



September 23, 2025

GLITTRA TRADING
135 CONGRESSIONAL AVE., BRGY. PROJECT 8, QUEZON CITY
ATTN: MS. GEN CHENG
TEL#: 0917-8811222

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

* OPTION 4 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
2	UNIT/S	MODEL: KSG-IWF-25WFF-8K1M32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 25,560 Kj/h (2.5HP) FULL DC INVERTER W/ WIFI R-32	68,995.00	45,436.20	PHP	90,872.40
TOTAL UNIT COST					PHP	90,872.40
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	25,725.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	117,197.40

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: *** Need to sign waiver agreement due to under capacity of unit choice.

PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

*** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).*

**** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.*

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,


JANELLEN S. LIM
KMI-ASSISTANT

Noted by:


MART NATHANIEL B. FLORES
KMI-SUPERVISOR

Approved By:


MS. EDITHA M. FLORES
AVP - FINANCE

KMI-QUOTE-09-25-0711
ECY-24%/7K

Conforme:

SIGNATURE OVER PRINTED NAME

Kolin Marketing, Inc.
1854 Sta. Rita St., Guadalupe Nuevo, Makati City
Tel.: (632) 8852-6473
Fax: (632) 8852-2170 / (632) 8852-4792
 www.kolinphil.com.ph / kolinphilippines



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 GLITTRA TRADING
 135 Congressional Ave. Brgy Project 8, Quezon City
 0917-8811222

MODEL	Qty
KSG-IWF-25Wfy8K1M32	2

OPTION 4 -CUSTOMER CHOICE

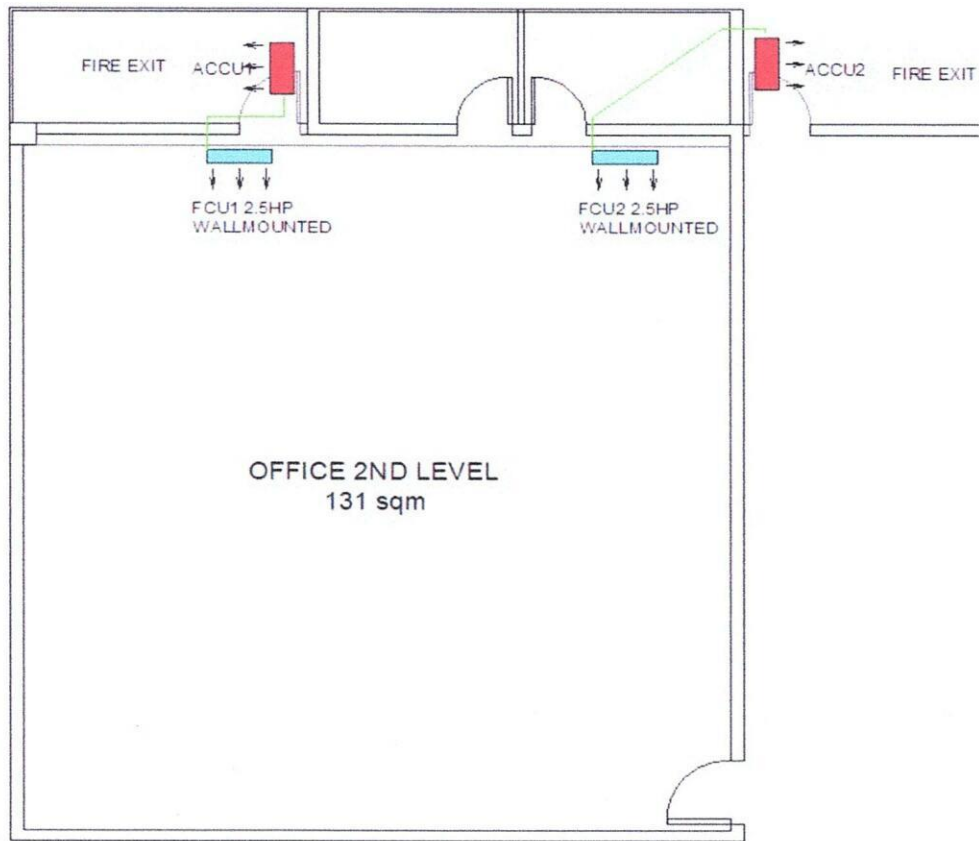
LEVEL2 OFFICE	Area	131 sqm
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ACU 1	2.5 HP Wall Mounted Inverter	KSG-IWF-25Wfy8K1M32			
	Estimated Pipe Length =	10 ft			
	Estimated Royal Cord Length =	15 ft			
	Initial Charge				₱ 8,500.00
	Includes:				
	Labor				
	10ft Copper Tube				
	10ft Royal Cord				
	Outdoor Bracket (Wall)				
	Consumables				
	Installation Materials	Description	Qty	Price per qty	Subtotal
	Royal Cord (comm. wire)	2.mm2 x 4C	5 ft	₱ 100.00/ft	₱ 500.00
	Royal Cord (ACCU-Breaker)	3.5mm x 3c	7 ft	₱ 60.00/ft	₱ 420.00
	Circuit Breaker waterproof	30A/ 1Ph	1 pc/s	₱ 1,000.00/pc	₱ 1,000.00
	PVC blue	3/4" x 10'	2 pc/s	₱ 150.00/pc	₱ 300.00
	Drain Hose	White -1/2"	7 ft	₱ 25.00/ft	₱ 175.00
					₱ 2,395.00

Estimated Charges	₱ 10,895.00
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ACU 2	2.5 HP Wall Mounted Inverter	KSG-IWF-25Wfy8K1M32			
	Estimated Pipe Length =	17 ft			
	Estimated Royal Cord Length =	22 ft			
	Initial Charge				₱ 8,500.00
	Includes:				
	Labor				
	10ft Copper Tube				
	10ft Royal Cord				
	Outdoor Bracket (Wall)				
	Consumables				
	Installation Materials	Description	Qty	Price per qty	Subtotal
	Copper Tube	Ø 1/4" x Ø 5/8"	7 ft	₱ 350.00/ft	₱ 2,450.00
	Royal Cord (comm. wire)	2.mm2 x 4C	12 ft	₱ 100.00/ft	₱ 1,200.00
	Royal Cord (ACCU-Breaker)	3.5mm x 3c	5 ft	₱ 60.00/ft	₱ 300.00
	Circuit Breaker waterproof	30A/ 1PH	1 pc/s	₱ 1,000.00/pc	₱ 1,000.00
	Rubber Insulation	2 1/8" x 3/4" x 6'	2 pc/s	₱ 350.00/pc	₱ 700.00
	Rubber Insulation	1 1/8" x 3/4" x 6'	1 pc/s	₱ 230.00/pc	₱ 230.00
	PVC blue	3/4" x 10'	3 pc/s	₱ 150.00/pc	₱ 450.00
					₱ 6,330.00

Estimated Charges	₱ 14,830.00
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Total Estimated Charges

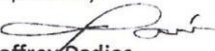
₱ 25,725.00

Validity: This quotation is valid for a period of fifteen (15) days from the date thereof, subject to our confirmation thereafter.

Installation notes:

- 1 Location of indoor and outdoor units were agreed by the customer and Kolin's surveyor.
- 2 AC drain line will be tapped to the nearest drain provision provided by the customer's contractor.
- 3 Need for marking and site visit before installation.
- 4 Coppertube expose inside the area.
- 5 Need waiver due to undercapacity.
- 6 Working days: Monday to Saturday, 8am- 5pm with parking. Need working permit.
- 7 Mechanical Plans, Permits, Electrical permits not included.
- 8 Deflectors, masonry, carpentry, chipping & plastering (finishing & restoration) are not included in the installation.
- 9 Air conditioning drain line and Electrical power supply (feeder line) **220v/ 60hz/ 1ph** , should be provided by customer's contractor.
- 10 **Final charges will be based on actual installation.**

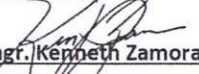
Prepared by:


Jeffrey Dadios
 Field Surveyor

Customer Conformer:

 Signature Over Printed Name

Reviewed by:


Engr. Kenneth Zamora
 Service Supervisor Shop and
 Field Operation

September 22, 2025
Glitra Trading
135 Congressional Ave. Brgy Project 8, Quezon City
0917-8811222

Please be informed that the air-conditioner you intend to purchase is under capacity as compared to the following unit that we proposed:

Location	Area	Kolin's Recommendation	Customer's Choice	Remarks
OFFICE LEVEL 2	131 sqm	KL-IF60-G60H1M32 KSG- IWF-30WFY-8K1M32	KSG-IWF-25WFY8K1M32 2 UNITS	Calculated 8.8hp under by 3.8hp

Since the unit of your choice is under capacity, it is probable that you may experience the following;

1. Capacity of the unit to cool the area will take longer or it will not cool the area at all that may lead to your dissatisfaction with the cooling performance of our unit.
2. Power consumption will be higher due to frequent running of compressor for not reaching the desired temperature within the normal parameter.
3. Useful life of compressor will be shortened due to excessive running beyond the normal run cycle.

Considering the above conditions, we regret to inform you that we cannot guarantee the efficient performance of unit. **Also, One (1) year warranty for parts (compressor-VOID).**

For your guidance and information

Prepared by:

Jeoffrey T. Dadios
Surveyor

Approved by:

Mr. Alvin de Rivera
Service Manager

9/23/2025

Noted by:

Engr. Kenneth Zamora
Service Supervisor - Field
and Shop Operation

Customer Conforme:

Signature Over Printed Name