



March 23, 2026

PHESCO INC.
PHESCO BLDG., 491-495 QUEZON AVE., BRGY. STO. DOMINGO, QUEZON CITY
ATTN: MS. CZA GUERRERO
TEL#: 0917-8473020

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

* OPTION 1 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KS-IW25-MCAI201M32 KOLIN WALL MOUNTED CERTUS A/ SERIES AIRCONDITIONER 23,800 Kj/h (2.5HP) FULL DC INVERTER W/ WIFI R-32	50,995.00	31,756.20	PHP	31,756.20
TOTAL UNIT COST					PHP	31,756.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	16,900.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	49,256.20

* OPTION 2 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-25WFY-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 25,560 Kj/h (2.5HP) FULL DC INVERTER W/ WIFI R-32	70,495.00	46,576.20	PHP	46,576.20
TOTAL UNIT COST					PHP	46,576.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	16,900.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	64,076.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

BANK DETAILS:

* Unit/s & Delivery: Account Name - KOLIN MARKETING INC. / Account# - 011808002307 (BDO-KALAYAAN)

* Installation: Will be provided by assigned installer.

** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted By:

MARTIN LAMAR R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-03-26-0154
MMC-24%/6.5K/7K

Kolin Marketing, Inc.
1854 Sta. Rita St., Guadalupe Nuevo, Makati City
Tel.: (632) 8852-6473
Fax: (632) 8852-2170 / (632) 8852-4792
www.kolinphil.com.ph / kolinphilippines



KOLIN Philippines International Inc.
Survey Form

No 003747

Customer Name: PHESCO IN COMPUTATION Date: 3-19-26
 Address: PHESCO BLDG. 411-415 UNAZOY AVE. BAY ST. SJR No.: 997157

Establishment Type: Residential Area Surveyed: _____
 Commercial Area Surveyed: ITZ OFFICE

Recommended Product Model: KS-112K-MCX112011M32

Cooling Capacity Computation

Floor Area: 27 sqm.
 Ceiling Height: 2.5 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>27</u>	x	550 Btu/h	<u>14,850</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :		x	20%	
Window Direct Sunlight		x	20% - 50%	
Total Cooling Capacity				<u>14,850</u> Btu/h

Add : Additional Heat Load

No. of Person	<u>4</u>	x	300 Btu/h	<u>1200</u> Btu/h
No. of Ordinary Light (<40w)	<u>6</u>	x	200 Btu/h	<u>1200</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	
No. of Refrigerator (> 6 cu.ft.)		x	800 Btu/h	
No. of Cooking Range		x	1500 Btu/h	
No. of Laptop Computer		x	150 Btu/h	
No. of Desktop Computer	<u>4</u>	x	400 Btu/h	<u>1600</u> Btu/h
No. of Printer	<u>2</u>	x	500 Btu/h	<u>1000</u> Btu/h
No. of Photocopier	<u>1</u>	x	1000 Btu/h	<u>1000</u> Btu/h
Total Cooling Capacity				<u>6000</u> Btu/h
Recommended Cooling Capacity				<u>20,850</u> Btu/h

Note : Compressor warranty will be reduced to ___ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

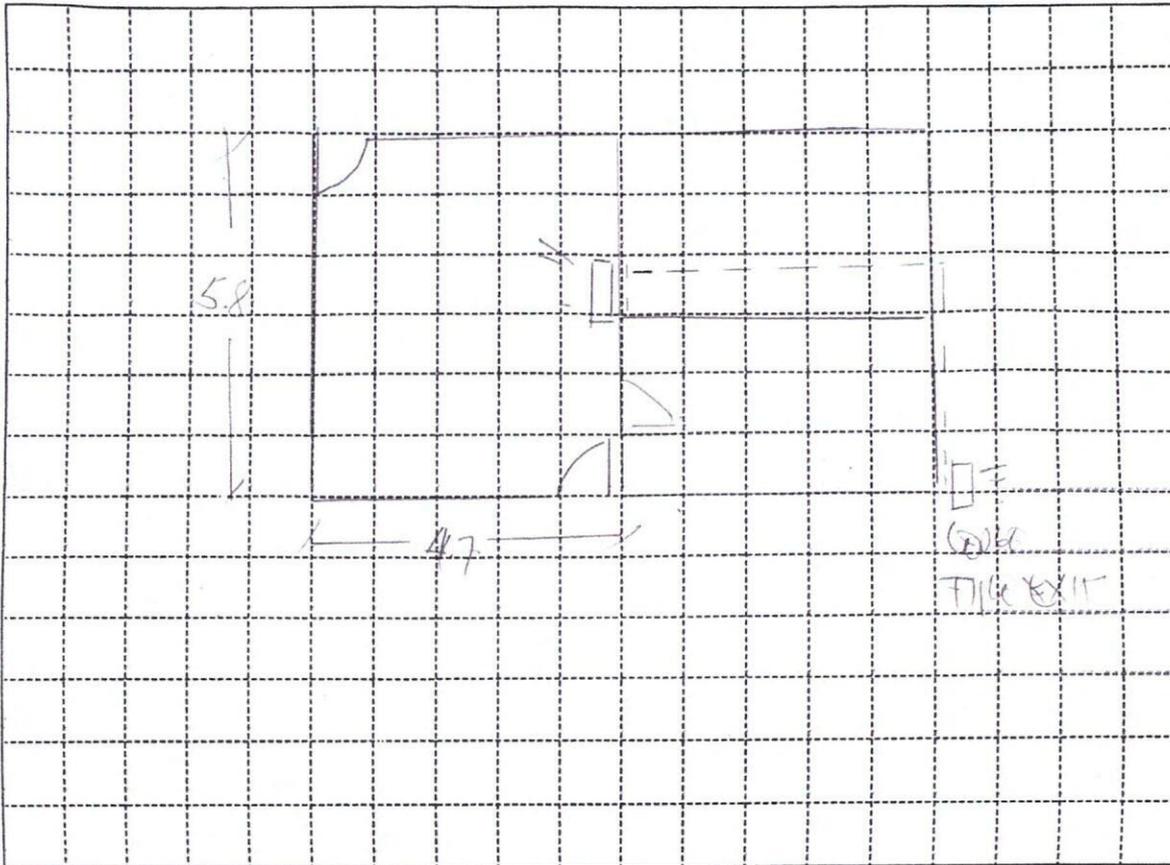
Scope of Work Agreement

- | | | |
|-----------------------------------|--|--|
| 1. Copper tube lay-out | <input checked="" type="checkbox"/> Expose | <input type="checkbox"/> Embedded |
| 2. Chipping | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included |
| 3. Fabricated Bracket | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input checked="" type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input checked="" type="checkbox"/> Included | <input type="checkbox"/> Not Included |
| 6. Ducting | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |

Dimension : _____

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern: EXISTING COMMUNIBE 1/2" X 1/2" 3 WIRE FOR

LAY-OUT OF NEW ROYAL CORP. FOR EXISTING
EXISTING COMMUNIBE
NEED MANPOWER FOR THE LAY-OUT OF NEW
COMMUNICATION WIRE



Indoor Unit Location : CENTRE OF SILEX WALL, SAME LOCATION
 Outdoor Unit Location : UP AT THE CORNER, 3/4" HOLE, SAME LOCATION
 Pipe Length (3) : (3-4) 10 FT
 Special Note : 30 FT (100%) COND.

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620			
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	10 FT	100	1000
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	5 FT	60	300
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1	1000	1000
Bracket (ODU) (Imptd. / Fabricated) : (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2", 3/4"			
PVC Pipe (electrical) 3/4", 1"			
Drain Pump			
Drain Pump Hose			
Chipping Works EXIST 1/2" x 1/4" mtr	1 SET	200	200
Dismantling Fee (existing air-conditioner) 1.5	1	250	250
Initial Charge			800
TOTAL ESTIMATE		P 16,700	

- Note :
- Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
 - Survey fee will be **deducted** in the installation fee.

Prepared by:

Adrian Nogoy
 Signature Over Printed Name

REVIEWED BY:

Adrian Nogoy
 03/19/2026
 ENGR. ADRIAN NOGOY
 PROJECT ENGINEER-KPII

Customer Conforme:

Carina Marie Guerrero
 Signature Over Printed Name