



September 10, 2025

GLITTRA TRADING
135 CONGRESSIONAL AVE., BRGY. PROJECT 8, QUEZON CITY
ATTN: MS. GEN CHENG
TEL#: 0917-8811222

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

*** OPTION 3 - CUSTOMER'S CHOICE ***

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
2	UNIT/S	MODEL: KSG-IWF-20WFY-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 19,000 Kj/h (2.0HP) FULL DC INVERTER W/ WIFI R-32	59,595.00	38,292.20	PHP	76,584.40
TOTAL UNIT COST					PHP	76,584.40
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	23,580.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	100,764.40

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: ***** Need to sign waiver agreement due to under capacity of unit choice.**

PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

**** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).**

***** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-09-25-0675
ECY-24%/7K

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792

www.kolinphil.com.ph / kolinphilippines

September 08, 2025
 GLITTRA TRADING
 135 Congressional Ave. Brgy Project 8, Quezon City
 0917-8811222

MODEL Qty
 KSG-IWF-20Wfy8K1M32 2

OPTION 3 -CUSTOMER CHOICE

LEVEL2 OFFICE	Area	131 sqm
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ACU 1 2.0 HP Wall Mounted Inverter KSG-IWF-20Wfy8K1M32
 Estimated Pipe Length = 10 ft
 Estimated Royal Cord Length = 15 ft
Initial Charge ₱ 7,500.00

Includes:

Labor
 10ft Copper Tube
 10ft Royal Cord
 Outdoor Bracket (Wall)
 Consumables

Installation Materials	Description	Qty	Price per qty	Subtotal
Royal Cord (comm. wire)	2.mm2 x 4C	5 ft	₱ 100.00/ft	₱ 500.00
Royal Cord (ACCU-Breaker)	3.5mm x 3c	5 ft	₱ 60.00/ft	₱ 300.00
Circuit Breaker waterproof	30A/ 1Ph	1 pc/s	₱ 1,000.00/pc	₱ 1,000.00
PVC blue	3/4" x 10'	3 pc/s	₱ 150.00/pc	₱ 450.00
				<u>₱ 2,250.00</u>

Estimated Charges	₱ 9,750.00
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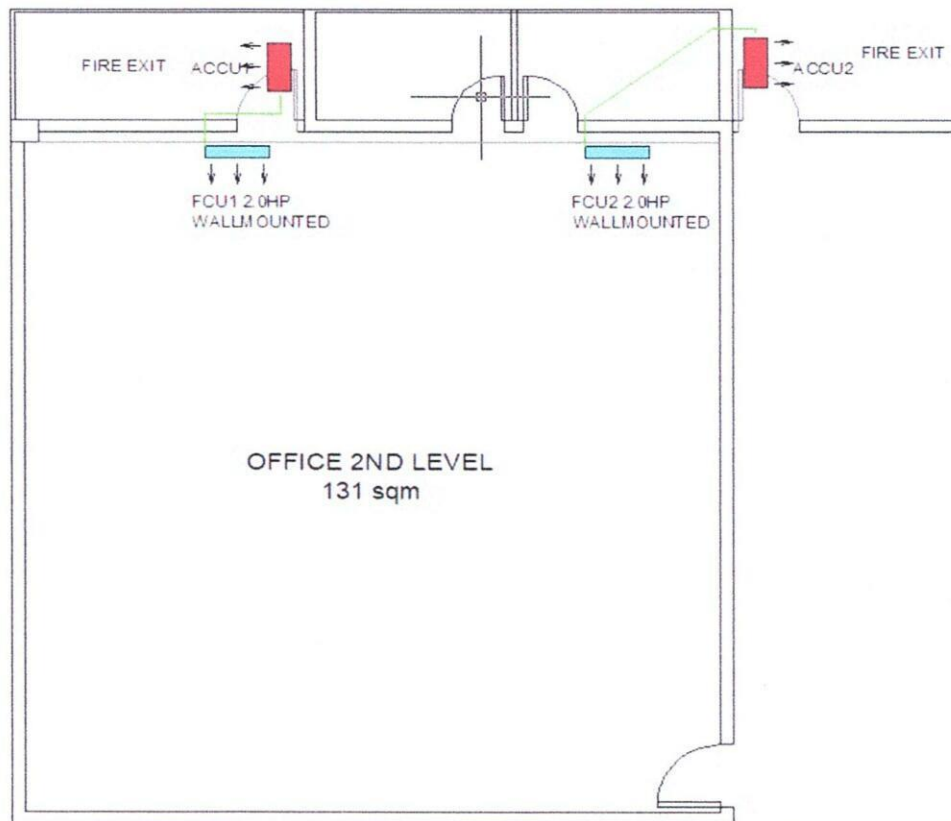
ACU 2 2.0 HP Wall Mounted Inverter KSG-IWF-20Wfy8K1M32
 Estimated Pipe Length = 17 ft
 Estimated Royal Cord Length = 22 ft
Initial Charge ₱ 7,500.00

Includes:

Labor
 10ft Copper Tube
 10ft Royal Cord
 Outdoor Bracket (Wall)
 Consumables

Installation Materials	Description	Qty	Price per qty	Subtotal
Copper Tube	Ø 1/4" x Ø 1/2"	7 ft	₱ 350.00/ft	₱ 2,450.00
Royal Cord (comm. wire)	2.mm2 x 4C	12 ft	₱ 100.00/ft	₱ 1,200.00
Royal Cord (ACCU-Breaker)	3.5mm x 3c	5 ft	₱ 60.00/ft	₱ 300.00
Circuit Breaker waterproof	30A/ 1PH	1 pc/s	₱ 1,000.00/pc	₱ 1,000.00
Rubber Insulation	2 1/8" x 3/4" x 6'	2 pc/s	₱ 350.00/pc	₱ 700.00
Rubber Insulation	1 1/8" x 3/4" x 6'	1 pc/s	₱ 230.00/pc	₱ 230.00
PVC blue	3/4" x 10'	3 pc/s	₱ 150.00/pc	₱ 450.00
				<u>₱ 6,330.00</u>

Estimated Charges	₱ 13,830.00
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Total Estimated Charges

₱ 23,580.00

Validity: This quotation is valid for a period of fifteen (15) days from the date thereof, subject to our confirmation thereafter.

Installation notes:

- 1 Location of indoor and outdoor units were agreed by the customer and Kolin's surveyor.
- 2 AC drain line will be tapped to the nearest drain provision provided by the customer's contractor.
- 3 Need for marking and site visit before installation.
- 4 Coppertube expose inside the area.
- 5 Need waiver due to undercapacity.
- 6 Working days: Monday to Saturday, 8am- 5pm with parking. Need working permit.
- 7 Mechanical Plans, Permits, Electrical permits not included.
- 8 Deflectors, masonry, carpentry, chipping & plastering (finishing & restoration) are not included in the installation.
- 9 Air conditioning drain line and
Electrical power supply (feeder
- 10 **Final charges will be based on actual installation.**

Prepared by:

Jeffrey Dadios

Field Surveyor

Customer Conformance:

Signature Over Printed Name

Reviewed by:

Engr. Kenneth Zamora

Service Supervisor Shop and
Field Operation