



November 24, 2023

Ms. Avic Cruz
Category Manager
All Home Corp.

Thru: Ms. Karmina Mangay
Head Buyer

Dear Ms. Cruz,

We are please to inform you that we are offering a sell-in offer for our Floor Mounted models, both regular and inverter. This offer will be in an outright deduction manner with a minimum required quantity per order.

Below are the following details and mechanics:

| TYPE | MODEL | SELL-IN OFFER | |
|------------------------------|------------------------|---------------|---|
| REGULAR FLOOR MOUNTED | KLG - SF40 - 5G1M | 2,000 | <i>5 units and up order per P.O.</i> <i>(Combined SKUs of Floor Mounted)</i> |
| | KLG - SF40 - WBR6H1M32 | 2,000 | |
| | KLG - SF70 - 4D3M | 3,000 | |
| | KLM - SF70 - 4F1M410 | 3,000 | |
| INVERTER FLOOR MOUNTED | KLG - IF40 - 5G1M32 | 3,000 | |
| | KLG - IF70 - 5G1M32 | 3,000 | |
| | KLM - IF70 - 4F3M410 | 3,000 | |

Mechanics:

1. **Promo duration: November 25 – December 31, 2023.**
2. This Sell-In Offer will be through **outright deduction**.
3. As for this additional sell-in offer, a minimum of 5 units shall be declared/ordered per Purchase Order to be entitled for this offer.

We are looking forward to the success of this exclusive promotion for All Home Corp.

Prepared by:
Joanna Marie E. Dulos
Sales Supervisor

Conforme: _____
Authorized Representative
(Printed Name/ Signature/ Date)

Noted by:

Mr. Christian Keith V. Sarmiento
National Sales Manager

Dealer's Name: _____

Kolin Philippines Int'l., Inc.

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