

Kolin Philippines International, Inc.

BRANCH VISIT REPORT

Dealer/Branch:	1ST MEGA SAVER PANIKUI ANNEX
Date:	AUGUST 05, 2022
Purpose of visit:	<input type="checkbox"/> PS Performance & Monitoring (attendance, good working relation, selling skills)
	<input type="checkbox"/> Market Status & Competitor's Promotion Update
	<input type="checkbox"/> Display Racks & Unit Status
	<input type="checkbox"/> Others:

MANNER OF INTERVIEW	
	FACE TO FACE
✓	VIA PHONE CALL

Details of Visit:

The following factors for the PS Performance Evaluation shall be rated by the store/branch OIC for the purpose of getting direct feedback from the former's branch assignment in order for us to make action plan for their improvement there after:

Factors	1	2	3	4	5	Remarks / Add'l Comments
Attendance					✓	NONE
Attitude					✓	NONE
Selling Skills					✓	NONE
PS Appearance					✓	NONE

Other Concerns:	Remarks / Add'l Comments (to be filled-out by PS Management)	ACCOUNT OFFICER'S ACTION PLAN
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Display Units/ Mock-Up Display	NO CONCERN	
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Display Racks/ Display Module	NO DISPLAY RACK/MODULE	
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Inventory Status	NO CONCERN	
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AO Visitation	Feedback from store:	As per Mr. Agustin Serrano(Branch Manager) he can't remember when was the last visit of our AO Mr.Edgar Magtoto
	Based on the latest DVR:	June 27, 2022

Others:	NO CONCERN	
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COMPETITOR'S
DISPLAY UNIT &
RACKS

COMPETITOR'S
PRICE & PROMOTION

PICTURES OF ACTUAL DISPLAY AT THE STORE

PHOTO SENT BY OUR PS ON AUGUST 05, 2022 (5:49 AM)



Prepared by:

Mr. Trajeco 08-11
Mr. Jake Bryan A. Trajeco

Sales PS Management Assistant -
Branch Visit Monitoring

Noted by:

Joanna Marie E. Dulog
Sales PS Management
Assistant Supervisor

Approved by:

Chrisitan Keith V. Sarmiento
National Sales Manager

Kolin Philippines International, Inc.

BRANCH VISIT REPORT

Dealer/Branch:	1ST MEGASAYER BATAAN
Date:	JUNE 05, 2022
Purpose of visit:	<input type="checkbox"/> PS Performance & Monitoring (attendance, good working relation, selling skills) <input type="checkbox"/> Market Status & Competitor's Promotion Update <input type="checkbox"/> Display Racks & Unit Status <input type="checkbox"/> Others:

MANNER OF INTERVIEW	
	FACE TO FACE
✓	VIA PHONE CALL

Details of Visit:

The following factors for the PS Performance Evaluation shall be rated by the store/branch OIC for the purpose of getting direct feedback from the former's branch assignment in order for us to make action plan for their improvement there after:

Factors	1	2	3	4	5	Remarks / Add'l Comments
Attendance					✓	NONE
Attitude				✓		NONE
Selling Skills				✓		NONE
PS Appearance					✓	NONE

Other Concerns:

	Remarks / Add'l Comments (to be filled-out by PS Management)	ACCOUNT OFFICER'S ACTION PLAN
Display Units/ Mock-Up Display	NO CONCERN	
Display Racks/ Display Module	NO CONCERN	
Inventory Status	NO CONCERN	
AO Visitation	<div>Feedback from store:</div> <div>As per Mr. Erwin Barde(Store Manager) he can't remember when was the last visit of our AO Mr. Edgar Magtoto.</div> <div>Based on the latest DVR:</div> <div>July 30, 2022</div>	
Others:	NO CONCERN	

COMPETITOR'S
DISPLAY UNIT &
RACKS

COMPETITOR'S
PRICE & PROMOTION

PICTURES OF ACTUAL DISPLAY AT THE STORE

PHOTO SENT BY OUR PS ON AUGUST 06, 2022 (8:53 AM)



Prepared by:

J. Trajeco 08-11
Mr. Jake Bryan A. Trajeco
Sales PS Management Assistant -
Branch Visit Monitoring

Noted by:

Joanna Marie E. Dulog
Sales PS Management
Assistant Supervisor

Approved by:

Chrisitan Keith V. Sarmiento
National Sales Manager