



September 15, 2025

3M DRAGON LOGISTICS CORPORATION
3M STA. MARIA, CAMANGYANAN RD. STA. MARIA, BULACAN
ATTN: MS. AIRA SISON
TEL#: 0966-2579741

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION - **OPTION 2**

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KLM-IC40-AA1M32 KOLIN FLOOR/CEILING AIRCONDITIONER 37,980 Kj/h (3.0TR) DC INVERTER R-32	117,995.00	89,676.20	PHP	89,676.20
TOTAL UNIT COST					PHP	/ 89,676.20
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	/ 20,500.00
OTHERS: DELIVERY CHARGE					PHP	/ 1,000.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	/ 111,176.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR FLOOR/CEILING: ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

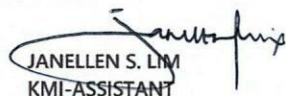
**** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).**

***** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,


JANELLEN S. LIM
KMI-ASSISTANT

Noted By:


MART NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:


MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-09-25-0691
REG-24%

Conforme:

SIGNATURE OVER PRINTED NAME



King's Aire Ref and Aircon Services

Customer Name : 3M Dragon Logistics Corporation Date : 09/09/2025
 Address : 3M Sta. Maria Camangyanan Rd, Santa Maria, Bulacan SJR No : _____
 Establishment Type: Residential ☐ Commercial ☐
 Area Surveyed : Storage Cabinet Room

Cooling Capacity Computation

Floor Area :	<u>32.4</u> sqm.	note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.		
Ceiling Height :	<u>4.2</u> mtr.			
Floor Area :	<u>32.4</u>	x	550 Btu/hr	<u>17,820.00</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :	<u>4.2</u>	x	20%	<u>3,564.00</u> Btu/h
Windows Direct Sunlight		<input type="checkbox"/>	20% Heat Load of Floor Area	<u>3,564.00</u> Btu/h
Glass Wall Direct Sunlight		<input type="checkbox"/>	50% Heat Load of Floor Area	<u>3,564.00</u> Btu/h
Total Cooling Capacity				<u> </u> Btu/h
Add : Additional Heal Load				
No. of Person	<u>6</u>	x	300 Btu/hr	<u>1,800.00</u> Btu/h
No. of Ordinary Light (<40w)		x	200 Btu/hr	<u> </u> Btu/h
No. of Special Light (<40w)	<u>2</u>	x	400 Btu/hr	<u>800.00</u> Btu/h
No. of Refrigerator (<6 cu.ft.)		x	400 Btu/hr	<u> </u> Btu/h
No. of Refrigerator (<6 cu.ft.)		x	800 Btu/hr	<u> </u> Btu/h
No. of Television		x	400 Btu/hr	<u> </u> Btu/h
No. of Cooking Range		x	1500 Btu/hr	<u> </u> Btu/h
No. of Laptop Computer		x	250 Btu/hr	<u> </u> Btu/h
No. of Desktop Computer		x	500 Btu/hr	<u> </u> Btu/h
No. of Printer		x	500 Btu/hr	<u> </u> Btu/h
No. of Photocopier		x	1000 Btu/hr	<u> </u> Btu/h
Others CONTROL PANEL COMPUTER	<u>6</u>	x	4000 Btu/hr	<u>24,000.00</u> Btu/h
Total Cooling Capacity				<u>55,112.00</u> Btu/h
Computed Cooling Capacity				<u> </u> HP

Recommended Product Model KLM-IC40-AA1M32 Recommended Capacity / Type 4HP

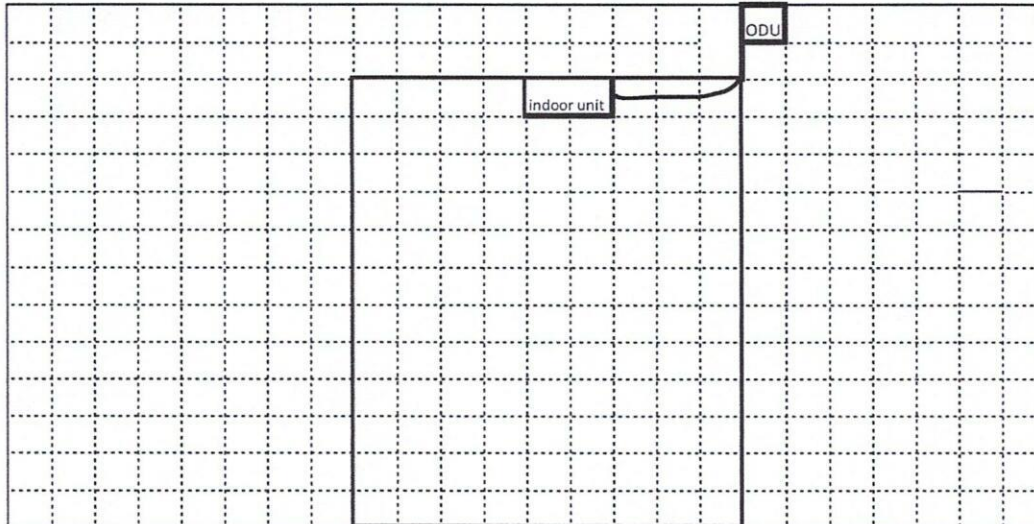
Note : Compressor warranty will be reduced to _____ yr. If air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Agreement

- | | | |
|--------------------------------------|--|--|
| 1. Copper tube lay-out | <input checked="" type="checkbox"/> Expose | <input type="checkbox"/> Embedded |
| 2. Chipping | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included |
| 3. Fabricated bracket | <input checked="" type="checkbox"/> Yes | <input type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> c/o Customer |
| 6. Leak Test of existing Copper tube | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 7. Duct works | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |

8. Location of indoor and outdoor units were agreed by the customer and surveyor.
 9. Plastering, Carpentry and restoration works are to be done by the customer.
 10. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
 11. Processing of mechanical plan, working permit are to be done by the customer.
 12. Other concern; Hanging Plate indoor and Fabricated Bracket Provide by customer with existing unit 2.5HP
(Option 2.) Ceiling Suspended

Plan Lay-out



Indoor Unit Location : _____
 Outdoor Unit Location : _____
 Pipe Length : 26ft
 Special Note : Hanging Plate indoor and Fabricated Bracket Provide by customer

Instruction : ☐ Encircle required specifications (copper tube size, power supply, circuit breaker and ODU bracket)

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Insu. Copper Tube (Excess of 10ft.) 3/8" x 1/4" 1/2" x 1/4" 5/8" x 1/4" <u>3/8" x 3/8"</u> <u>7/8" x 3/8"</u>	16	₱ 500.00	₱ 8,000.00
Communication Wire - Royal Cord (Excess 10ft.) 2.0sqmm x 4c			
Power Supply - Royal Cord (Breaker to ODU) 3.5sqmm x 3c 5.5sqmm x 3c 8.0sqmm x 3c			
Circuit Breaker 20Amps/1Ph 30Amps/1Ph 40Amps/Ph <u>60Amps/1Ph</u> 40Amps/3Ph 100Amps/3Ph	1	1,000.00	1,000.00
Bracket (ODU) Kolin Wall Kolin Floor Fab. Floor Fab. Wall Fab. Wall w/ ledge			
Angel Bracket (WAC)			
PVC Pipe (Drain) 3/4" x 10' 1' x 10'			
Leaktest Existing Copper Tube (Ø dia ____ x ____, estimated length ____ ft)			
Dismantling Fee (Existing Air-Conditioning unit capacity ____ HP)			
Chipping Works			
Others <u>less Standard bracket</u>			-500.00
Initial Charge			₱ 12,000.00
TOTAL ESTIMATE			₱ 20,500.00

Note:

1. Final charges will be based on actual installation.
2. Survey fee will be **deducted** in the installation fee.

Prepared by:

Besty Mutuc

Signature Over Printed Name

Customer Conforme:

Signature Over Printed Name