

CONSOLIDATED VALIDATION FOR THE MONTH OF JUNE 2023

SO No.	PO No.	SO Date	Ship Name	Area	Item/Model	QTY	AMOUNT
SO126972	74205	26/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KLK-SF40-5G1M-A	1 58,571
SO127019	74214	27/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KSM-SW20-6H1M32-A	2 53,893
SO127019	74214	27/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KSM-SW15-6H1M32-A	1 10,906
SO127090	74220	27/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Gaisano	CDO	KAM-95CMC32-A	3 36,186
SO127090	74220	27/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Gaisano	CDO	KSM-SW10-6H1M32-A	1 16,296
SO127106	74225	30/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KSM-IW15-9L1M-A	3 84,214
SO127106	74225	30/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KSM-IW10-9L1M-A	3 73,639
SO127106	74225	30/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KSM-SW15-6H1M32-A	2 39,793
SO127106	74225	30/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KSM-SW10-6H1M32-A	6 97,778
SO127107	74225	30/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KLK-SF40-5G1M-A	1 58,571
SO127107	74225	30/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KAM-75CMC32-A	10 109,842
SO127107	74225	30/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KAG-250WCINV-A	5 182,876
SO127107	74225	30/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KAM-150CMC32-A	10 152,962
SO127107	74225	30/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KAM-95CMC32-A	10 120,622
SO127107	74225	30/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KAG-100WCINV-A	5 107,801
SO127107	74225	30/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KAG-75WCINV-A	5 97,406
SO127142	74329	30/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KSM-SW25-6H1M32-A	2 68,343
SO127143	74330	30/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KSM-IW25-9L1M-A	1 41,596
SO127197	74343	30/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KSG-IWF-15W/FY-8K1M32-A	1 31,146
TOTAL						216	4,907,465

CONSOLIDATED VALIDATION FOR THE MONTH OF JUNE 2023

SO No.	PO No.	SO Date	Ship Name	Area	Item Model	QTY	AMOUNT
SO125999	73654	01/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KSG-IWF-30WFFY-8K1M32-A	1 52,546
SO126072	73656	01/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Bacolod	BAC	KSM-SW10-6H1M32-A	1 16,296
SO126073	73656	01/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Bacolod	BAC	KAG-100WCINV-A	5 107,801
SO126073	73656	01/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Bacolod	BAC	KAG-75WCINV-A	5 97,406
SO126073	73656	01/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Bacolod	BAC	KAM-55CMC32-A	5 39,906
SO126073	73656	01/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Bacolod	BAC	KAG-145WCINV-A	5 123,586
SO126073	73656	01/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Bacolod	BAC	KAM-95CMC32-A	5 60,311
SO126113	73657	02/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Bacolod	CAV	KAG-100WCINV-A	5 107,801
SO126113	73657	02/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Bacolod	CAV	KAM-95CMC32-A	5 60,311
SO126113	73657	02/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Bacolod	CAV	KAG-75WCINV-A	3 58,443
SO126113	73657	02/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Bacolod	CAV	KAM-55CMC32-A	7 55,868
SO126160	73670	02/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Centrio	CDO	KAG-145WCINV-A	2 49,434
SO126160	73670	02/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Centrio	CDO	KAG-250WCINV-A	1 36,575
SO126190	73664	05/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KLK-IF40-5G1M32-A	1 83,696
SO126191	73681	05/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KAM-150CMC32-A	2 30,592
SO126192	73681	05/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KSG-IWF-30WFFY-8K1M32-A	1 52,546
SO126193	73680	05/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KLK-SF40-5G1M-A	1 58,571
SO126282	73736	06/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Gaisano	CDO	KAG-100WCINV-A	3 64,680
SO126282	73736	06/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Gaisano	CDO	KAM-95CMC32-A	2 24,124
SO126282	73736	06/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Gaisano	CDO	KAG-75WCINV-A	4 77,925
SO126283	73764	06/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Centrio	CDO	KAG-75WCINV-A	5 97,406
SO126283	73764	06/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Centrio	CDO	KAG-100WCINV-A	5 107,801
SO126285	73770	06/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KSM-IW20-9L1M-A	1 36,621
SO126287	73774	07/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KSM-SW25-6H1M32-A	1 34,171
SO126359	73759	08/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KAM-150CMC32-A	2 30,592
SO126360	73809	08/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KAG-200WCINV-A	2 65,450
SO126376	73838	08/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Centrio	CDO	KSM-IW10-9L1M-A	1 24,546
SO126391	73868	09/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KSG-IWF-30WFFY-8K1M32-A	1 52,546
SO126392	73889	09/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KSM-SW20-6H1M32-A	1 26,946
SO126403	73874	13/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KAG-200WCINV-A	1 32,725
SO126404	73883	13/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KSM-SW20-6H1M32-A	1 28,946
SO126423	73810	13/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Bacolod	BAC	KSM-SW15-6H1M32-A	1 19,896
SO126424	73903	13/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KSG-IWF-30WFFY-8K1M32-A	1 52,546
SO126425	73932	13/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KSM-SW10-6H1M32-A	1 16,296
SO126426	73922	13/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KSG-IWF-25WFFY-8K1M32-A	1 47,071
SO126427	73913	13/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KAM-150CMC32-A	1 15,296
SO126428	73984	13/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KSM-SW25-6H1M32-A	1 34,171
SO126453	73942	13/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KSM-SW10-6H1M32-A	2 32,593
SO126454	73917	13/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Gaisano	CDO	KSM-IW10-9L1M-A	1 24,546
SO126455	73886	13/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Centrio	CDO	KSM-IW10-9L1M-A	1 24,546
SO126476	73945	14/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KSM-SW10-6H1M32-A	5 81,481
SO126501	73977	14/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Centrio	CDO	KSM-IW10-9L1M-A	1 24,546
SO126502	73947	14/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KDM-20LES-A	1 9,972
SO126530	73987	14/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KLK-IF40-5G1M32-A	2 167,393
SO126535	73986	15/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Gaisano	CDO	KAM-150CMC32-A	2 30,592
SO126535	73986	15/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Gaisano	CDO	KAG-145WCINV-A	3 74,151
SO126535	73986	15/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Gaisano	CDO	KSM-IW10-9L1M-A	1 24,546
SO126573	73912	16/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Bacolod	BAC	KAG-250WCINV-A	1 36,575
SO126613	74014	16/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KLK-SF40-5G1M-A	1 58,571
SO126637	74004	16/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Capitol	BAC	KSM-SW15-6H1M32-A	2 39,793
SO126649	74024	16/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KLK-SF40-5G1M-A	1 58,571
SO126681	74052	19/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Centrio	CDO	KSG-IWF-15WFFY-8K1M32-A	1 31,146
SO126681	74052	19/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Centrio	CDO	KSM-IW15-9L1M-A	1 28,071
SO126704	74061	19/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KSM-SW20-6H1M32-A	1 26,946
SO126705	74074	6/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KSM-IW15-9L1M-A	2 56,143
SO126740	74080	6/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KSM-IW25-9L1M-A	1 41,596
SO126791	74097	21/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KSG-IWF-15WFFY-8K1M32-A	1 31,146
SO126792	74089	21/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KAG-100WCINV-A	1 21,560
SO126841	74115	21/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KAG-100WCINV-A	2 43,120
SO126886	74078	22/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Centrio	CDO	KSM-SW10-6H1M32-A	1 16,296
SO126924	74126	23/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Davao	DAV	KAG-200WCINV-A	2 65,450
SO126926	74132	23/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Capitol	BAC	KSM-IW10-9L1M-A	2 49,093
SO126926	74132	23/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Capitol	BAC	KSM-IW20-9L1M-A	2 73,243
SO126926	74132	23/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Centrio	CDO	KAM-55CMC32-A	1 7,981
SO126927	74143	23/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KSM-IW10-9L1M-A	1 24,546
SO126928	74149	23/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KAG-100WCINV-A	1 21,560
SO126928	74149	23/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Bacolod	BAC	KSG-IWF-30WFFY-8K1M32-A	1 52,546
SO126933	74150	23/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Gaisano	CDO	KSM-IW20-9L1M-A	1 36,621
SO126955	74171	26/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Centrio	CDO	KSM-IW10-9L1M-A	1 24,546
SO126960	74176	26/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Centrio	CDO	KSM-IW15-9L1M-A	1 28,071
SO126961	74189	26/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KAG-100WCINV-A	1 21,560
SO126962	74167	26/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KAG-100WCINV-A	1 21,560
SO126968	74194	26/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KSM-SW20-6H1M32-A	1 26,946
SO126969	74200	26/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB	KAG-75WCINV-A	2 38,962
SO126971	74201	26/06/2023	ASIAN HOME APPLIANCE CENTER CO., INC.	Cebu	CEB		

ACCOUNT:

ASIAN HOME APPLIANCE

AO NAME:

JUNEL COMPUESTO

PARTICULARS

VOLUME DISCOUNT

TARGET (MONTHLY)

5,254,228

% TARGET

4.0%

MONTH	YEAR	ACTUAL SALES (SO)	QTY (# OF UNITS)	RETURNED UNITS	NET OF RETURNS	FOR CM
JANUARY	2023	4,683,139	237	0	4,683,139	187,326
FEBRUARY	2023	1,100,915	43	0	1,100,915	0
MARCH	2023	12,666,195	584	60,509	12,605,685	504,227
APRIL	2023	7,585,505	437	0	7,585,505	303,420
MAY	2023	10,685,645	600	217,911	10,467,734	418,709
JUNE	2023	4,907,465	216	44,476	4,862,989	194,520
JULY	2023					
AUGUST	2023					
SEPTEMBER	2023					
OCTOBER	2023					
NOVEMBER	2023					
DECEMBER	2023					
GRAND TOTAL		41,628,863		322,897	41,305,966	1,652,239

1ST HALF (JAN-JUN)	41,628,863	2,117	322,897	41,305,966	1,652,239
2ND HALF (JUL-DEC)	0	0	0	0	0
Q1 (JAN-MAR)	18,450,249	864	60,509	18,389,739	735,590
Q2 (APR-JUN)	23,178,615	1,253	262,387	22,916,227	916,649
Q3 (JUL-SEP)	0	0	0	0	0
Q4 (OCT-DEC)	0	0	0	0	0

PREPARED BY:

NOTED & REVIEWED BY:

NOTED & REVIEWED BY:

NAME

POSITION TITLE

Joanna Marie Estrella - Dulog
Sales Supervisor

Mr. Christian Keith V. Sarmiento
National Sales Manager

DEALER'S TRADE AGREEMENT FOR THE YEAR 2023

DEALER'S ASIAN HOMES APPLIANCE CENTER DATE: NOVEMBER 17, 2022

MR. KIMLEY FRANCISCO DEALER ASH07

DEALER COORDINATOR: D917-638-1130

EFFECTIVE DATE: JANUARY 1, 2023 CONTACT NUMBER

TRADING TERMS				
#	TYPE	DETAILS		MANNER OF CLAIM
1	BASIC DISCOUNT	23% - WAC & OTHER PRODUCTS 25% - SAC/PAC		OUTRIGHT
2	CREDIT TERMS	45 DAYS		
3	VOLUME DISCOUNT	4% (200 UNITS ASSTD MODELS ACCUMULATED P.O./MONTH)		UPON VALIDATION; THRU CM
4	OTHERS:			
4.1	INSTALLATION SUBSIDY	P3,000/ 1.0hp - 2.0hp UNIT SAC P3,500/ 2.5hp - 3.0hp UNIT SAC		OUTRIGHT
4.2	YEAR-END INCENTIVE	70M-UP 65M 60M	3.0% 2.5% 2.0%	UPON VALIDATION; THRU CM
4.3	SALESMAN INCENTIVE	WAC COMPACT WAC QUAD SAC PAC	P 100.00 P 150.00 P 200.00 P 300.00	OUTRIGHT

General Terms:

- This Agreement is subject to the provisions of the Terms & Conditions Code to be seen on this document which the Dealer hereby acknowledge and confirm to have read and understood.
- The signature appearing hereon unconditionally signifies the conformity of the Dealer to the Terms and Conditions provided herein including the General Terms.
- The Dealer is required to return the duly signed original copy of this Dealer's Trade Agreement to Kolin Philippines International, Inc. within seven (7) business days from date of receipt. Failure to return this document within the required period shall be considered as conformity and this Agreement shall be regarded to take effect as indicated.
- The Supplier has the right to request and demand for supporting documents that may serve as evidence to justify the agreed claims or terms.
- Any concerns regarding the indicated details on this Agreement shall be coordinated on the Dealer's assigned Dealer Coordinator.
- Revised Pricelist shall take effect 15 business days upon receipt of notice provided the acknowledgement of authorized representative.

Should you find everything in order, please affix your signature as sign of your confirmation on the above Agreement details.

Kolin Philippines International, Inc.

Mr. Kimley Francisco
Account Officer

[Signature]

Mr. Christian Keith Armiento
National Sales Manager

[Signature]

Mr. Oliver M. Filinto
EVP/COO

SAL 07A-01: 1125-9021

Authorized Representative
Printed Name & Signature / Designation

Date

DOC REF NO:

REV NO:

REV DATE:

KOLIN PHILS. INT'L., INC.

Plant and Head Office:
Blk 3 Lt 5 Main Drive, FCIE Compound,
Brgy. Langkaan I, Dasmarinas, Cavite
Tel: (632) 8749-2118
Fax: (046) 402-0793

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