



September 15, 2025

3M DRAGON LOGISTICS CORPORATION
3M STA. MARIA, CAMANGYANAN RD. STA. MARIA, BULACAN
ATTN: MS. AIRA SISON
TEL#: 0966-2579741

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION - OPTION 1

* REGULAR INVERTER OPTION *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
2	UNIT/S	MODEL: KSM-IW20-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 18,990 Kj/h (2.0HP) REGULAR INVERTER W/ WIFI R-32	41,995.00	27,916.20	PHP	55,832.40
TOTAL UNIT COST					PHP	55,832.40
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	25,900.00
OTHERS: DELIVERY CHARGE					PHP	1,000.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	82,732.40

* FULL DC INVERTER OPTION *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
2	UNIT/S	MODEL: KSG-IWF-20WFF-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 19,000 Kj/h (2.0HP) FULL DC INVERTER W/ WIFI R-32	59,595.00	38,292.20	PHP	76,584.40
TOTAL UNIT COST					PHP	76,584.40
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	25,900.00
OTHERS: DELIVERY CHARGE					PHP	1,000.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	103,484.40

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).

*** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted By:

MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-09-25-0690
REG-24%/4K

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792

www.kolinphil.com.ph / kolinphilippines

King's Aire Ref and Aircon Services

Customer Name : 3M Dragon Logistics Corporation

Date : 09/09/2025

Address : 3M Sta. Maria Camangyanan Rd, Santa Maria, Bulacan

SJR No : _____

Establishment Type: Residential ☐ Commercial ☐

Area Surveyed : Storage Cabinet Room

Cooling Capacity Computation

Floor Area : 32.4 sqm.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Ceiling Height : 4.2 mtr.

Floor Area :	<u>32.4</u>	x	550 Btu/hr	<u>17,820.00</u>	Btu/h
Ceiling Height (excess of 3 mtrs.) :	<u>4.2</u>	x	20%	<u>3,564.00</u>	Btu/h
Windows Direct Sunlight		☐	20% Heat Load of Floor Area	<u>3,564.00</u>	Btu/h
Glass Wall Direct Sunlight		☐	50% Heat Load of Floor Area	<u>3,564.00</u>	Btu/h
Total Cooling Capacity					Btu/h

Add : Additional Heal Load

No. of Person	<u>6</u>	x	300 Btu/hr	<u>1,800.00</u>	Btu/h
No. of Ordinary Light (<40w)		x	200 Btu/hr		Btu/h
No. of Special Light (<40w)	<u>2</u>	x	400 Btu/hr	<u>800.00</u>	Btu/h
No. of Refrigerator (<6 cu.ft.)		x	400 Btu/hr		Btu/h
No. of Refrigerator (<6 cu.ft.)		x	800 Btu/hr		Btu/h
No. of Television		x	400 Btu/hr		Btu/h
No. of Cooking Range		x	1500 Btu/hr		Btu/h
No. of Laptop Computer		x	250 Btu/hr		Btu/h
No. of Desktop Computer		x	500 Btu/hr		Btu/h
No. of Printer		x	500 Btu/hr		Btu/h
No. of Photocopier		x	1000 Btu/hr		Btu/h
Others CONTROL PANEL COMPUTER	<u>6</u>	x	4000 Btu/hr	<u>24,000.00</u>	Btu/h
Total Cooling Capacity				<u>55,112.00</u>	Btu/h
Computed Cooling Capacity				<u>6.12</u>	HP

Recommended Product Model KSM-IW20-WTCM10

Recommended Capacity / Type 4HP

Note : Compressor warranty will be reduced to _____yr. If air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Agreement

- | | | |
|--------------------------------------|--|--|
| 1. Copper tube lay-out | ☒ Expose | ☐ Embedded |
| 2. Chipping | ☐ Included | ☒ Not Included |
| 3. Fabricated bracket | ☒ Yes | ☐ No |
| 4. Service Ledge | ☐ Yes | ☒ No |
| 5. Dismantling of existing Aircon | ☐ Included | ☒ c/o Customer |
| 6. Leak Test of existing Copper tube | ☐ Yes | ☒ No |
| 7. Duct works | ☐ Yes | ☒ No |

8. Location of indoor and outdoor units were agreed by the customer and surveyor.

9. Plastering, Carpentry and restoration works are to be done by the customer.

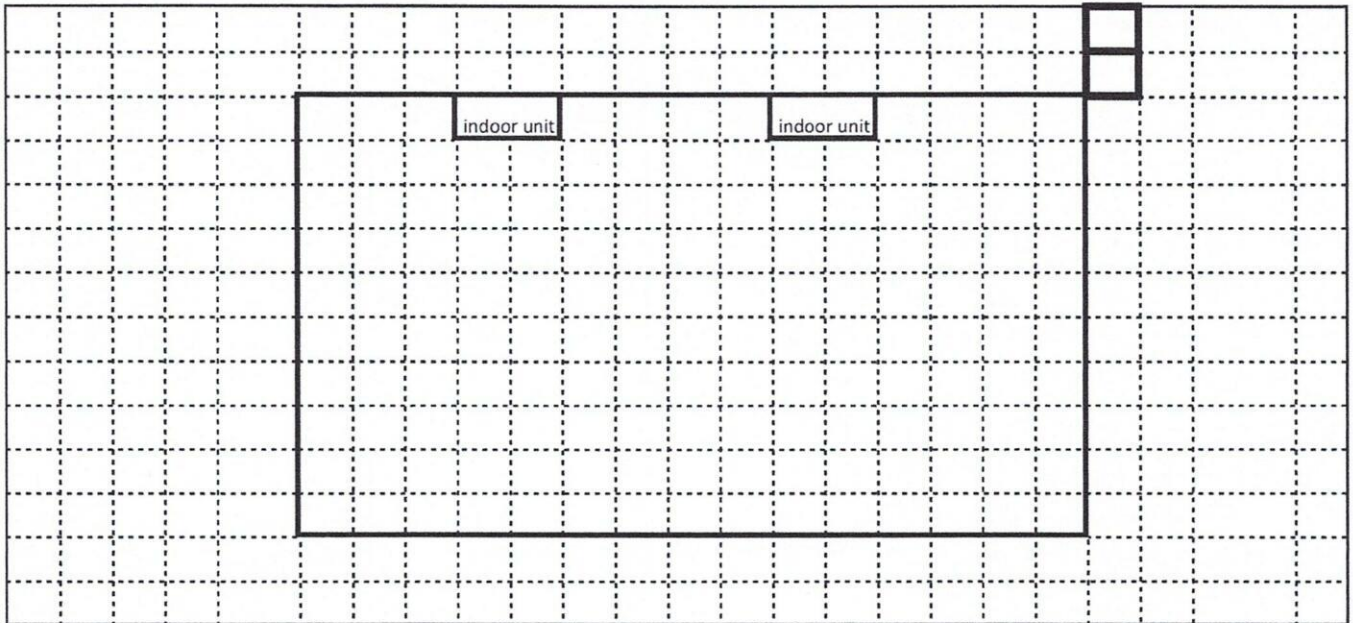
10. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.

11. Processing of mechanical plan, working permit are to be done by the customer.

12. Other concern; Hanging Plate indoor and Fabricated Bracket Provide by customer with existing unit 2.5HP

(Option 1) 2units of 2HP wall mounted

Plan Lay-out



Indoor Unit Location : _____
 Outdoor Unit Location : _____
 Pipe Length : 26ft
 Special Note : Hanging Plate indoor and Fabricated Bracket Provide by customer

Instruction : ○ Encircle required specifications (copper tube size, power supply, circuit breaker and ODU bracket)

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Insu. Copper Tube (Excess of 10ft.) 3/8" x 1/4" <u>1/2" x 1/4"</u> 5/8" x 1/4" 5/8" x 3/8" 7/8" x 3/8"	16	₱ 450.00	₱ 7,200.00
Communication Wire - Royal Cord (Excess 10ft.) 2.0sqmm x 4c			
Power Supply - Royal Cord (Breaker to ODU) 3.5sqmm x 3c 5.5sqmm x 3c 8.0sqmm x 3c			
Circuit Breaker 20Amps/1Ph <u>30Amps/1Ph</u> 40Amps/Ph 60Amps/1Ph 40Amps/3Ph 100Amps/3Ph	1	1,000.00	1,000.00
Bracket (ODU) Kolin Wall Kolin Floor Fab. Floor Fab. Wall Fab. Wall w/ ledge			
Angel Bracket (WAC)			
PVC Pipe (Drain) 3/4" x 10' 1" x 10'			
Leaktest Existing Copper Tube (Ø dia ____ x ____, estimated length ____ ft)			
Dismantling Fee (Existing Air-Conditioning unit capacity ____ HP)			
Chipping Works			
Others __less Standard bracket_____			-500.00
Initial Charge			₱ 7,500.00
TOTAL ESTIMATE			₱ 15,200.00

Note:

- Final charges will be based on actual installation.
- Survey fee will be **deducted** in the installation fee.

Prepared by:

Resty Mutuc

Signature Over Printed Name

Customer Conformer:

Signature Over Printed Name

King's Aire Ref and Aircon Services

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Computed Cooling Capacity					HP

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| 3. Fabricated bracket | ☒ Yes | ☐ No |
| 4. Service Ledge | ☐ Yes | ☒ No |
| 5. Dismantling of existing Aircon | ☐ Included | ☒ c/o Customer |
| 6. Leak Test of existing Copper tube | ☐ Yes | ☒ No |
| 7. Duct works | ☐ Yes | ☒ No |

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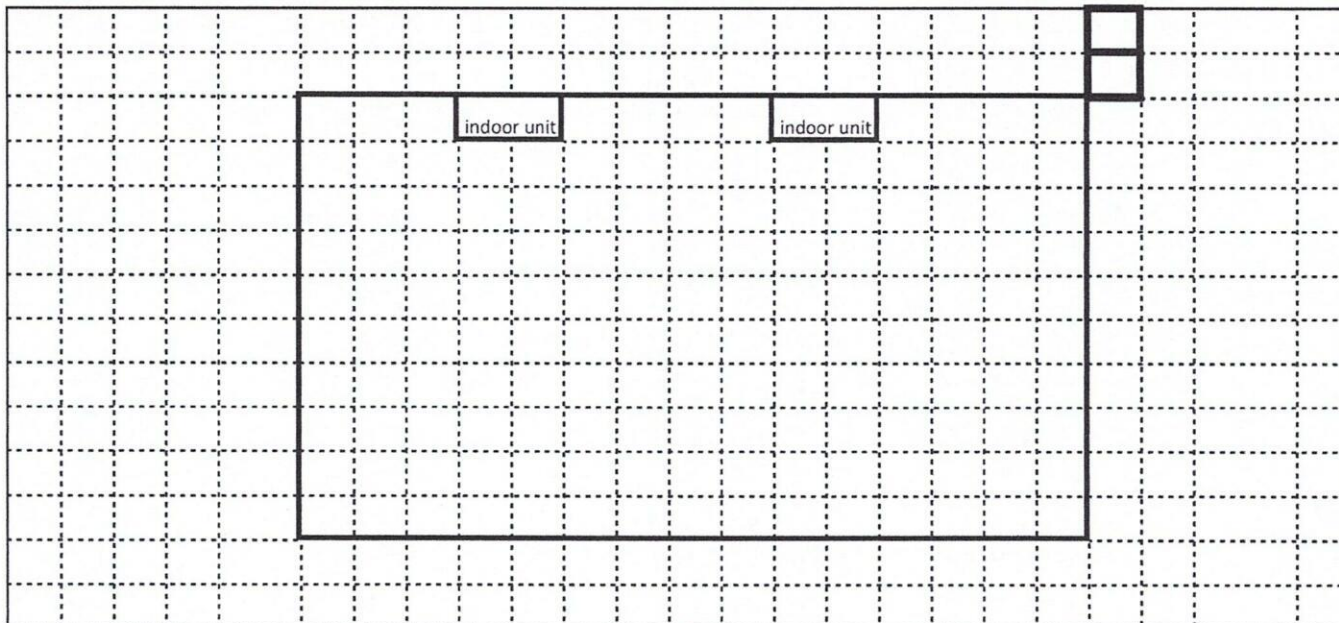
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11. Processing of mechanical plan, working permit are to be done by the customer.

12. Other concern; Hanging Plate indoor and Fabricated Bracket Provide by customer with existing unit 2.5HP

(Option 1) 2units of 2HP wall mounted

Plan Lay-out



Indoor Unit Location : _____
 Outdoor Unit Location : _____
 Pipe Length : 16ft
 Special Note : Hanging Plate indoor and Fabricated Bracket Provide by customer

Instruction : ○ Encircle required specifications (copper tube size, power supply, circuit breaker and ODU bracket)

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
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Leaktest Existing Copper Tube (∅ dia ____ x ____, estimated length ____ ft)			
Dismantling Fee (Existing Air-Conditioning unit capacity ____ HP)			
Chipping Works			
Others __less Standard bracket____			-500.00
Initial Charge			₱ 7,500.00
TOTAL ESTIMATE			₱ 10,700.00

Note:

- Final charges will be based on actual installation.
- Survey fee will be **deducted** in the installation fee.

Prepared by:

Resty Mutuc

Signature Over Printed Name

Customer Conforme:

Signature Over Printed Name