



kolin

October 23, 2025

PHESCO TALAYAN OFFICE
TALAYAN, Q.C.
ATTN: MS. MA. HELENA

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
2	UNIT/S	MODEL: KVM-50VAH1M-O KOLIN VERSAMATCH SERIES AIRCONDITIONER 47,475 kJ/h (5.0HP) OUTDOOR UNIT INVERTER R32	109,995.00	83,596.20	PHP	167,192.40
8	UNIT/S	MODEL: KVM-10IWAH-I KOLIN VERSAMATCH SERIES AIRCONDITIONER INVERTER 9,495 kJ/h (1.0HP) WALL MOUNTED INDOOR UNIT R32	10,995.00	8,356.20	PHP	66,849.60
1	UNIT/S	MODEL: KS-IW15-MCAI201M32 KOLIN WALL MOUNTED CERTUS A/ SERIES AIRCONDITIONER 12,880 KJ/h (1.5HP) FULL DC INVERTER W/ WIFI R-32	33,995.00	21,836.20	PHP	21,836.20
4	UNIT/S	MODEL: KSM-IW10-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 9,800 KJ/h (1.0HP) REGULAR INVERTER W/ WIFI R-32	29,995.00	18,796.20	PHP	75,184.80
2	UNIT/S	MODEL: KLG-IF40-5G1M32 KOLIN FLOOR MOUNTED AIRCONDITIONER 37,980 KJ/h (3.0TR) FULL DC INVERTER R-32 SINGLE PHASE	113,195.00	79,028.20	PHP	158,056.40
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL UNIT COST					PHP	489,719.40

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

* Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)

INSTALLATION:

* Initial Charge for **VERSAMATCH wall mounted** type AC: P8,500.00 (1.0hp - 2.5hp) / per indoor unit

Includes Labor, 10ft. copper tube, royal cord, PVC Pipe & other consumables. / Exclusions: Circuit Breaker (Nema), Special Designed Bracket.
other Exclusions: Excess of 1st 10ft. Royal Cord 100/foot, Copper Tube 350/foot (1.0hp-2.0hp), 400/foot (2.5hp), scaffolding, masonry.

* Initial Charge for **1 Wall Mounted** AC: P7,500.00 (1.0HP-2.0HP) / P8,500.00 (2.5HP-3.0HP)

Inclusions: Labor, Outdoor Standard Bracket, Consumables, 10ft PVC Pipes ¼, 1st 10ft. Royal Cord Wire and 1st 10ft. Copper Tube.

Exclusions: Excess of 1st 10ft. Royal Cord 100/foot, Copper Tube 350/foot (1.0hp-2.0hp), 400/foot (2.5hp-3.hp), Circuit Breaker (Nema), Special Designed Bracket.

* Initial Charge for **1 Floor Mounted** AC: P11,000.00 (3tr.) / P14,000.00 (5tr.) / 20,000.00 (7.5tr) including Labor;

Consumables; 1st 10ft.PVC pipes; Royal cord wire (excess P100/foot); 1st 10ft. (3.0TR) Copper tube (excess P400/foot)

; 1st 10ft. (5.0TR) Copper tube (excess P600/foot);1st 10ft. (7.5TR) Copper tube (excess P850/foot); circuit breaker 3,000.00.

WARRANTY:

FOR VERSAMATCH: ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

FOR FLOOR MOUNTED (Inverter): ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted By:

MART NATANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-10-25-0764
REG-24%/4K/7K

Kolin Marketing, Inc.

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