

FOR : Mr. Christian Keith Sarmiento
 FROM : AVP-Sales
 Mr. Chris A.Basto
 AO Bacolod
 SUBJECT : SELL IN SUPPORT
 REF# : SAL-AO- 26-1-075
 DATE : January 13, 2026
 CC : Audit, Fin, Sales,

I would like to request computation of SAC sell out support for Bacolod Polaris
month October, November and December 2025.

OCTOBER 2025

| MODEL | QTY | SUPPORT | TOTAL |
|---------------------|-----|---------|-------|
| KSM-IW20-WCT10M1M32 | 1 | 500 | 500 |
| | 1 | | 500 |

NOVEMBER 2025

| MODEL | QTY | SUPPORT | TOTAL |
|---------------------|-----|---------|-------|
| KSM-IW10-WCT10M1M32 | 2 | 500 | 1,000 |
| KSM-IW15-WCT10M1M32 | 1 | 500 | 500 |
| KSM-IW25-WCT10M1M32 | 3 | 500 | 1,500 |
| | 6 | | 3,000 |

DECEMBER 2025

| MODEL | QTY | SUPPORT | TOTAL |
|---------------------|-----|---------|-------|
| KSM-IW10-WCT10M1M32 | 2 | 500 | 1,000 |
| KSM-IW15-WCT15M1M32 | 2 | 500 | 1,000 |
| KSM-IW25-WCT25M1M32 | 2 | 500 | 1,000 |
| | 5 | | 3,000 |

Prepared by

Chris A. Basto
 AO Bacolod

12

6,000

Noted by:

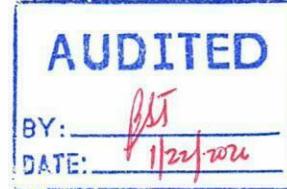
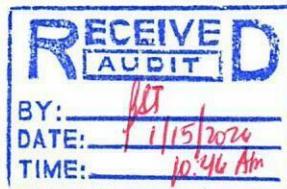
Ms.Joanna Marie Dolog
 Sales Supervisor

1/15

Approved by:

Mr. Christian Keith Sarmiento
 AVP-Sales

1/15





September 4, 2025

Mr. Arthur Yap
Owner
Bacolod Polaris

Dear Mr. Yap,

We are pleased to announce the extension of the additional **Sell-Out Support** for the Certus Series models listed below.

The details and mechanics are as follows.

| MODEL | SELL-OUT SUPPORT |
|----------------------------|---------------------|
| KSM-IW10-WCT10M1M32 | |
| KSM-IW15-WCT10M1M32 | |
| KSM-IW20-WCT10M1M32 | |
| KSM-IW25-WCT10M1M32 | 500 per unit |

Promo Mechanics:

1. **Promo duration:** **October 1 - 31, 2025.**
2. Claiming of this promo offer will be thru **Credit Memo** for all units sold during the promo period.
3. **All units sold during the promo period shall have a corresponding serial numbers upon claiming and should be claimed the following month.**
4. Promo discount shall be applicable to Cash/Straight or Zero Interest installment payment.
5. Sell-In of Certus Series models is not part of the computation for Corporate Discount.
6. The promo discount is on top of the existing in-house promotions and/or what is included on the Dealer's Trade Agreement (DTA).
7. The said promo shall be deducted from SRP and shall be reflected in your price tags and online platforms as "Additional Price Off/Discount".

We look forward to the success of this exclusive promotion!

Prepared by:

Yvianne Mae B. Tejano
Sales Management Assistant

Conforme: _____
Authorized Representative
Printed Name / Signature / Date

Noted by:

Joanna Marie E. Dulos
Sales Supervisor

Dealer's Name: _____

Approved by:

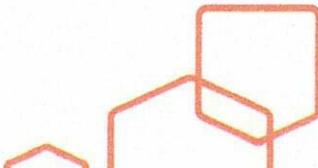
Mr. Christian Keith V. Sarmiento
AVP - Sales

SAI-SMA-25-9-572

Kolin Philippines Int'l., Inc.

Plant and Head Office:
Blk 3 Lt 5 Main Drive, FCIE Compound,
Brgy. Langkaan I, Dasmarinas, Cavite
Tel: (632) 8749-2118
Fax (046) 402-0793
www.kolinphil.com.ph / kolinphilippines

Operation Office:
1854 Sta. Rita St., Guadalupe Nuevo,
Makati City
Tel: (632) 8851-2711, 12 or 15
Fax: (632) 8852-2170
Sales Dept. Fax: (632) 8852-4791





October 17, 2025

Mr. Arthur Yap
Owner
Bacolod Polaris

Dear Mr. Yap,

We are pleased to announce the extension of the additional **Sell-Out Support** for the Certus Series models listed below.

The details and mechanics are as follows.

| MODEL | SELL-OUT SUPPORT |
|----------------------------|---------------------|
| KSM-IW10-WCT10M1M32 | |
| KSM-IW15-WCT10M1M32 | |
| KSM-IW20-WCT10M1M32 | 500 per unit |
| KSM-IW25-WCT10M1M32 | |

Promo Mechanics:

- Promo duration: November 1 - December 31, 2025.**
- Claiming of this promo offer will be thru **Credit Memo** for all units sold during the promo period.
- All units sold during the promo period shall have a corresponding serial numbers upon claiming and should be claimed the following month.**
- Promo discount shall be applicable to Cash/Straight or Zero Interest installment payment.
- Sell-In of Certus Series models is not part of the computation for Corporate Discount.
- The promo discount is on top of the existing in-house promotions and/or what is included on the Dealer's Trade Agreement (DTA).
- The said promo shall be deducted from SRP and shall be reflected in your price tags and online platforms as "Additional Price Off/Discount".

We look forward to the success of this exclusive promotion!

Prepared by:

Yvianne Mae B. Tejano
Sales Management Assistant

Conforme:

Authorized Representative
Printed Name / Signature / Date

Noted by:

Joanna Marie E. Dolog
Sales Supervisor

Dealer's Name: _____

Approved by:

Mr. Christian Keith V. Sarmiento
AVP - Sales

SA1-SMA-256-798



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Sales Dept. Fax: (632) 8852-4791



KOLIN PHILIPPINES INTERNATIONAL, INC.
SELL OUT SUPPORT FOR SPLIT TYPE (CERTUS)
BACOLOD POLARIS ENTERPRISES INC.
SAL-AO-26-01-075

OCTOBER 01 TO 31, 2025

| PRODUCT CATEGORY | QTY | SUPPORT | TOTAL |
|-------------------------|----------|---------|---------------|
| Split-Type (CERTUS) | | | |
| KSM - IW20-WCT10M1M32-A | 1 | 500.00 | 500.00 |
| TOTAL: | 1 | | 500.00 |

NOVEMBER 01 TO 30, 2025

| PRODUCT CATEGORY | QTY | SUPPORT | TOTAL |
|-------------------------|----------|---------|-----------------|
| Split-Type (CERTUS) | | | |
| KSM - IW10-WCT10M1M32-A | 2 | 500.00 | 1,000.00 |
| KSM - IW15-WCT10M1M32-A | 1 | 500.00 | 500.00 |
| KSM - IW25-WCT10M1M32-A | 3 | 500.00 | 1,500.00 |
| TOTAL: | 6 | | 3,000.00 |

DECEMBER 01 TO 31, 2025

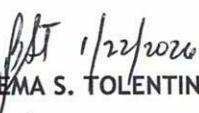
| PRODUCT CATEGORY | QTY | SUPPORT | TOTAL |
|-------------------------|----------|---------|-----------------|
| Split-Type (CERTUS) | | | |
| KSM - IW10-WCT10M1M32-A | 2 | 500.00 | 1,000.00 |
| KSM - IW15-WCT10M1M32-A | 2 | 500.00 | 1,000.00 |
| KSM - IW25-WCT10M1M32-A | 1 | 500.00 | 500.00 |
| TOTAL: | 5 | | 2,500.00 |

Less:

1 unit of KSM-IW25-WCT10M1M32 with total amount P500, based on Sales Invoice and Serial number, unit (KS-IW25-MCA1201M32) was not included in promo offered.

GRAND TOTAL: 12 6,000.00

Prepared by:


BIDA GRACEMA S. TOLENTINO

Audit Assistant

Noted by:


CHARMAINE NICOLE RESNGIT
Audit Assistant Supervisor

Approved by:


MR. OLIVER M. PILOTEO
President/ CEO