

To : All Concerned Department
From : Service Department
Subject : Installation Charges for Versamatch Series
Date : November 12, 2024
Ref : SVC-000-24-A-061
CC : DCO / SVC-ACCTG / KMI / SALES / OP

This is to present the labor charges associated with the launch of our new air conditioning product line **Versamatch Series**. We've considered industry standards, market conditions, and operational costs to ensure a fair and competitive pricing structure.

Effective date is upon launching of the new product in the market.

1. Wall Mounted Indoor Unit (1.0 HP – 2.5 HP) ₱ 8,500.00

Inclusions:

10ft Copper tube (minimum thickness 0.028")
10ft Royal Cord / Communication wire (2mm² x 4c)
1 pcs PVC Drain pipe (10ft) / 10ft drain hose
Consumable materials like aerotape, electrical tape,
polyethylene tape, clamps, metal screws etc.
Flushing, vacuum and leak test of air conditioning system
Testing and Commissioning

2. Floor Ceiling Indoor Unit (1.0 HP – 2.5 HP) ₱ 11,000.00

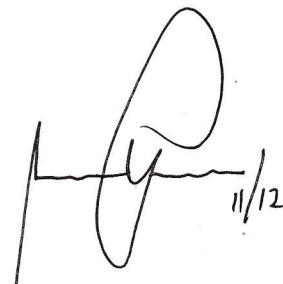
Inclusions:

10ft Copper tube
10ft Royal Cord / Communication wire (2mm² x 4c)
1 pcs PVC Drain pipe (10ft) / 10ft drain hose
2pcs Full thread (10' x 3/8")
Consumable materials like aerotape, electrical tape,
polyethylene tape, clamps, metal screws etc.
Flushing, vacuum and leak test of air conditioning system
Testing and Commissioning

3. Ceiling Cassette Indoor Unit (1.0 HP – 2.5 HP) ₱ 11,000.00

Inclusions:

10ft Copper tube
10ft Royal Cord / Communication wire (2mm² x 4c)
1 pcs PVC Drain pipe (10ft) / 10ft drain hose
2pcs Full thread (10' x 3/8")
Consumable materials like aerotape, electrical tape,
polyethylene tape, clamps, metal screws etc.
Flushing, vacuum and leak test of air conditioning system
Testing and Commissioning



4. **Ceiling Concealed Indoor Unit (1.0 HP – 2.0 HP)**

₱ 11,000.00

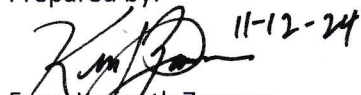
Inclusions:

10ft Copper tube
10ft Royal Cord / Communication wire (2mm² x 4c)
1 pcs PVC Drain pipe (10ft) / 10ft drain hose
2pcs Full thread (10' x 3/8")
Consumable materials like aerotape, electrical tape,
polyethylene tape, clamps, metal screws etc.
Flushing, vacuum and leak test of air conditioning system
Testing and Commissioning


5. **Exclusions – additional charges to be paid by customer.**

Copper tube in excess of 1st 10ft
1.0 HP – 2.0 HP ₱ 350.00 / ft
2.5 HP ₱ 400.00 / ft
Royal Cord (Communication wire IDU to ODU)
2mm² x 4c ₱ 100.00 / ft
Royal Cord (Power Supply wire Circuit breaker to Outdoor unit)
3.5mm² x 3c (2.0 HP to 4.0 HP Outdoor Unit) ₱ 60.00 / ft
5.5mm² x 3c (5.0 HP Outdoor Unit) ₱ 70.00 / ft
Circuit Breaker
30 Amps / 1Ph (2.0 HP to 3.0 HP of ODU) ₱ 1000.00 / pc
40 Amps / 1Ph (4.0 HP to 5.0 HP of ODU) ₱ 1000.00 / pc
Outdoor bracket (Fabricated / Galvanize)
Dismantling of existing unit
Diffusers and Duct works (Ceiling Concealed)
Mobilization
Scaffolding, chipping, masonry and restoration works

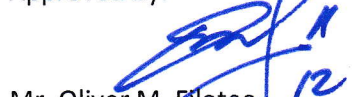
Prepared by:


Engr. Kenneth Zamora
Service Supervisor
Field and Shop Operation

Noted by:


Mr. Alvin de Rivera
Service Manager

Approved by:


Mr. Oliver M. Piloteo
Chief Executive Officer (CEO)