

1/15 10:46

FOR : Mr. Christian Keith Sarmiento
AVP-Sales
FROM : Mr. Chris A. Basto
AO Bacolod
SUBJECT : SELL IN SUPPORT
REF# : SAL-AO- 26-1-075
DATE : January 13, 2026
CC : Audit, Fin, Sales,

I would like to request computation of SAC sell out support for Bacolod Polaris
month October, November and December 2025.

OCTOBER 2025

MODEL	QTY	SUPPORT	TOTAL
KSM-IW20-WCT10M1M32	1	500	500
	1		500

NOVEMBER 2025

MODEL	QTY	SUPPORT	TOTAL
KSM-IW10-WCT10M1M32	2	500	1,000
KSM-IW15-WCT10M1M32	1	500	500
KSM-IW25-WCT10M1M32	3	500	1,500
	6		3,000

DECEMBER 2025

MODEL	QTY	SUPPORT	TOTAL
KSM-IW10-WCT10M1M32	2	500	1,000
KSM-IW15-WCT15M1M32	2	500	1,000
KSM-IW25-WCT25M1M32	2	500	1,000
	5		3,000

Prepared by

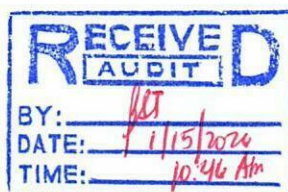
Chris A. Basto
AO Bacolod

Noted by:

Ms. Joanna Marie Dulog
Sales Supervisor

Approved by:

Mr. Christian Keith Sarmiento
AVP-Sales





September 4, 2025

Mr. Arthur Yap
Owner
Bacolod Polaris

Dear Mr. Yap,

We are pleased to announce the extension of the additional **Sell-Out Support** for the Certus Series models listed below.

The details and mechanics are as follows.


MODEL	SELL-OUT SUPPORT
KSM-IW10-WCT10M1M32	500 per unit
KSM-IW15-WCT10M1M32	
KSM-IW20-WCT10M1M32	
KSM-IW25-WCT10M1M32	

Promo Mechanics:

1. **Promo duration: October 1 - 31, 2025.**
2. Claiming of this promo offer will be thru **Credit Memo** for all units sold during the promo period.
3. **All units sold during the promo period shall have a corresponding serial numbers upon claiming and should be claimed the following month.**
4. Promo discount shall be applicable to Cash/Straight or Zero Interest installment payment.
5. Sell-In of Certus Series models is not part of the computation for Corporate Discount.
6. The promo discount is on top of the existing in-house promotions and/or what is included on the Dealer's Trade Agreement (DTA).
7. The said promo shall be deducted from SRP and shall be reflected in your price tags and online platforms as "Additional Price Off/Discount".


We look forward to the success of this exclusive promotion!

Prepared by:


Yvianne Mae B. Tejano
Sales Management Assistant


Conforme: _____
Authorized Representative
Printed Name / Signature / Date

Noted by:


Joanna Marie E. Dulong
Sales Supervisor

Dealer's Name: _____

Approved by:

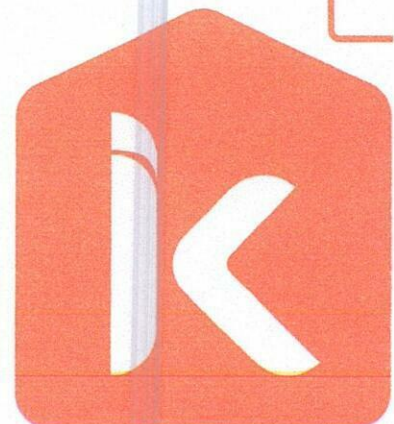

Mr. Christian Keith V. Sarmiento
AVP - Sales

SAI-SMA-25-9-572

 Kolin Philippines Int'l., Inc.

Plant and Head Office:
Blk 3 Lt 5 Main Drive, FCIE Compound,
Brgy. Langkaan I, Dasmariñas, Cavite
Tel.: (632) 8749-2118
Fax: (046) 402-0793
www.kolinphil.com.ph / kolinphilippines

Operation Office:
1854 Sta. Rita St., Guadalupe Nuevo,
Makati City
Tel.: (632) 8851-2711, 12 or 15
Fax: (632) 8852-2170
Sales Dept. Fax: (632) 8852-4791





October 17, 2025

Mr. Arthur Yap
Owner
Bacolod Polaris

Dear Mr. Yap,

We are pleased to announce the extension of the additional **Sell-Out Support** for the Certus Series models listed below.

The details and mechanics are as follows.

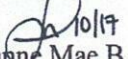
MODEL	SELL-OUT SUPPORT
KSM-IW10-WCT10M1M32	500 per unit
KSM-IW15-WCT10M1M32	
KSM-IW20-WCT10M1M32	
KSM-IW25-WCT10M1M32	

Promo Mechanics:

1. **Promo duration: November 1 - December 31, 2025.**
2. Claiming of this promo offer will be thru **Credit Memo** for all units sold during the promo period.
3. **All units sold during the promo period shall have a corresponding serial numbers upon claiming and should be claimed the following month.**
4. Promo discount shall be applicable to Cash/Straight or Zero Interest installment payment.
5. Sell-In of Certus Series models is not part of the computation for Corporate Discount.
6. The promo discount is on top of the existing in-house promotions and/or what is included on the Dealer's Trade Agreement (DTA).
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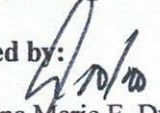
We look forward to the success of this exclusive promotion!

Prepared by:


Yvianne Mae B. Tejano
Sales Management Assistant

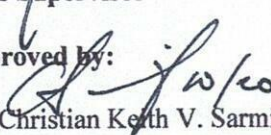
Conforme: _____
Authorized Representative
Printed Name / Signature / Date

Noted by:


Joanna Marie E. Dulog
Sales Supervisor

Dealer's Name: _____

Approved by:

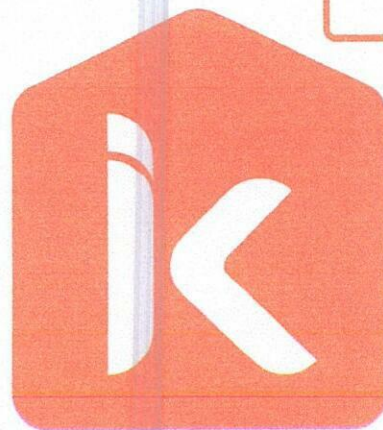

Mr. Christian Keith V. Sarmiento
AVP - Sales

SAI-SMA-256-798

 Kolin Philippines Int'l., Inc.

Plant and Head Office:
Blk 3 Lt 5 Main Drive, FCIE Compound,
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Tel.: (632) 8749-2118
Fax (046) 402-0793
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Operation Office:
1854 Sta. Rita St., Guadalupe Nuevo,
Makati City
Tel.: (632) 8851-2711, 12 or 15
Fax: (632) 8852-2170
Sales Dept. Fax: (632) 8852-4791



KOLIN PHILIPPINES INTERNATIONAL, INC.
SELL OUT SUPPORT FOR SPLIT TYPE (CERTUS)
BACOLOD POLARIS ENTERPRISES INC.
SAL-AO-26-01-075

OCTOBER 01 TO 31, 2025

PRODUCT CATEGORY	QTY	SUPPORT	TOTAL
Split-Type (CERTUS)			
KSM - IW20-WCT10M1M32-A	1	500.00	500.00
TOTAL:	1		500.00

NOVEMBER 01 TO 30, 2025

PRODUCT CATEGORY	QTY	SUPPORT	TOTAL
Split-Type (CERTUS)			
KSM - IW10-WCT10M1M32-A	2	500.00	1,000.00
KSM - IW15-WCT10M1M32-A	1	500.00	500.00
KSM - IW25-WCT10M1M32-A	3	500.00	1,500.00
TOTAL:	6		3,000.00

DECEMBER 01 TO 31, 2025

PRODUCT CATEGORY	QTY	SUPPORT	TOTAL
Split-Type (CERTUS)			
KSM - IW10-WCT10M1M32-A	2	500.00	1,000.00
KSM - IW15-WCT10M1M32-A	2	500.00	1,000.00
KSM - IW25-WCT10M1M32-A	1	500.00	500.00
TOTAL:	5		2,500.00

Less:

1 unit of KSM-IW25-WCT10M1M32 with total amount P500, based on Sales Invoice and Serial number, unit (KS-IW25-MCA11201M32) was not included in promo offered.

GRAND TOTAL: **12** **6,000.00**

Prepared by:

BGT 1/22/2026
BIDA GRACEMA S. TOLENTINO
 Audit Assistant

Noted by:

1/14/20
CHARMAINE NICOLE RESNGIT
 Audit Assistant Supervisor

Approved by:

1/14/20
MR. OLIVER M. FILOTEO
 President/ CEO