

MR. ALBERTO FRANCISCO
DEATRO 1 ST. BGRY. LAWA, OBANDO, BULACAN
TEL#: 0929-2339935

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

* OPTION 1 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSG-IWF-10WFF-8KIM32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 11,484 Kj/h (1.0HP) FULL DC INVERTER W/ WIFI R-32	42,595.00	25,372.20	PHP	25,372.20
1	UNIT/S	MODEL: KSG-IWF-30WFF-8KIM32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 29,500 Kj/h (3.0HP) FULL DC INVERTER W/ WIFI R-32	76,595.00	51,212.20	PHP	51,212.20
TOTAL UNIT COST					PHP	76,584.40
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	21,040.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL UNIT COST					PHP	98,224.40

* OPTION 2 *

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW10-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 9,800 Kj/h (1.0HP) REGULAR INVERTER W/ WIFI R-32	29,995.00	18,796.20	PHP	18,796.20
1	UNIT/S	MODEL: KSG-IWF-30WFF-8KIM32 KOLIN WALL MOUNTED PRIMUS GOLD AIRCONDITIONER 29,500 Kj/h (3.0HP) FULL DC INVERTER W/ WIFI R-32	76,595.00	51,212.20	PHP	51,212.20
TOTAL UNIT COST					PHP	70,008.40
ESTIMATED COST OF INSTALLATION (please see attached)					PHP	21,040.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL UNIT COST					PHP	91,648.40

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

** Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).

*** You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at kmi_asst@kolinphil.com.ph

Very Truly Yours,

JANELLEN S. LIM
KMI-ASSISTANT

Noted by:

MARTIN RAMON R. FLORES
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-09-25-0715
ECY-24%/7K/4K

Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792

www.kolinphil.com.ph / kolinphilippines





Customer Name : ALBERTO FRANCISCO

Date : SEPTEMBER 18, 2025

Address : DETIRO 1 ST. BRUY LAWA, OBANDO BULACAN

SJR No : 09619

Establishment Type: Residential ☒ Commercial ☐

Area Surveyed : BEDROOM

Cooling Capacity Computation

Floor Area : 7.8 sqm.

Ceiling Height : 2.6 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>7.8</u>	x	550 Btu/hr	<u>4,290</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :	<u>ND</u>	x	20%	
Windows Direct Sunlight		<input type="checkbox"/>	20% Heat Load of Floor Area	
Glass Wall Direct Sunlight		<input type="checkbox"/>	50% Heat Load of Floor Area	
Total Cooling Capacity				<u>4,290</u> Btu/h

Add : Additional Heal Load

No. of Person	<u>2</u>	x	300 Btu/hr	<u>600</u> Btu/h
No. of Ordinary Light (<40w)	<u>1</u>	x	200 Btu/hr	
No. of Special Light (<40w)	<u>NO</u>	x	400 Btu/hr	
No. of Refrigerator (<6 cu.ft.)	<u>NO</u>	x	400 Btu/hr	
No. of Refrigerator (<6 cu.ft.)	<u>NO</u>	x	800 Btu/hr	
No. of Television		x	400 Btu/hr	
No. of Cooking Range	<u>NO</u>	x	1500 Btu/hr	
No. of Laptop Computer	<u>NO</u>	x	250 Btu/hr	
No. of Desktop Computer	<u>NO</u>	x	500 Btu/hr	
No. of Printer	<u>NO</u>	x	500 Btu/hr	
No. of Photocopier	<u>NO</u>	x	1000 Btu/hr	
Total Cooling Capacity				<u>600</u> Btu/h
Computed Cooling Capacity				<u>3,900</u> HP

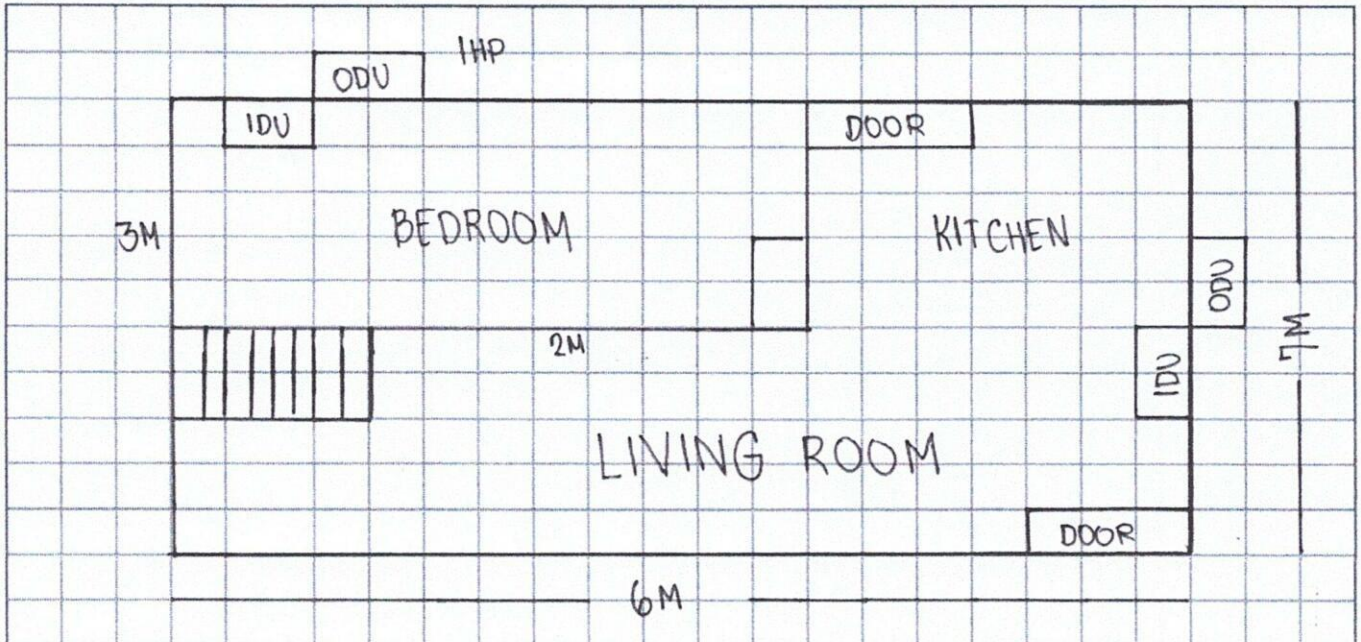
Recommended Product Model KSG-1WF-10WF4-BK1M32 Recommended Capacity / Type 1.0HP

Note : Compressor warranty will be reduced to ____yr. If air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Agreement

- | | | |
|--------------------------------------|--|--|
| 1. Copper tube lay-out | <input checked="" type="checkbox"/> Expose | <input type="checkbox"/> Embedded |
| 2. Chipping | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> Not Included |
| 3. Fabricated bracket | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 4. Service Ledge | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included | <input checked="" type="checkbox"/> c/o Customer |
| 6. Leak Test of existing Copper tube | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| 7. Duct works | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
8. Location of indoor and outdoor units were agreed by the customer and surveyor.
9. Plastering, Carpentry and restoration works are to be done by the customer.
10. Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
11. Processing of mechanical plan, working permit are to be done by the customer.
12. Other concern; _____

Plan Lay-out



Indoor Unit Location : BEDROOM
 Outdoor Unit Location : @ THE BACK
 Pipe Length : 10 ft ONLY
 Special Note : _____

Instruction: ○ Encircle required specifications (copper tube size, power supply, circuit breaker and ODU bracket)

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Insu. Copper Tube (Excess of 10ft.) <u>3/8" x 1/4"</u> 1/2" x 1/4" 5/8" x 1/4" 5/8" x 3/8" 7/8" x 3/8"	0 ft	P 300 ft	P 0.0
Communication Wire - Royal Cord (Excess 10ft.) 2.0sqmm x 4c	7 ft	100 ft	700.00
Power Supply - Royal Cord (Breaker to ODU) - <u>Plug Type</u> 3.5sqmm x 3c 5.5sqmm x 3c 8.0sqmm x 3c	17 ft	60 ft	1,020.00
Circuit Breaker <u>20Amps/1Ph</u> 30Amps/1Ph 40Amps/Ph 60Amps/1Ph 40Amps/3Ph 100Amps/3Ph	1		
Bracket (ODU) <u>Plug type</u> Kolin Wall Kolin Floor Fab. Floor Fab. Wall Fab. Wall w/ ledge	1		
Angel Bracket (WAC)			
PVC Pipe (Drain) <u>3/4" x 10'</u> 1' x 10'	1	350 pc	350.00
Leaktest Existing Copper Tube (Ø dia ____ x ____, estimated length ____ ft)			
Dismantling Fee (Existing Air-Conditioning unit capacity ____ HP)			
Chipping Works			
Others - <u>Mobilization</u>	1		1500.00
Initial Charge			P 7,500.00
TOTAL ESTIMATE			P 11,070.00

Note:

1. Final charges will be based on actual installation.
2. Survey fee will be **deducted** in the installation fee.

Prepared by:

Customer Conforms:

Signature Over Printed Name

Signature Over Printed Name



Customer Name : Alberto Francisco

Date : 09/18/2025

Address : Deatro 1 St. Brgy Lawa Obando Bulacan.

SJR No : 09619

Establishment Type: Residential ☒ Commercial ☐

Area Surveyed : Living Room

Cooling Capacity Computation

Floor Area : 38.5 sqm.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Ceiling Height : 2.6 mtr.

Floor Area :	<u>38.5</u>	x	550 Btu/hr	<u>21,175</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :	<u>NO</u>	x	20%	Btu/h
Windows Direct Sunlight	<u>NO</u>	<input type="checkbox"/>	20% Heat Load of Floor Area	Btu/h
Glass Wall Direct Sunlight		<input type="checkbox"/>	50% Heat Load of Floor Area	Btu/h
Total Cooling Capacity				<u>21,175</u> Btu/h

Add : Additional Heal Load

No. of Person	<u>4</u>	x	300 Btu/hr	<u>1,200</u> Btu/h
No. of Ordinary Light (<40w)	<u>2</u>	x	200 Btu/hr	<u>400</u> Btu/h
No. of Special Light (<40w)	<u>1</u>	x	400 Btu/hr	<u>400</u> Btu/h
No. of Refrigerator (<6 cu.ft.)	<u>1</u>	x	400 Btu/hr	<u>400</u> Btu/h
No. of Refrigerator (<6 cu.ft.)		x	800 Btu/hr	Btu/h
No. of Television		x	400 Btu/hr	Btu/h
No. of Cooking Range	<u>1</u>	x	1500 Btu/hr	<u>1,500</u> Btu/h
No. of Laptop Computer	<u>N/A</u>	x	250 Btu/hr	Btu/h
No. of Desktop Computer	<u>NONE</u>	x	500 Btu/hr	Btu/h
No. of Printer	<u>NONE</u>	x	500 Btu/hr	Btu/h
No. of Photocopier	<u>NONE</u>	x	1000 Btu/hr	Btu/h
Total Cooling Capacity				<u>3,900</u> Btu/h
Computed Cooling Capacity				HP

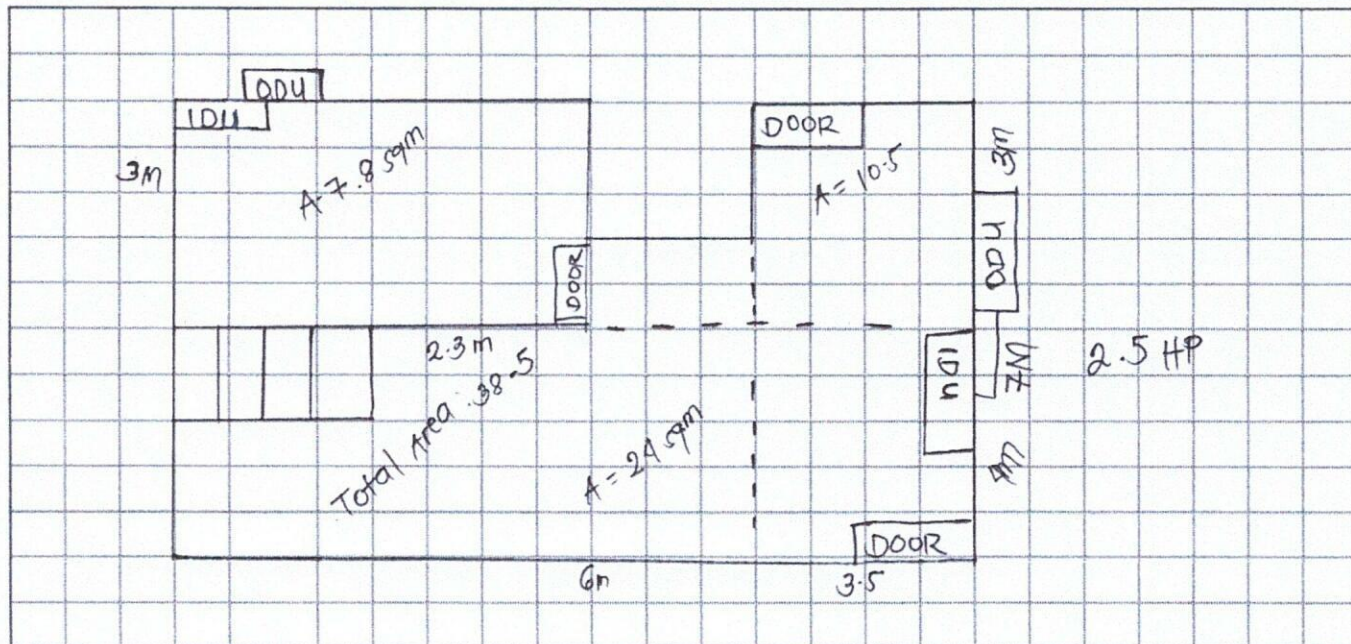
Recommended Product Model KSG-1WF-30WFY-8K1M32 Recommended Capacity / Type 3.0HP

Note : Compressor warranty will be reduced to _____yr. If air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

Scope of Agreement

- Copper tube lay-out ☒ Expose ☐ Embedded
- Chipping ☐ Included ☒ Not Included
- Fabricated bracket ☐ Yes ☐ No
- Service Ledge ☐ Yes ☒ No
- Dismantling of existing Aircon ☐ Included ☐ c/o Customer
- Leak Test of existing Copper tube ☐ Yes ☐ No
- Duct works ☐ Yes ☐ No
- Location of indoor and outdoor units were agreed by the customer and surveyor.
- Plastering, Carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit are to be done by the customer.
- Other concern; _____

Plan Lay-out



Indoor Unit Location : Living Room
 Outdoor Unit Location : PARKING AREA
 Pipe Length : 10 FT
 Special Note : _____

Instruction: ☐ Encircle required specifications (copper tube size, power supply, circuit breaker and ODU bracket)

Installation Cost Estimate

Material Description	Qty.	Unit Cost	Total Cost
Insu. Copper Tube (Excess of 10ft.) <u>3/8" x 1/4" 1/2" x 1/4" 5/8" x 1/4" 5/8" x 3/8" 7/8" x 3/8"</u>	0	P 350.00	P 0
Communication Wire - Royal Cord (Excess 10ft.) 2.0sqmm x 4c	7ft	100.00	700.00
Power Supply - Royal Cord (Breaker to ODU) 3.5sqmm x 3c 5.5sqmm x 3c 8.0sqmm x 3c	7ft	60.00	420.00
Circuit Breaker 20Amps/1Ph <u>30Amps/1Ph</u> 40Amps/Ph 60Amps/1Ph 40Amps/3Ph 100Amps/3Ph	c/o	Customer	
Bracket (ODU) Kolin Wall Kolin Floor Fab. Floor Fab. Wall Fab. Wall w/ ledge	1		
Angel Bracket (WAC)			
PVC Pipe (Drain) 3/4" x 10' 1' x 10'	1	350.00	350.00
Leaktest Existing Copper Tube (Ø dia ____ x ____, estimated length ____ ft)			
Dismantling Fee (Existing Air-Conditioning unit capacity ____ HP)			
Chipping Works			
Others _____			
Initial Charge	1		P 8,500.00
TOTAL ESTIMATE			P 9,970.00

Note:

- Final charges will be based on actual installation.
- Survey fee will be **deducted** in the installation fee.

Prepared by:

Customer Conforms:

Signature Over Printed Name

Signature Over Printed Name