



September 4, 2025

MS. MICHELLE GANKEE

STERLING PAPER ENTERPRISE, 111 LAPU-LAPU ST. BRGY. 79, CALOOCAN CITY (LM: BESIDE HALFCOURT, GREYS GATE)

ATTN: MS. JENELYN GINAYHINAY

TEL#: 0965-5116983

Dear Ma'am/Sir,

Kolin Marketing Inc., is extremely honored for your endorsement of Kolin brand and we are please to offer you with a special price/s for the following items.

A. EQUIPMENT & INSTALLATION

QTY	U/M	MODEL / DESCRIPTION	SRP	DISCOUNTED PRICE		AMOUNT
1	UNIT/S	MODEL: KSM-IW20-WCT10M1M32 KOLIN WALL MOUNTED CERTUS SERIES AIRCONDITIONER 18,990 Kj/h (2.0HP) REGULAR INVERTER W/ WIFI R-32	41,995.00	27,916.20	PHP	27,916.20
TOTAL UNIT COST					PHP	27,916.20
ESTIMATED COST OF INSTALLATION (please see attached) w/ dismantling of old unit					PHP	27,485.00
OTHERS: DELIVERY CHARGE					PHP	600.00
TOTAL ESTIMATED COST OF THE PROJECT					PHP	56,001.20

TERMS OF PAYMENT:

FULL PAYMENT OF UNIT AND DELIVERY CHARGE. IF CHECK, SUBJECT FOR 3 DAYS CLEARING.

WARRANTY:

FOR SPLIT TYPE : ONE (1) YEAR FREE PARTS AND LABOR, THREE YEARS (3) MAIN PCB , TEN (10) YEARS WARRANTY ON COMPRESSOR.

NOTES: PRICES ARE SUBJECT TO CHANGE WITHOUT PRIOR NOTICE.

PRICES IS VAT INCLUSIVE.

**\*\* Cost of Installation is Package with the Unit(s), this cost cannot avail separately (cost will be based on actual works).**

**\*\*\* You may settle first payment for unit/s & delivery. Installation payment can be settled directly to installer after actual works.**

We thank you for giving opportunity to offer our product and services, hoping we receive your purchase order.

If you need assistance, don't hesitate to call the under signed at 0917-807-8607 or email at [kmi\\_asst@kolinphil.com.ph](mailto:kmi_asst@kolinphil.com.ph)

Very Truly Yours,

JANELLEN S. LIM  
KMI-ASSISTANT

Noted by:

MART NATHANIEL R. FLORES  
KMI-SUPERVISOR

Approved By:

MS. EDITHA M. FLORES  
AVP - FINANCE

Conforme:

SIGNATURE OVER PRINTED NAME

KMI-QUOTE-09-25-0657  
ECY-24%/4K

Kolin Marketing, Inc.

1854 Sta. Rita St., Guadalupe Nuevo, Makati City

Tel.: (632) 8852-6473

Fax: (632) 8852-2170 / (632) 8852-4792

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**KOLIN Philippines International Inc.**  
**Survey Form**

Nº 003687

Customer Name : STANLEY EXPERT CENTER PHASE 4 CALAPA Date : 7-3-25  
 Address : 10 LAYUNAN ST. BULGOG CALAPA, CAGAYAN SJR No. : 21141

Establishment Type : Residential ☐ Area Surveyed : \_\_\_\_\_  
 Commercial ☒ Area Surveyed : PAMPAY

Recommended Product Model : KCC-1WF 2UNIT - 2K1M31

**Cooling Capacity Computation**

Floor Area : 12 sqm.  
 Ceiling Height : 3.8 mtr.

note: add 20% per meter in excess of 3 meters in the initial cooling capacity computed.

Floor Area :	<u>12</u>	x	550 Btu/h	<u>6600</u> Btu/h
Ceiling Height (excess of 3 mtrs.) :	<u>3.8</u>	x	20%	<u>2640</u> Btu/h
Window Direct Sunlight		x	20% - 50%	_____ Btu/h
Total Cooling Capacity				<u>9240</u> Btu/h

**Add : Additional Heat Load**

No. of Person	<u>3</u>	x	300 Btu/h	<u>900</u> Btu/h
No. of Ordinary Light (<40w)	<u>2</u>	x	200 Btu/h	<u>400</u> Btu/h
No. of Special Light (>40w)		x	400 Btu/h	_____ Btu/h
No. of Refrigerator (< 6 cu.ft.)		x	400 Btu/h	_____ Btu/h
No. of Refrigerator (> 6 cu.ft.)	<u>2</u>	x	800 Btu/h	<u>1600</u> Btu/h
No. of Cooking Range	<u>1</u>	x	1500 Btu/h	<u>1500</u> Btu/h
No. of Laptop Computer		x	150 Btu/h	_____ Btu/h
No. of Desktop Computer		x	400 Btu/h	_____ Btu/h
No. of Printer		x	500 Btu/h	_____ Btu/h
No. of Photocopier		x	1000 Btu/h	_____ Btu/h
Total Cooling Capacity				<u>4400</u> Btu/h

**Recommended Cooling Capacity**

13640 Btu/h

Note : Compressor warranty will be reduced to \_\_\_\_ yr. if air-conditioner purchased is lower than the recommended cooling capacity or pipe lay-out is beyond the maximum allowable length.

**Scope of Work Agreement**

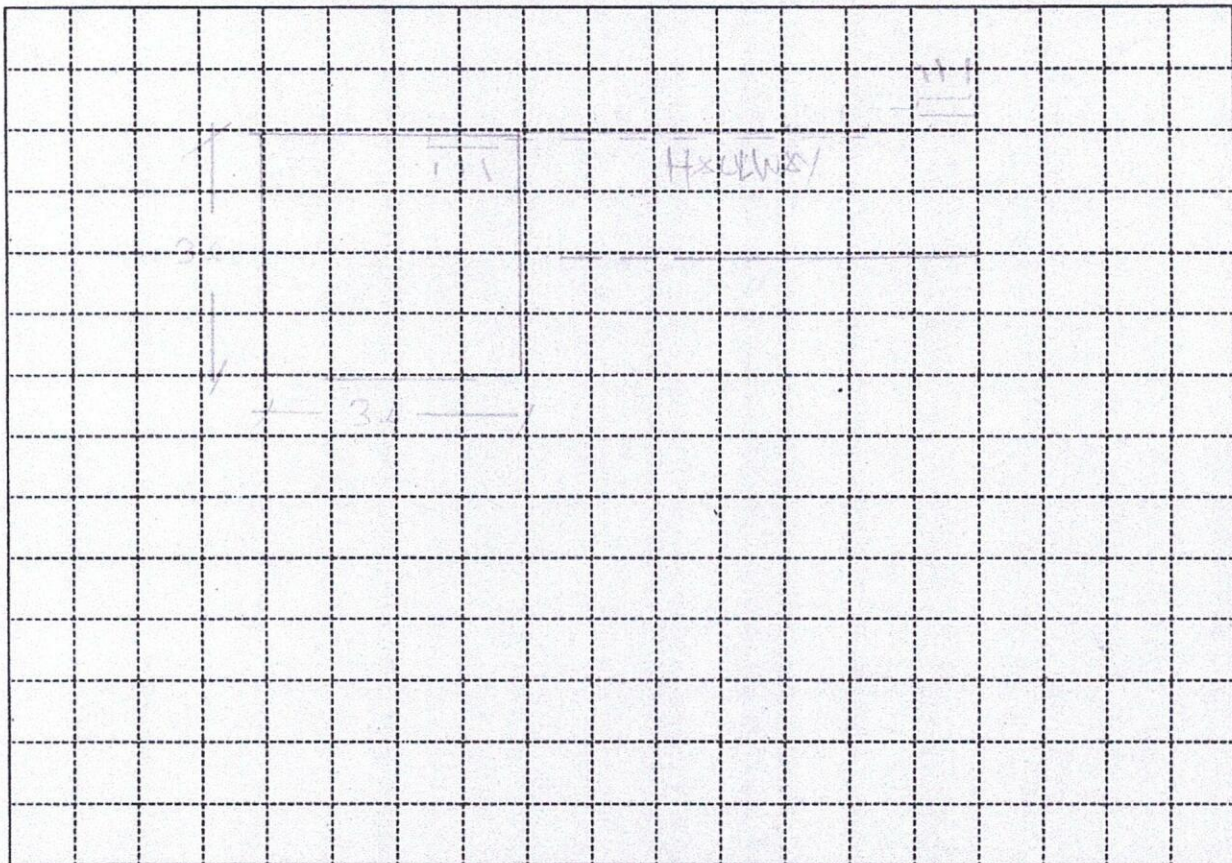
- |                                   |  |   |
|-----------------------------------|--|---|
| 1. Copper tube lay-out            | <input checked="" type="checkbox"/> Expose                 | <input type="checkbox"/> Embedded                         |
| 2. Chipping                       | <input type="checkbox"/> Included                          | <input checked="" type="checkbox"/> Not Included          |
| 3. Fabricated Bracket             | <input type="checkbox"/> Yes <input type="checkbox"/> Shop | <input type="checkbox"/> Site <input type="checkbox"/> No |
| 4. Service Ledge                  | <input type="checkbox"/> Yes                               | <input checked="" type="checkbox"/> No                    |
| 5. Dismantling of existing Aircon | <input type="checkbox"/> Included                          | <input type="checkbox"/> Not Included                     |
| 6. Ducting                        | <input type="checkbox"/> Yes                               | <input checked="" type="checkbox"/> No                    |

**Dimension :** \_\_\_\_\_

- Plastering, carpentry and restoration works are to be done by the customer.
- Wiring of electrical supply from main panel to air-conditioning unit are to be done by the customer.
- Processing of mechanical plan, working permit, electrical permit are to be done by the customer.
- Other concern; DISMANTLE & REMOVE NEW UNIT & PUMP

AND COMPENSATE THE TRUCKING OUTSIDE  
DISCRET, VS DISAPPEAR FOR MAXIMUM  
LIFE.





Indoor Unit Location : ALCANTAR CORPUS UP. SAME LOCATION  
 Outdoor Unit Location : BACK OF HIGHWAY, SAME LOCATION  
 Pipe Length : 37 FT  
 Special Note : \_\_\_\_\_

Installation Cost Estimate			
Material Description	Qty.	Unit Cost	Total Cost
Copper Tube (excess of 10 ft.) 2330, 2430, 2520, 3520, 4620	2 FT	250	500
Wire (Royal Cord-signal wire) (excess of 10ft.) 2.0mmx4C	34 FT	100	3400
Wire (Royal Cord - Breaker to ODU) 3.5mm / 5.5mm x 3C	1 FT	60	60
Circuit Breaker 20A, 30A, 40A/1ph, 40A/3ph	1	1000	1000
Bracket (ODU) (Imptd. / Fabricated) : (Floor / Wall)			
Bracket (WAC) Angle Type			
PVC Pipe (drain) 1/2", 3/4"	12 FT	150	1800
PVC Pipe (electrical) 3/4", 1"			
Drain Pump	1	2840	2840
Drain Pump Hose	40 FT	15	600
Chipping Works <u>DRILL HOLE WALL</u> mtr.	7 FT	25	175
Dismantling Fee (existing air-conditioner) <u>30 FT</u>	1		2000
Initial Charge <u>LESS OUTDOOR BRACKET</u>			600
TOTAL ESTIMATE		P	27,485

## Note :

1. Initial Charge includes labor, 10ft. Copper tube, 10ft. Royal cord, Circuit breaker, Outdoor Bracket (SAC), Indoor Bracket (PAC) and Consumable materials.
2. Survey fee will be **deducted** in the installation fee.

Prepared by:

JEFFREY D. M. O. S.  
 Signature Over Printed Name

Customer Conforme:

JEFFREY D. M. O. S.  
 Signature Over Printed Name