

STANDARD INSURANCE CO., INC. (NAIC, CAVITE) ATTN: MR. BENJIE STO. TOMAS Email: bstotomas@standard-insurance.com

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT

* OPTION 1 *

| QTY | U/M | MODEL / DESCRIPTION | SRP | DISCOUNTED PRICE | | AMOUNT |
|-----------------|--------|---|-----------|------------------|-----|------------|
| 6 | UNIT/S | MODEL: KA-150MCARINV32 KOLIN WINDOW TYPE CREO SERIES AIRCONDITIONER 12,800 Kj/h (1.5HP) FULL DC INVERTER R-32 WITH REMOTE (WxDxH) 17.7"x26.6"x13.8" | 27,995.00 | 20,276.20 | РНР | 121,657.20 |
| FOTAL UNIT COST | | | | | PHP | 121,657.20 |

* OPTION 2 *

| | | "OPTION 2 " | | | | |
|-------|------------------|--|------------|------------|-----|------------|
| QTY | U/M | MODEL / DESCRIPTION | SRP | DISCOUNTED | | AMOUNT |
| 6 | UNIT/S | MODEL: KAG-145WCINV KOLIN WINDOW TYPE QUAD SERIES AIRCONDITIONER 13,210 Kj/h (1.5HP) FULL DC INVERTER W/ WIFI R-32 (WxDxH) 22"x28"x15" | 32,995.00 | 23,776.20 | РНР | 142,657.20 |
| TOTAL | UNIT COST | PHP | 142,657.20 | | | |

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

INSTALLATION:

* Installation Charge for Window Type AC: Php 1,200.00 per Unit.

WARRANTY:

FOR WINDOW TYPE: ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB, TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LYM KMI-ASSISTANT

Noted By:

MART NATHA KMI-SUPERVISOR

KMI-QUOTE-09-25-0655

REG-24%/1K/1.3K

Approved By

MS. EDITHA M. FLORES AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.

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