



September 16, 2025

MR. JARIC CHUA
UNIT C BLDG. B, MANDALA PARK SHAW BLVD., BRGY. ADDITION HILLS, MANDALUYONG CITY
TEL#: 0917-883855
Email: jaric@playhardfitness.ph

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION - **OPTION 2**

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KLM-IS60-AA1M32 KOLIN CEILING CASSETTE AIRCONDITIONER 55,503 Kj/h (5.0TR) DC INVERTER R-32 SINGLE PHASE	154,995.00	117,796.20	PHP	117,796.20
1	UNIT/S	MODEL: KLM-IS40-AA1M32 KOLIN CEILING CASSETTE AIRCONDITIONER 37,980 Kj/h (3.0TR) DC INVERTER R-32 SINGLE PHASE	119,995.00	91,196.20	PHP	91,196.20
TOTAL UNIT COST					PHP	208,992.40
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	60,975.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	270,567.40

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR CEILING CASSETTE (Inverter): ONE (1) YEAR FREE PARTS AND LABOR, FIVE (5) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

**** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).**

***** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,


JANELLEN S. LIM
KMI-ASSISTANT

Noted By:


MARTIN NATHANIEL R. FLORES
KMI-SUPERVISOR

Approved By:


MS. EDITHA M. FLORES
AYP - FINANCE

KMI-QUOTE-09-25-0696
JCY-24%

Conforme:


SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792

 www.kolinphil.com.ph / kolinphilippines



SEPTEMBER 12, 2025

JARIC CHUA

Unit C Bldg B. Mandala Park Shaw Blvd, Brgy Addition Hills Mandaluyong City

0917-8838055

jaric@playhardfitness.ph

MODEL	Qty
KLM-IS60-AA1M32	1
KLM-IS40-AA1M32	1

OPTION 2

DISPLAY AREA	Area	100 sqm
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ACU 1 4.0 HP Ceiling Cassette Inverter *KLM-IS40-AA1M32*

Estimated Pipe Length = 20 ft
 Estimated Royal Cord Length = 27 ft

Initial Charge ₱ 12,000.00

Includes:

Labor

10ft Copper Tube

10ft Royal Cord

Outdoor Bracket (Wall)

Consumables

Installation Materials	Description	Qty	Price per qty	Subtotal
Copper Tube	Ø 3/8" x Ø 5/8"	10 ft	₱ 400.00/ft	₱ 4,000.00
Royal Cord (comm. wire)	2.mm2 x 4C	17 ft	₱ 100.00/ft	₱ 1,700.00
Royal Cord (ACCU-Breaker)	5.5mm x 3c	5 ft	₱ 70.00/ft	₱ 350.00
Circuit Breaker waterproof	40A / 1Ph	1 pc/s	₱ 1,000.00/pc	₱ 1,000.00
Full thread	3/8" x 10'	6 pc/s	₱ 150.00/pc	₱ 900.00
Metal Clamp	3"	10 pc/s	₱ 120.00/pc	₱ 1,200.00
Indoor bracket	Fab. floor/ceiling	1 pc/s	₱ 1,500.00/pc	₱ 1,500.00
Outdoor bracket	Modified	1 pc/s	₱ 1,500.00/pc	₱ 1,500.00
PVC blue	1" x 10'	2 pc/s	₱ 200.00/pc	₱ 400.00
Drain Hose	White -1/2"	7 ft	₱ 25.00/ft	₱ 175.00
				₱ 12,725.00

Estimated Charges	₱ 24,725.00
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ACU 2 4.0 HP Ceiling Cassette Inverter *KLM-IS60-AA1M32*

Estimated Pipe Length = 37 ft
 Estimated Royal Cord Length = 42 ft

Initial Charge ₱ 15,000.00

Includes:

Labor

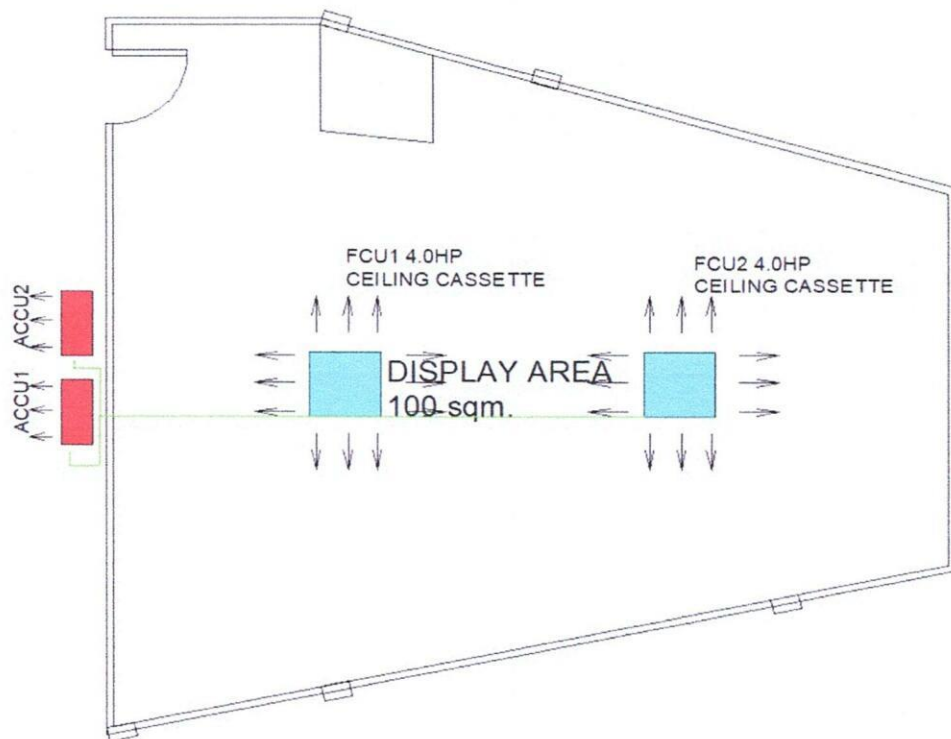
10ft Copper Tube

10ft Royal Cord

Consumables

Installation Materials	Description	Qty	Price per qty	Subtotal
Copper Tube	Ø 3/8" x Ø 5/8"	27 ft	₱ 400.00/ft	₱ 10,800.00
Royal Cord (comm. wire)	2.mm2 x 4C	32 ft	₱ 100.00/ft	₱ 3,200.00
Royal Cord (ACCU-Breaker)	5.5mm x 3c	5 ft	₱ 70.00/ft	₱ 350.00
Circuit Breaker waterproof	40A / 1Ph	1 pc/s	₱ 1,000.00/pc	₱ 1,000.00
Full thread	3/8" x 10'	6 pc/s	₱ 150.00/pc	₱ 900.00
Metal Clamp	3"	10 pc/s	₱ 120.00/pc	₱ 1,200.00
Indoor bracket	Fab. floor/ceiling	1 pc/s	₱ 1,500.00/pc	₱ 1,500.00
Outdoor bracket	Modified	1 pc/s	₱ 1,500.00/pc	₱ 1,500.00
PVC blue	1" x 10'	4 pc/s	₱ 200.00/pc	₱ 800.00
				₱ 21,250.00

Estimated Charges	₱ 36,250.00
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Total Estimated Charges

P 60,975.00

Validity: This quotation is valid for a period of fifteen (15) days from the date thereof, subject to our confirmation thereafter.

Installation notes:

- 1 Location of indoor and outdoor units were agreed by the customer and Kolin's surveyor.
- 2 AC drain line will be tapped to the nearest drain provision provided by the customer's contractor.
- 3 Need for marking and site visit before installation.
- 4 Coppertube expose inside the area.
- 5 With existing of 2.0hp wallmounted.
- 6 Working days: Monday to Saturday, 8am- 5pm with parking. Need working permit.
- 7 Mechanical Plans, Permits, Electrical permits not included.
- 8 Deflectors, masonry, carpentry, chipping & plastering (finishing & restoration) are not included in the installation.
- 9 Air conditioning drain line and Electrical power supply (feeder line) **220v/ 60hz/ 1ph**, should be provided by customer's contractor.
- 10 **Final charges will be based on actual installation.**

Prepared by:

Jeffrey Dadios
Field Surveyor

Customer Conformance:

Signature Over Printed Name

Reviewed by:

Engr. Kenneth Zamora
Service Supervisor Shop and
Field Operation