

FOR : Mr. Christian Keith Sarmiento  
AVP Sales  
FROM : Mr. Chris A. Basto  
AO Bacolod  
REF# : SAL-AO-26-1-068  
Subject : SELL-IN SUPPORT  
DATE : January 14, 2026  
CC : Sales, Fin

I would like to request computation of Split type sell-in support for CITI Appliance  
month of November 2025

MODEL	QTY	SUPPORT	TOTAL
KSM-IW10-WCT10M1M32	1	500	500
KSM-IW15-WTC10M1M32	1	500	500
KSM-IW20-WCT10M1M32	2	500	1,000
KSM-IW25-WCT10M1M32	1	500	500
	5		2,500

Prepared by

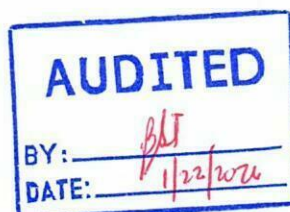
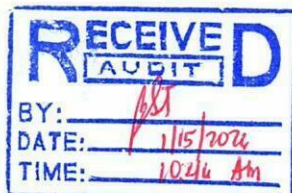
Chris A. Basto  
AO Bacolod

Noted by:

Ms. Joanna Marie Dulog  
Sales Supervisor

Approved by:

Mr. Christian Keith Sarmiento  
AVP Sales





October 17, 2025

Mr. Garrick Sajo  
Owner  
SCG Citi Appliance Inc.

Dear Mr. Sajo,

We are pleased to announce the extension of the additional **Sell-Out Support** for the Certus Series models listed below.

The details and mechanics are as follows.

MODEL	SELL-OUT SUPPORT
KSM-IW10-WCT10M1M32	500 per unit
KSM-IW15-WCT10M1M32	
KSM-IW20-WCT10M1M32	
KSM-IW25-WCT10M1M32	

Promo Mechanics:

1. **Promo duration: November 1 - December 31, 2025.**
2. Claiming of this promo offer will be thru **Credit Memo** for all units sold during the promo period.
3. **All units sold during the promo period shall have a corresponding serial numbers upon claiming and should be claimed the following month.**
4. Promo discount shall be applicable to Cash/Straight or Zero Interest installment payment.
5. The promo discount is on top of the existing in-house promotions and/or what is included on the Dealer's Trade Agreement (DTA).
6. The said promo shall be deducted from SRP and shall be reflected in your price tags and online platforms as "Additional Price Off/Discount".

We look forward to the success of this exclusive promotion!

Prepared by:

*[Signature]*  
Yvianne Mae B. Tejano  
Sales Management Assistant

Conforme: \_\_\_\_\_

Authorized Representative  
Printed Name / Signature / Date

Noted by:

*[Signature]*  
Joanna Marie E. Dulog  
Sales Supervisor

Dealer's Name: \_\_\_\_\_

Approved by:

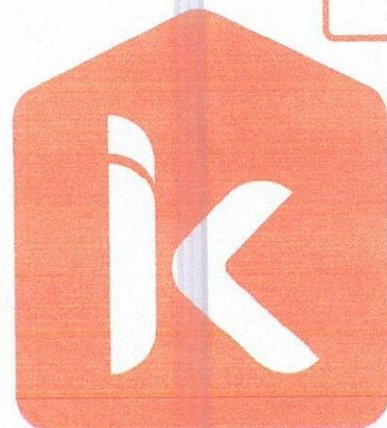
*[Signature]*  
Mr. Christian Keith V. Sarmiento  
AVP - Sales

SAT-SUN-25-0-796

Kolin Philippines Int'l., Inc.

Plant and Head Office:  
Blk 3 Lt 5 Main Drive, FCIE Compound,  
Brgy. Langkaan I, Dasmarinas, Cavite  
Tel: (632) 8749-2118  
Fax (046) 402-0793  
www.kolinphil.com.ph / kolinphilippines

Operation Office:  
1854 Sta. Rita St., Guadalupe Nuevo,  
Makati City  
Tel: (632) 8851-2711, 12 or 15  
Fax: (632) 8852-2170  
Sales Dept. Fax: (632) 8852-4791





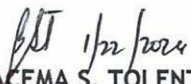
KOLIN PHILIPPINES INTERNATIONAL, INC.  
SELL OUT SUPPORT FOR SPLIT TYPE (CERTUS)  
SAL-AO-26-01-068

CITI APPLIANCE INC.  
NOVEMBER 01 TO 30, 2025

PRODUCT CATEGORY	QTY	SUPPORT	TOTAL
Split-Type (CERTUS)			
KSM - IW10-WCT10M1M32-A	1	500.00	500.00
KSM - IW15-WCT10M1M32-A	1	500.00	500.00
KSM - IW20-WCT10M1M32-A	2	500.00	1,000.00
KSM - IW25-WCT10M1M32-A	1	500.00	500.00

TOTAL:                      5                      2,500.00

Prepared by:

  
BIDA GRACEMA S. TOLENTINO  
Audit Assistant

Noted by:

  
CHARMAINE NICOLE RESNGIT  
Audit Assistant Supervisor

Approved by:

  
MR. OLIVER M. FILOTEO  
President/ CEO