



September 1, 2025

TAPCO REALTY
219 PABLO DELA CRUZ, NOVALICHES QUEZON CITY
ATTN: MS. DANRIA LUNA
TEL#: 0927-0052956

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

* OPTION 1 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW25-WCT10M1M32 KOLIN WALL MOUNTED CERTUS AIRCONDITIONER 23,210 Kj/h (2.5HP) REGULAR INVERTER W/ WIFI R-32	49,995.00	33,996.20	PHP	33,996.20
1	UNIT/S	MODEL: KSG-IWF-30WFF-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 29,500 Kj/h (3.0HP) FULL DC INVERTER W/ WIFI R-32	76,595.00	51,212.20	PHP	51,212.20
TOTAL UNIT COST					PHP	85,208.40
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	17,000.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	102,808.40

* OPTION 2 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-25WFF-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 25,560 Kj/h (2.5HP) FULL DC INVERTER W/ WIFI R-32	68,995.00	45,436.20	PHP	45,436.20
1	UNIT/S	MODEL: KSG-IWF-30WFF-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 29,500 Kj/h (3.0HP) FULL DC INVERTER W/ WIFI R-32	76,595.00	51,212.20	PHP	51,212.20
TOTAL UNIT COST					PHP	96,648.40
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	17,000.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	114,248.40

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).

*** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-09-25-0646
REG-24%/4K/7K

Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792

www.kolinphil.com.ph / kolinphilippines



H.S.B.

REFRIGERATION AND AIRCON SERVICES
AUTHORIZED DEALER, INSTALLER AND SERVICE CENTER
Lot 6 Bldg. 215 Dinar St. Ph. 8 North Fairview, Quezon City
Tel.: (02) 461-6318 / 417 2373 Telefax: (02) 461-3712
Cellphone: 0917-6406877 / 0933-5002034
E-mail Add: hab_appliances@yahoo.com

Customer Name: TAPCO REALTY/CLSK
Address: 219 P. DELACRUZ NOVA Q-C
Establishment Type: Residential ☐ Commercial ☒
Area Surveyed: _____

Date: 8-26-25
SIR No: _____

Cooling Capacity Computation

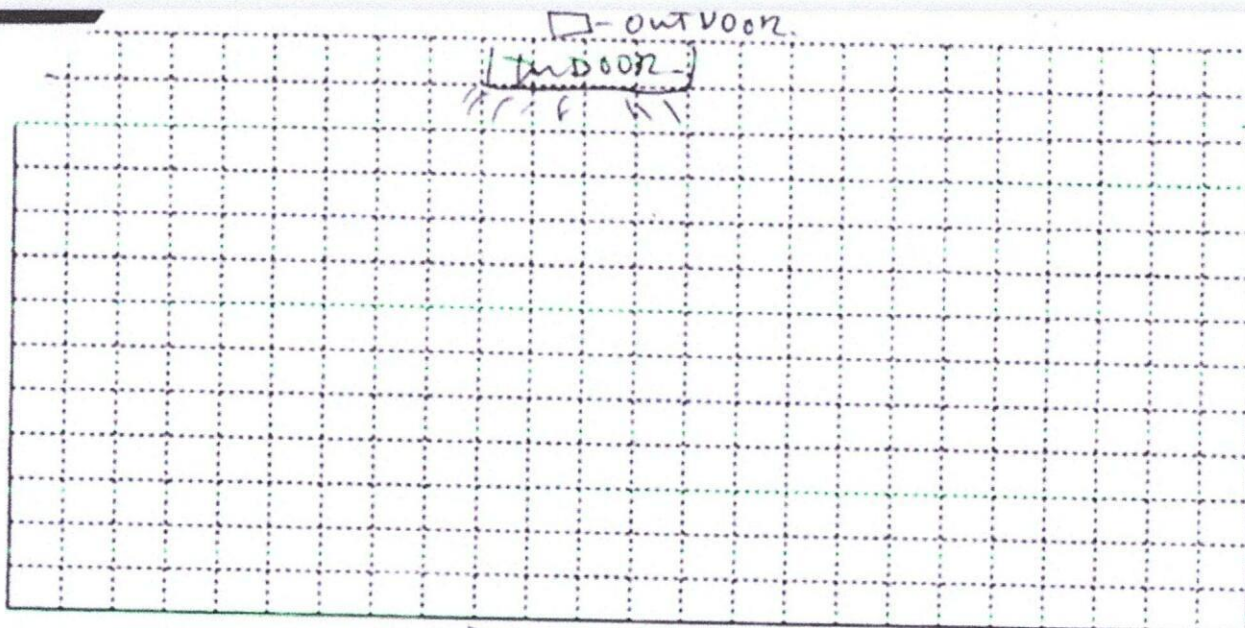
Floor Area:	<u>25</u> sqm.	note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.		
Ceiling Height:	<u>2-80</u> mtr.			
Floor Area:	<u>25</u>	X	550 Btu/hr	<u>13,750</u> Btu/h
Ceiling Height (excess of 3 mtrs.):	<u>2-80</u>	X	20%	<u>0.56</u> Btu/h
Windows Direct Sunlight	☐	☐	20% Heat Load of Floor Area	Btu/h
Glass Wall Direct Sunlight	☐	☐	50% Heat Load of Floor Area	Btu/h
Total Cooling Capacity				Btu/h
Add: Additional Heat Load				
No. of Person	<u>6</u>	X	300 Btu/hr	<u>1,800</u> Btu/h
No. of Ordinary Light (<40w)	<u>4</u>	X	200 Btu/hr	<u>800</u> Btu/h
No. of Special Light (<40w)		X	400 Btu/hr	Btu/h
No. of Refrigerator (<6 cu.ft.)		X	400 Btu/hr	Btu/h
No. of Refrigerator (<6 cu.ft.)	<u>1</u>	X	800 Btu/hr	<u>800</u> Btu/h
No. of Television		X	400 Btu/hr	Btu/h
No. of Cooking Range		X	1500 Btu/hr	Btu/h
No. of Laptop Computer	<u>3</u>	X	250 Btu/hr	<u>750</u> Btu/h
No. of Desktop Computer		X	500 Btu/hr	Btu/h
No. of Printer	<u>3</u>	X	500 Btu/hr	<u>1,500</u> Btu/h
No. of Photocopier	<u>1</u>	X	1000 Btu/hr	<u>1,000</u> Btu/h
Total Cooling Capacity				<u>20,400.56</u> Btu/h
Computed Cooling Capacity				<u>2,266.7</u> HP

Recommended Product Model: FSG-1W25WF-1-8K1M32 Recommended Capacity/Type: 2.5hp

Note: Compressor warranty will be reduced to _____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Agreement

- | | | |
|--------------------------------------|--|--|
| 1. Copper tube lay-out | ☒ Expose | ☐ Embedded |
| 2. Chipping | ☐ Included | ☐ Not Included |
| 3. Fabricated bracket | ☒ Yes | ☐ No |
| 4. Service Ledge | ☐ Yes | ☒ No |
| 5. Dismantling of existing Aircon | ☐ Included | ☒ c/o Customer |
| 6. Leak Test of existing Copper tube | ☐ Yes | ☒ No |
| 7. Duct works | ☐ Yes | ☒ No |
8. Location of indoor and outdoor units were agreed by the customer and surveyor.
9. Plastering, Carpentry and restoration works are to be done by the customer.
10. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
11. Processing of mechanical plan, working permit are to be done by the customer.
12. Other concern: _____



Indoor Unit Location : INSIDE THE ROOM.
 Outdoor Unit Location : _____
 Pipe Length : 10 FT.
 Special Note : NONE

Instruction: ☐ Encircle required specifications (copper tube size, power supply, circuit breaker and ODU bracket)

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Insu. Copper Tube (Excess of 10ft.) 3/8" x 1/4" 1/2" x 1/4" <u>5/8" x 1/4"</u> 5/8" x 3/8" 7/8" x 3/8"			8,500
Communication Wire - Royal Cord (Excess 10ft.) 2.0sqmm x 4c			
Power Supply - Royal Cord (Breaker to ODU) 3.5sqmm x 3c <u>5.5sqmm x 3c</u> 8.0sqmm x 3c			
Circuit Breaker 20Amps/1Ph <u>30Amps/1Ph</u> 40Amps/Ph 60Amps/1Ph 40Amps/3Ph 100Amps/3Ph	1		1,000
Bracket (ODU) <u>Kolin Wall</u> Kolin Floor Fab. Floor Fab. Wall Fab. Wall w/ ledge	1		
Angel Bracket (WAC)			
PVC Pipe (Drain) <u>3/4" x 10'</u> 1" x 10'	1		200
Leaktest Existing Copper Tube (Ø dia ____ x ____ estimated length ____ ft)			
Dismantling Fee (Existing Air-Conditioning unit capacity ____ HP)			
Chipping Works			
Others <u>Circuit Breaker and Pvc pipe Discounted</u>			
Initial Charge			
TOTAL ESTIMATE			8,500

Note:

1. Final charges will be based on actual installation.
2. Survey fee will be deducted in the installation fee.

Prepared by:


 Signature Over Printed Name

Customer Conforme:

 Signature Over Printed Name

H.S.B.

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E-mail Add: hsb_appliances@yahoo.com

Customer Name : TALCO REALTY/CLSR.
Address : 219 P. D. A. CRUZ NOVA AVE.

Date : 8/26/25
SIR No : _____

Establishment Type: Residential ☐ Commercial ☒
Area Surveyed : _____

Cooling Capacity Computation

Floor Area : 37.92 sqm.
Ceiling Height : 2.80 mtr.

note: add 20% per meter in excess of 3 meters in the
initial cooling capacity computed.

Floor Area :	<u>37.92</u>	x	550 Btu/hr	<u>20,856</u> Btu/h
Ceiling Height (excess of 3 mtrs.):	<u>2.80</u>	x	20%	<u>0.56</u> Btu/h
Windows Direct Sunlight	☐	20% Heat Load of Floor Area		Btu/h
Glass Wall Direct Sunlight	☐	50% Heat Load of Floor Area		Btu/h
Total Cooling Capacity				Btu/h
Add : Additional Heat Load				
No. of Person	<u>6</u>	x	300 Btu/hr	<u>1,800</u> Btu/h
No. of Ordinary Light (<40w)		x	200 Btu/hr	Btu/h
No. of Special Light (<40w)	<u>4</u>	x	400 Btu/hr	<u>1,600</u> Btu/h
No. of Refrigerator (<6 cu ft.)		x	400 Btu/hr	Btu/h
No. of Refrigerator (<6 cu ft.)		x	800 Btu/hr	Btu/h
No. of Television		x	400 Btu/hr	Btu/h
No. of Cooking Range		x	1500 Btu/hr	Btu/h
No. of Laptop Computer	<u>3</u>	x	250 Btu/hr	<u>750</u> Btu/h
No. of Desktop Computer		x	500 Btu/hr	Btu/h
No. of Printer	<u>3</u>	x	500 Btu/hr	<u>1,500</u> Btu/h
No. of Photocopier		x	1000 Btu/hr	Btu/h
Total Cooling Capacity				<u>26,506.56</u> Btu/h
Computed Cooling Capacity				<u>2,945</u> HP

Recommended Product Model KSG-1WF-30W-F-8KIM32 Recommended Capacity / Type 30hp

Note : Compressor warranty will be reduced to _____ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Agreement

- | | | |
|--------------------------------------|--|--|
| 1. Copper tube lay-out | ☒ Expose | ☐ Embedded |
| 2. Chipping | ☐ Included | ☒ Not Included |
| 3. Fabricated bracket | ☒ Yes | ☐ No |
| 4. Service Ledge | ☐ Yes | ☒ No |
| 5. Dismantling of existing Aircon | ☐ Included | ☐ c/o Customer |
| 6. Leak Test of existing Copper tube | ☐ Yes | ☐ No |
| 7. Duct works | ☐ Yes | ☒ No |
8. Location of indoor and outdoor units were agreed by the customer and surveyor.
9. Plastering, Carpentry and restoration works are to be done by the customer.
10. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
11. Processing of mechanical plan, working permit are to be done by the customer.
12. Other concern: _____

☐ - OUTDOOR
☒ - INDOOR

Indoor Unit Location : Inside The Room.
 Outdoor Unit Location : _____
 Pipe Length : 10 FT.
 Special Note : NONE

Instruction: ☐ Encircle required specifications (copper tube size, power supply, circuit breaker and ODU bracket)

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Insu. Copper Tube (Excess of 10ft.) 3/8" x 1/4" 1/2" x 1/4" <u>5/8" x 1/4"</u> 5/8" x 3/8" 7/8" x 3/8"			8,500
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Circuit Breaker 20Amps/1Ph <u>30Amps/1Ph</u> 40Amps/Ph 60Amps/1Ph 40Amps/3Ph 100Amps/3Ph	1		1,000
Bracket (ODU) <u>Kolin Wall</u> Kolin Floor Fab. Floor Fab. Wall Fab. Wall w/ ledge	1		
Angel Bracket (WAC)			
PVC Pipe (Drain) <u>3/4" x 10'</u> 1" x 10'	1		200
Leaktest Existing Copper Tube (Ø dia ____ x ____ estimated length ____ ft)			
Dismantling Fee (Existing Air-Conditioning unit capacity ____ HP)			
Chipping Works			
Others <u>Circuit Breaker and Pvc pipe Discounted</u>			
Initial Charge			
TOTAL ESTIMATE			8,500

Note:

1. Final charges will be based on actual installation.
2. Survey fee will be deducted in the installation fee.

Prepared by:

Signature Over Printed Name

Customer Conforms:

 Signature Over Printed Name