1M-O KOLIN VERSAMATCH SERIES AIRCONDITIONER 47,475 kJ/h (5.0HP) OUTDOOR UNIT INVERTER R32	109,995.00	83,596.20	PHP	167,192.40 /
2	UNIT/S	MODEL: KVM-25IWAH-I KOLIN VERSAMATCH SERIES AIRCONDITIONER INVERTER 23,210 kJ/h (2.5HP) WALL MOUNTED INDOOR UNIT R32	19,995.00	15,196.20	PHP	30,392.40 /
1	UNIT/S	MODEL: KVM-20IWAH-I KOLIN VERSAMATCH SERIES AIRCONDITIONER INVERTER 18,990 kJ/h (2.0HP) WALL MOUNTED INDOOR UNIT R32	15,995.00	12,156.20	PHP	12,156.20 /
TOTAL UNIT COST					PHP	/ 209,741.00
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	^ 107,900.00
OTHERS: DELIVERY CHARGE					PHP	/ 600.00
TOTAL UNIT COST					PHP	/ 318,241.00

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR VERSAMATCH: ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).

*** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-10-25-0750
RR-24%

Conforme:

SIGNATURE OVER PRINTED NAME



MJRC AIRCONDITIONING SERVICES

Customer Name : IMEE CANEZO Da : OCT.13,2025
 Address : UNIT-215 VIVALDI RESIDENCES EURO TOWER 628 EDSA BRGY.CUBAO QUEZON CITY R No : HO-00276022
 Establishment Type: Residential ☐ Commercial ☒
 Area Surveyed : PANTRY

Cooling Capacity Computation

Floor Area : 18 sqm.
 Ceiling Height : 2.6 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>18.00</u>	x	550 Btu/hr	<u>9,900.00</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	<u> </u> Btu/h
Windows Direct Sunlight		<input type="checkbox"/>	20% Heat Load of Floor Area	<u> </u> Btu/h
Glass Wall Direct Sunlight		<input type="checkbox"/>	50% Heat Load of Floor Area	<u> </u> Btu/h
Total Cooling Capacity				<u>9,900.00</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>8</u>	x	300 Btu/hr	<u>2,400.00</u> Btu/h
No. of Ordinary Light (<40w)	<u>4</u>	x	200 Btu/hr	<u>800.00</u> Btu/h
No. of Special Light (<40w)		x	400 Btu/hr	<u> </u> Btu/h
No. of Refrigerator (<6 cu.ft.)	<u>1</u>	x	400 Btu/hr	<u>400.00</u> Btu/h
No. of Refrigerator (<6 cu.ft.)		x	800 Btu/hr	<u> </u> Btu/h
No. of Television		x	400 Btu/hr	<u> </u> Btu/h
No. of Cooking Range		x	1500 Btu/hr	<u> </u> Btu/h
No. of Laptop Computer		x	250 Btu/hr	<u> </u> Btu/h
No. of Desktop Computer		x	500 Btu/hr	<u> </u> Btu/h
No. of Printer		x	500 Btu/hr	<u> </u> Btu/h
No. of Photocopier		x	1000 Btu/hr	<u> </u> Btu/h
Total Cooling Capacity				<u>13,500</u> Btu/h

Computed Cooling Capacity FCU 1 HP

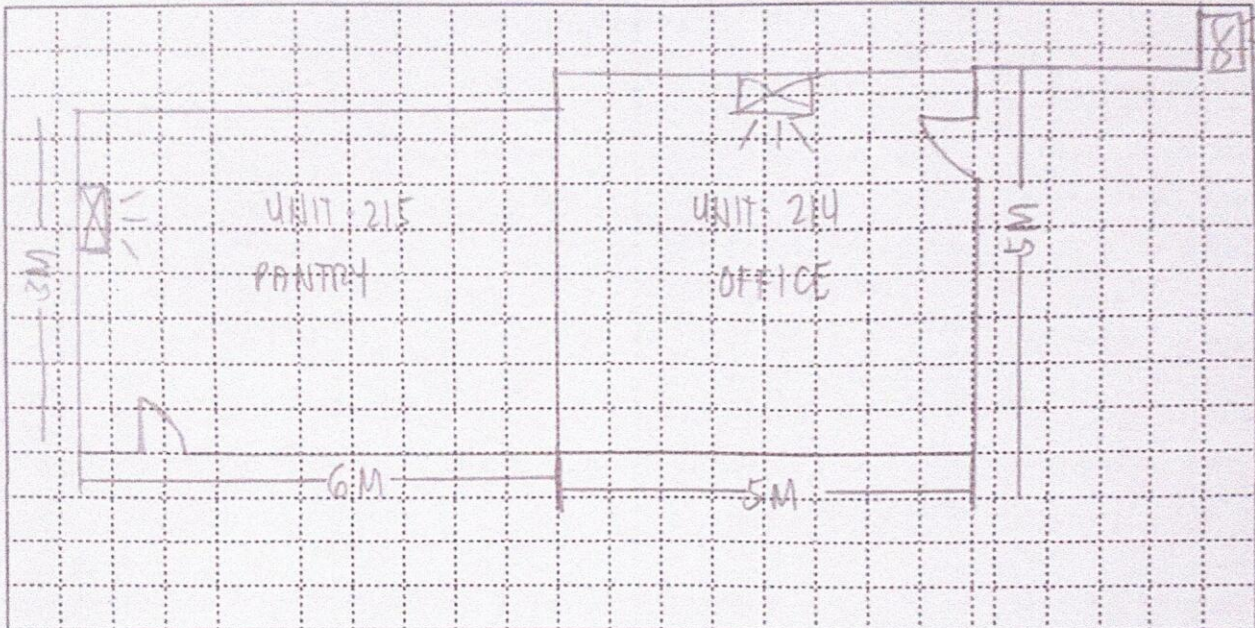
Recommended Product Model KVM-201WAA / KVM-50VAH1M Recommended Capacity / Type 2-0HP WALL MOUNTED

Note : Compressor warranty will be reduced to _____yr. If air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Agreement

- Copper tube lay-out ☒ Expose ☐ Embedded
- Chipping ☐ Included ☒ Not Included
- Fabricated bracket ☐ Yes ☒ No
- Service Ledge ☐ Yes ☒ No
- Dismantling of existing Aircon ☒ Included ☐ c/o Customer
- Leak Test of existing Copper tube ☐ Yes ☒ No
- Duct works ☐ Yes ☒ No
- Location of indoor and outdoor units were agreed by the customer and surveyor.
- Plastering, Carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit are to be done by the customer.
- Other concern; _____

Plan Lay-out



Indoor Unit Location : _____
 Outdoor Unit Location : _____
 Pipe Length : 25M
 Special Note : _____

Instruction: ○ Encircle required specifications (copper tube size, power supply, circuit breaker and ODU bracket)

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Insu. Copper Tube (Excess of 10ft.) 3/8" x 1/4" 1/2" x 1/4" 5/8" x 1/4" 5/8" x 3/8" 7/8" x 3/8"	73	₱ 350.00	₱ 25,550.00
Communication Wire - Royal Cord (Excess 10ft.) 2.0sqmm x 4c	88	₱ 100.00	8,800.00
Power Supply - Royal Cord (Breaker to ODU) 3.5sqmm x 3c 5.5sqmm x 3c 8.0sqmm x 3c			
Circuit Breaker 20Amps/1Ph 30Amps/1Ph 40Amps/Ph 60Amps/1Ph 40Amps/3Ph 100Amps/3Ph	1	#####	1,000.00
Bracket (ODU) Kolin Wall Kolin Floor Fab. Floor Fab. Wall Fab. Wall w/ ledge			
Angel Bracket (WAC)			
PVC Pipe (Drain) 3/4" x 10' 1' x 10'			
Leaktest Existing Copper Tube (Ø dia ____ x ____, estimated length ____ ft)			
Dismantling Fee (Existing Air-Conditioning unit capacity ____ HP)	1	2,500.00	2,500.00
Chipping Works			
Others _____			
Initial Charge			₱ 8,500.00
TOTAL ESTIMATE			₱ 46,350.00

Note:

1. Final charges will be based on actual installation.
2. Survey fee will be deducted in the installation fee.

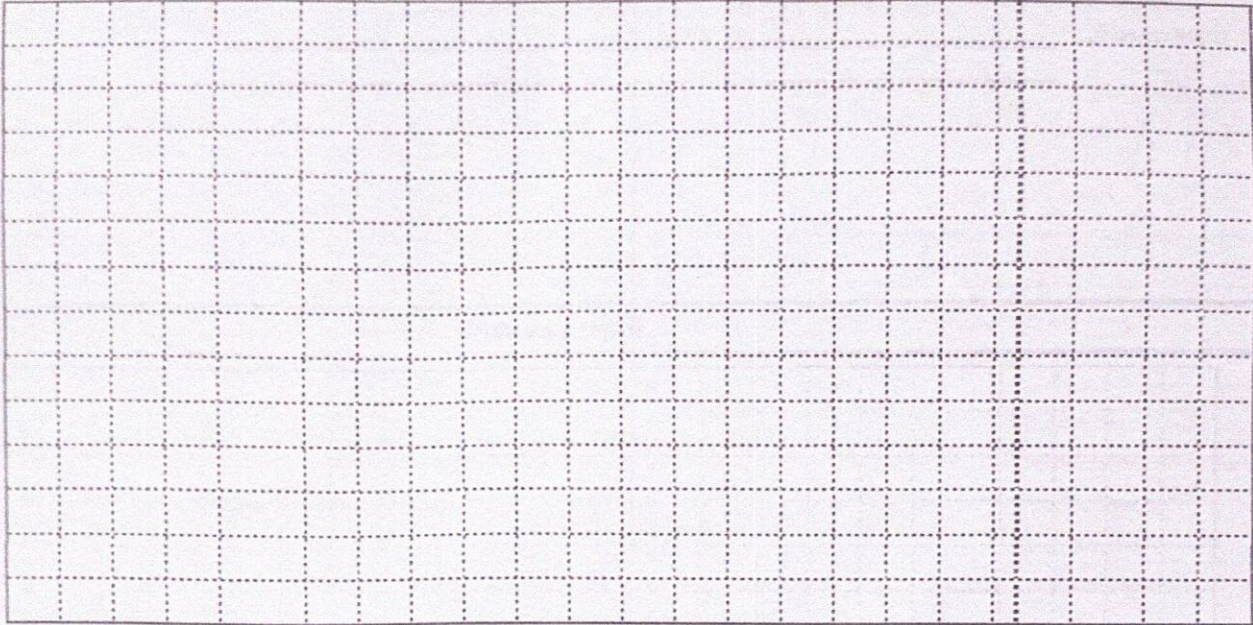
Prepared by:

Customer Conforme:

Signature Over Printed Name

Signature Over Printed Name

Plan Lay-out



Indoor Unit Location : OFFICE
 Outdoor Unit Location :
 Pipe Length : 20M
 Special Note : SAME OUTDOOR UNIT ON UNIT-215

Instruction: ☐ Encircle required specifications (copper tube size, power supply, circuit breaker and ODU bracket)

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Insu. Copper Tube (Excess of 10ft.) 3/8" x 1/4" 1/2" x 1/4" 5/8" x 1/4" 5/8" x 3/8" 7/8" x 3/8"	56	350.00	P 19,600.00
Communication Wire - Royal Cord (Excess 10ft.) 2.0sqmm x 4c	71	P 100.00	7,100.00
Power Supply - Royal Cord (Breaker to ODU) 3.5sqmm x 3c 5.5sqmm x 3c 8.0sqmm x 3c			
Circuit Breaker 20Amps/1Ph 30Amps/1Ph 40Amps/Ph 60Amps/1Ph 40Amps/3Ph 100Amps/3Ph	0	-	-
Bracket (ODU) Kolin Wall Kolin Floor Fab. Floor Fab. Wall Fab. Wall w/ ledge			
Angel Bracket (WAC)			
PVC Pipe (Drain) 3/4" x 10' 1" x 10'			
Leaktest Existing Copper Tube (Ø dia ____ x ____, estimated length ____ ft)			
Dismantling Fee (Existing Air-Conditioning unit capacity ____ HP)	1	2,500.00	2,500.00
Chipping Works			
Others			
Initial Charge			P 8,500.00
TOTAL ESTIMATE			P 37,700.00

Note:

1. Final charges will be based on actual installation.
2. Survey fee will be deducted in the installation fee.

Prepared by:

Customer Conforme:

Signature Over Printed Name

Signature Over Printed Name

MJRC AIRCONDITIONING SERVICES

Customer Name : IMEE CANEZO Date : OCT.13,2025
 Address : UNIT-202 VIVALDI RESIDENCES EURO TOWER 628 EDSA BRGY.CUBAO QUEZON CITY SJR No : HO-00276022
 Establishment Type: Residential ☐ Commercial ☒
 Area Surveyed : OFFICE

Cooling Capacity Computation

Floor Area : 26 sqm. note: add 20% per meter in excess of 3 meters in the
 Ceiling Height : 2.6 mtr. initial cooling capacity computed.

Floor Area :	<u>26.00</u>	x	550 Btu/hr	<u>14,300.00</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	<u>2,860</u> Btu/h
Windows Direct Sunlight	<input checked="" type="checkbox"/>	20% Heat Load of Floor Area		<u>2,860</u> Btu/h
Glass Wall Direct Sunlight	<input type="checkbox"/>	50% Heat Load of Floor Area		<u>7,150</u> Btu/h
Total Cooling Capacity				<u>21,160</u> Btu/h
Add : Additional Heat Load				
No. of Person	<u>4</u>	x	300 Btu/hr	<u>1,200.00</u> Btu/h
No. of Ordinary Light (<40w)	<u>4</u>	x	200 Btu/hr	<u>800.00</u> Btu/h
No. of Special Light (<40w)		x	400 Btu/hr	<u>0</u> Btu/h
No. of Refrigerator (<6 cu.ft.)		x	400 Btu/hr	<u>0</u> Btu/h
No. of Refrigerator (>6 cu.ft.)		x	800 Btu/hr	<u>0</u> Btu/h
No. of Television		x	400 Btu/hr	<u>0</u> Btu/h
No. of Cooking Range		x	1500 Btu/hr	<u>0</u> Btu/h
No. of Laptop Computer		x	250 Btu/hr	<u>0</u> Btu/h
No. of Desktop Computer	<u>2</u>	x	500 Btu/hr	<u>2,000.00</u> Btu/h
No. of Printer	<u>1</u>	x	500 Btu/hr	<u>500.00</u> Btu/h
No. of Photocopier		x	1000 Btu/hr	<u>0</u> Btu/h
Total Cooling Capacity				<u>21,460</u> Btu/h
Computed Cooling Capacity	<u>21,460</u>			<u>HP</u>

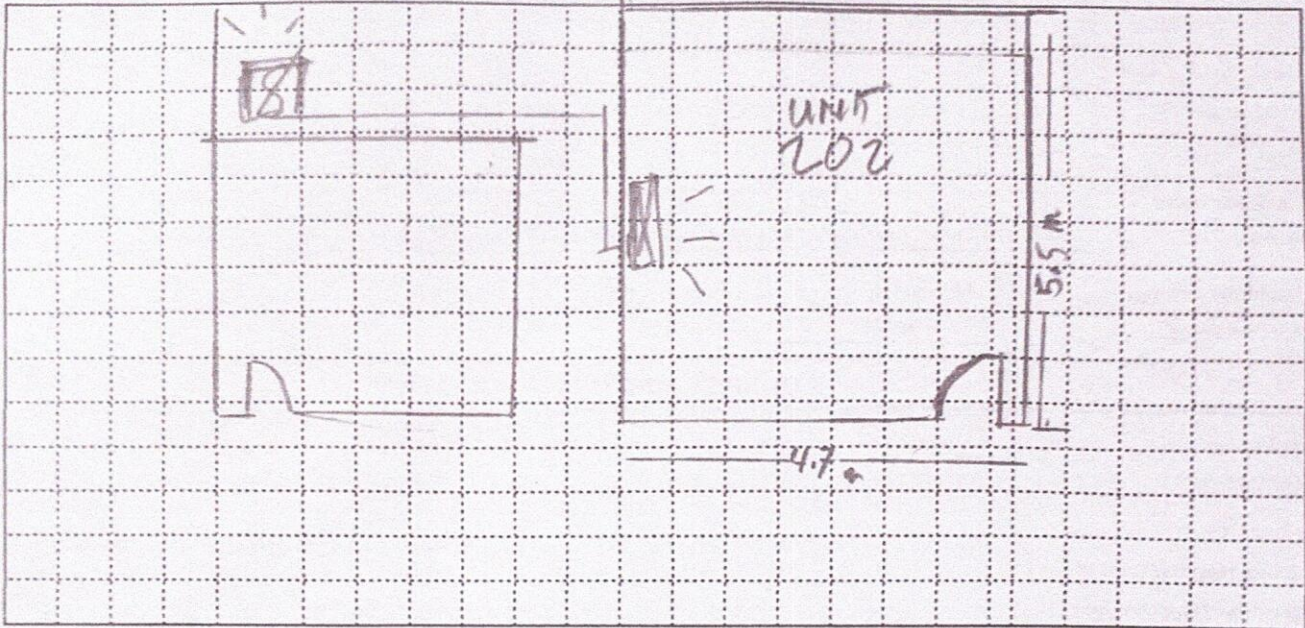
Recommended Product Model KVM-251WAH / KVM-50VAH1M Recommended Capacity / Type 2.5HP WALL MOUNTED

Note : Compressor warranty will be reduced to 1 yr. If air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Agreement

- | | | |
|--|--|--|
| 1. Copper tube lay-out | <input checked="" type="checkbox"/> Expose | <input type="checkbox"/> Embedded |
| 2. Chipping | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included |
| 3. Fabricated bracket | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input checked="" type="checkbox"/> Included | <input type="checkbox"/> c/o Customer |
| 6. Leak Test of existing Copper tube | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 7. Duct works | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 8. Location of indoor and outdoor units were agreed by the customer and surveyor. | | |
| 9. Plastering, Carpentry and restoration works are to be done by the customer. | | |
| 10. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer. | | |
| 11. Processing of mechanical plan, working permit are to be done by the customer. | | |
| 12. Other concern; _____ | | |

Plan Lay-out



Indoor Unit Location : OFFICE
 Outdoor Unit Location :
 Pipe Length : 10M
 Special Note : VERSAMATCH 5.0HP OUTDOOR UNIT PO ANG PAIR PERO YUNG ISANG INDOOR WALA PA DAW PO
 HINDI PA MAKADECID KUNG SAAN ILALAGAY ISANG INDOOR UNIT

Instruction: ○ Encircle required specifications (copper tube size, power supply, circuit breaker and ODU bracket)

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Insu. Copper Tube (Excess of 10ft.) 3/8" x 1/4" 1/2" x 1/4" 5/8" x 1/4" 5/8" x 3/8" 7/8" x 3/8"	23	₱ 350.00	₱ 8,050.00
Communication Wire - Royal Cord (Excess 10ft.) 2.0sqmm x 4c	38	₱ 100.00	3,800.00
Power Supply - Royal Cord (Breaker to ODU) 3.5sqmm x 3c 5.5sqmm x 3c 8.0sqmm x 3c			
Circuit Breaker 20Amps/1Ph 30Amps/1Ph 40Amps/Ph 60Amps/1Ph 40Amps/3Ph 100Amps/3Ph	1	1,000.00	1,000.00
Bracket (ODU) Kolin Wall Kolin Floor Fab. Floor Fab. Wall Fab. Wall w/ ledge			
Angel Bracket (WAC)			
PVC Pipe (Drain) 3/4" x 10' 1" x 10'			
Leaktest Existing Copper Tube (∅ dia ____ x ____, estimated length ____ ft)			
Dismantling Fee (Existing Air-Conditioning unit capacity ____ HP)	1	2,500.00	2,500.00
Chipping Works			
Others _____			
Initial Charge			₱ 8,500.00
TOTAL ESTIMATE			₱ 23,850.00

Note:

1. Final charges will be based on actual installation.
2. Survey fee will be deducted in the installation fee.

Prepared by:

Customer Conformer:

Signature Over Printed Name

Signature Over Printed Name