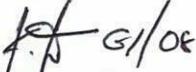


To : Audit Department
 From : Mr. Kristian Solo
 Account Officer – Abenson
 Subject : **ABENSON SEPTEMBER 2025 CERTUS SELL-OUT SUPPORT KAI DN#50659**
 Date : JANUARY 08, 2026
 Ref : SAL-AO-26-1- 035
 CC : DCO/FILE/AVP/FIN/AUDIT

This is in reference to the validation of claim from Abenson for **CERTUS ADDITIONAL SELL-OUT SUPPORT KAI DN#50659**

MONTH OF SEPTEMBER 2025		ABENSON CERTUS ADDITIONAL SELL-OUT SUPPORT KAI DN#50659		
MODEL	QTY	PROMO	TOTAL	
KSM-IW10-WCT10M1M32	1	2,500	2,500	
KSM-IW15-WCT10M1M32	1	2,500	2,500	
KSM-IW20-WCT10M1M32	1	2,500	2,500	
KSM-IW25-WCT10M1M32	1	2,500	2,500	
GRAND TOTAL	4		10,000	

Prepared by:


Mr. Kristian Solo

Account Officer

Noted by:

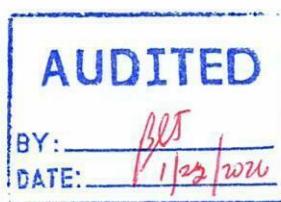

Ms. Joanna Marie Dulog

Sales Supervisor

Approved by:


Mr. Christian Keith Sarmiento

AVP-SALES





June 17, 2025

Ms. Jackie Lim-Ong
Directress
Abenson Inc.

Thru: Ms. Sharleen Cleto
Category Head

Dear Ms. Lim-Ong,

As part of our continuous commitment to actively support your sales initiatives, we are pleased to inform you that we will be extending our **Sell-Out Support** for our Certus Series models. This extension aims to sustain momentum and ensure ongoing customer satisfaction with our featured models.

Below are the following details and mechanics:

MODEL	EXISTING SELL-OUT SUPPORT (OUTRIGHT BASED ON DTA) Jan 1 – Dec 31, 2025	ADDITIONAL SELL-OUT SUPPORT (CREDIT MEMO) Jul 1 – Sept 30, 2025
KSM-IW10-WCT10M1M32	3,500	2,500
KSM-IW15-WCT10M1M32	3,500	2,500
KSM-IW20-WCT10M1M32	3,500	2,500
KSM-IW25-WCT10M1M32	3,500	2,500

Promo Mechanics:

1. **Promo duration: July 1 to September 30, 2025.**
2. Manner of claim will be thru **Credit Memo (CM)** upon validation for units sold during the promo period.
3. The additional sell-out support shall be applicable to Cash/Straight or Zero Interest installment payment and shall be reflected to Abenson's price tags and online platforms as "**Free Installation**".
4. The additional sell-out support is on top of the Dealer existing in-house promotions and/or what is included on the Dealer's Trade Agreement.

We look forward to the success of this exclusive promotion!

Prepared by:

Yvianne Mae B. Tejano
Yvianne Mae B. Tejano
Sales Management Assistant

Noted by:

Joanna Marie E. Dolog
Joanna Marie E. Dolog
Sales Supervisor

Approved by:

Mr. Christian Keith V. Sarmiento
Mr. Christian Keith V. Sarmiento
AVP - Sales

Conforme:

Authorized Representative
Printed Name / Signature / Date

Dealer's Name:

SARNSMA-25-6-435

Kolin Philippines Int'l., Inc.

Plant and Head Office:
Blk 3 Lt 5 Main Drive, FCIE Compound,
Brgy. Langkaan I, Dasmariñas, Cavite
Tel: (632) 8749-2118
Fax (046) 402-0793
www.kolinphil.com.ph / kolinphilippines

Operation Office:
1854 Sta. Rita St, Guadalupe Nuevo,
Makati City
Tel: (632) 8851-2711, 12 or 15
Fax: (632) 8852-2170
Sales Dept. Fax: (632) 8852-4791



KOLIN PHILIPPINES INTERNATIONAL, INC.
SELL OUT SUPPORT FOR CERTUS SERIES
ABENSON GROUP INC.
SAL-AO-26-01-035

K APPLIANCE INC. (DN# 50659)
SEPTEMBER 01 TO 30, 2025

PRODUCT CATEGORY	QTY	SUPPORT	TOTAL
Split-Type (Certus SERIES)			
KSM-IW10-WCT10M1M32	1	2,500.00	2,500.00
KSM-IW15-WCT10M1M32	1	2,500.00	2,500.00
KSM-IW20-WCT10M1M32	1	2,500.00	2,500.00
KSM-IW25-WCT10M1M32	1	2,500.00	2,500.00
TOTAL:	4		10,000.00

Prepared by:

BGT 1/22/2024
BIDA GRACEMA S. TOLENTINO
Audit Assistant

Noted by:

Charmaine
CHARMAINE NICOLE RESNGIT
Audit Assistant Supervisor

Approved by:

OF
MR. OLIVER M. FILOTE
President/ CEO